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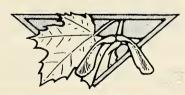


INDEXED

HOME LANDSCAPES

68,61

TREES THAT SAVE TEN YEARS





THIS IS ONE OF THE TREES THAT SAVE TEN YEARS

SEE PAGE 12

HICKS NURSERIES, WESTBURY, LONG ISLAND

BUSINESS TERMS

PRICES. The prices in this list are for trees and plants dug and loaded at our nurseries. We charge for delivery, or packing in boxes, bales or crates for shipment. This saves you money, and is the most equable, because our trees are bigger and heavier than usual nursery stock. We can pack or deliver three large trees, twenty years old, for about the same cost as one. Cartage to the railroad is free.

On request we shall be pleased to estimate the eost of delivery and planting.

5, 50, and 500 plants sold at the 10, 100, and 1,000 rates respectively. Prices subject to change, and stock subject to reserve without notice.

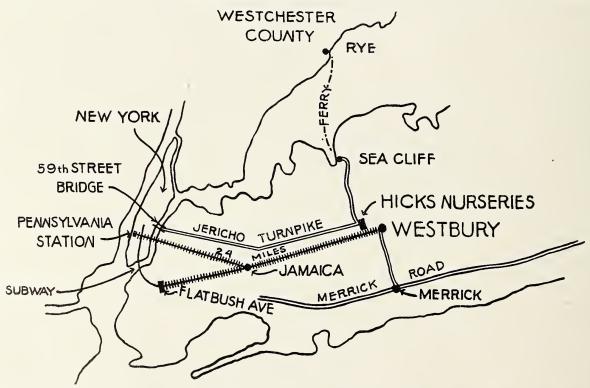
TERMS OF PAYMENT. Net eash. Unknown correspondents should send satisfactory references, or eash with the order.

GUARANTEE

We guarantee every plant from our nursery, and give new ones for those that do not grow satisfactorily, whether it is two years or longer after planting.

To help get the best growth, we send timely circulars on care and watering. We inspect, or send for reports where we do not inspect, and list failures to replace.

We have sold 812 large Maples, Oaks, Lindens, etc., fifteen to thirty years old, from our nursery in the past six years. Fifty-seven have been replaced.



Westbury is on the main line of the Long Island Railroad, connecting with the Pennsylvania Station at 34th Street, New York, and Flatbush Avenue Station in Brooklyn. Auto backs meet all trains

New York, and Flatbush Avenue Station in Brooklyn. Auto hacks meet all trains.

Our Office is on the Jericho Turnpike, a direct road from the Queensboro or 59th Street Bridge. It will be a pleasant spin in your auto. There is a ferry from Rye to Sea Cliff during the summer months.

The Flushing-Hicksville trolley passes the nurseries, two-thirds of a mile south of the office, and connects at Mineola with trolleys from Rockville Center, Freeport, Hempstead, Garden City, Floral Park, Hollis and Jamaica.

Our grounds are open, and you are welcome to come and study trees and flowers any time. Foremen are available as escorts during the week. If you plan to take your trees with you, phone your order and they can be dug, packed and placed on the office steps where they can be gotten in the evening on your way into the country.

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HOME LANDSCAPES

TREES THAT SAVE TEN YEARS



HICKS **NURSERIES**

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Descriptive Catalogue · Price-List, 1916	1 368686 946.co.
HICKS NURSERIES ESTABLISHED 1854 I. HICKS & SON EDWARD HICKS HENRY HICKS	
Westbury, Nassau County, Long Island, New York	
TELEPHONE: 68 WESTBURY	
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Deciduous Trees	
Copyright, 1916, by I. Hicks & Son	



TIME IS VALUABLE. TEN YEARS SAVED BY OUR 20-YEAR-OLD TREES
Over one thousand Maples, Lindens and Oaks, and every one guaranteed. Give your home this finishing touch



The landscape arrangement of your trees is of first importance. The next is their health and beauty. We make a careful study of fitting trees to the climate and soil. Unless trees fit, they cannot be either healthy or beautiful. This fitting trees to their environment is not as spectacular as our growing trees that save you ten



The smooth grav bark of the American Beech has aroused your admiration. Here it is for your grounds

RIVERS' PURPLE BEECH. Fagus sylvatica var.

purpurea Riversii.
This is the best purple tree. It has foliage of black-purple, very striking in spring, changing to a

green in summer.	Ouan.	Each	Per 10
3 ft. high	60	\$1 00	\$9 00
4 ft. high	30	1 50	12 50
5 ft, high	20	2 00	17 50
6 ft. high	50	4 00	35 00
8 ft. high		6 00	
0-15 ft. high, 4 ft. spr	15	15 00	

FERN-LEAF BEECH. Fagus sylvatica var. heterophylla.

Beautiful from its horizontal disposition of lights and shadows and spirited outline. It is as delicate and pretty among the trees as the maidenhair fern among the more humble vegetation. It can be appropriately used as a single specimen, or on the

years or more, but it will pay you to consider both points carcfully with us. Where you are least likely to get your money's worth is in buying trees by considering only the height and the price. A tree may have height and diameter of trunk, but not the wide-spreading top or good roots.

EECH Fifteen years ago we started to grow Beeches that would give immediate results. They are now ready. It was formerly cus-

tomary to plant little trees and wait. A grove of low-branched Beech, Oak and Pine will be beautiful for the present generation and for those to come. We have overcome the difficulty of transplanting Beech by root-pruning and frequent transplanting with large balls of earth.

AMERICAN BEECH. Fagus ferruginea.

This will give you a tree of enduring character, beautiful when young, growing magnificent with age. The smooth, gray bark arouses enthusias

isiii.			Per 10
4 ft. high	. 50	\$2 00	\$17 50
6 ft. high		6 00	50 00
8 ft. high	100		100 00
10 ft. high, 3-4 ft. spr., 15 yrs	50	18 00	150 00
12-14 ft. high, 6-11 ft. spr	25	22 00	

ENGLISH or EUROPEAN BEECH. Fagus sylvatica.

Bark and foliage darker than the American. As specimens, they develop into magnificent hemispheres. The larger sizes are factors in the

Quan.	Eath	Lei io
. 75	\$1 25	\$10 00
. 50		15 00
. 50		30 00
. 25		80 00
		120 00
		160 00
. 30	25 00	220 00
	. 75 . 50 . 50 . 25 . 30 . 25	. 50 3 50 . 25 10 00 . 30 15 00



Boundary planting of Beech. Here are trees for the connoisseur,—trees that you will delight to live with. A cardinal point of excellence in our Beech is the myriad of small feeding-roots, due to root-pruning; delivered in a big ball of soil. This is worth more than a guarantee, but with us you get both. Our Beeches are the largest and best available.



DECIDUOUS TREES



White Birch will always be a popular tree. Graceful in summer, and of decided interest in winter with its slender twigs. The white, papery bark always a bright note in the landscape.

Birch can be woven in groups of evergreens, or planted to rise

out of your shrubbery. AMERICAN WHITE BIRCH. Betula alba var.
 populifolia.
 Each Per 10 Per 100

 8-12 ft. high
 \$0.75 \$6.00 \$50.00

EUROPEAN WHITE BIRCH. Betula alba.
 Quan.
 Each Per 10

 5-6 ft. high
 900
 \$0 60
 \$5 00

 8 ft. high
 200
 1 00
 7 50

 10 ft. high, 4 ft. spr.
 100
 1 50
 12 50
 CUT-LEAF WEEPING BIRCH. Betula alba laciniata. Quan. Each Per 10 ... 25 \$2 00 \$15 00 8 ft. high. CANOE or PAPER BIRCH. Betula papyrifera.



Shrubbery will be more interesting if small-growing and flowering trees and evergreens are interplanted. Trees give a fascinating sky-line and high foliage where needed for a screen. Birch is one of the foremost trees. Also use Dogwood, Magnolia, Cedar and Pine. If your soil is dry, plant plenty of small Oaks, which remain green and vigorous during a summer drought.

APPLE, DOUBLE- and SINGLE-FLOWERING. Malus
Pyrus. Among the most showy of the flowering fruit trees. Devote a section in your shrubbery to them, and you will have a highly interesting area in May. We have the double and single pink and red.
3 ft. high.... Quan. Each Per 10

CATALPA BUNGEI. Catalpa bignonioides var. nana. Standard or tree form. Often inquired for as "Umbrella Tree."

8 ft. high. So \$1 50 \$12 50

CATALPA SPECIOSA.

Have you a big bare field that needs a thick trunk, a wide shadow, and a cow to complete the picture? You can make up a grove of Catalpa, Cork Tree, Linden, Maple and Oak. The Catalpa will give the most shade for the investment.



Big, Rugged Trees 49 At Low Prices

We have twenty trees. They occupy one-half acre of ground. We want that ground for evergreens. These catalpas are twenty-five years old. 30 feet high, 15 feet wide, 12- to 15-inch diameter of

\$50 each



Summer

CHERRY, JAPANESE DOUBLE - FLOWERING. Quan. Each 50 \$2 50 6 ft. high...

JAPANESE WEEPING ROSE-FLOWERED CHERRY. Prunus pendula.

have a dense mass of glossy, dark green foliage. The only objection is the tent caterpillar, which occurs at intervals of several years. They are easily controlled by burning the nests.

Quan. Each Per 10 100
1-3 ft. high.\$90 per M. 1500 \$0 20 \$1 50 \$12 00
4 ft. high 100 30 2 50 20 00
6-8 ft. high 400 50 4 00 30 00 4 ft. high 6–8 ft. high

CORK TREE, CHINESE. Phellodendron Amuadmired for its healthy foliage and broad, hemispherical top. Our larger sizes are twelve years old, and will give a mature effect immediately. They are like huge umbrellas, under which the children can play. The black berries adhere all winter.



Catalpa speciosa. The massive trunks, the big, rounded masses of lights and shadows, the huge trusses of white flowers in summer, are all delightful qualities, especially apparent when viewed from a distance.



Why not make Birch a feature in your landscape? Plant a colony. Mix in Pines for a fascinating contrast and beautiful winter effect.

WESTBURY. LONG ISLANDA DECIDUOUS TREES

This is probably the most showy of the native trees in this region. Besides the flowers it should be considered for its healthy foliage and fall coloring. Perhaps Nature has endowed you with an attractive landscape, Ccdar fields,

Bayberry domes, Locusts festooned with Ivy, areas of Oak and Laurel, copses of Sumach, with aisles of Moss and Bearberry, fields of Goldenrod, Asters, Butterfly Weed, thickets of Birch with Wild Roses, and hedgerows of Sassafras, Wild Cherry, Hickory, Huckleberry, Catbrier, Bittersweet. You can't hope to improve Nature very much. You can supplement Nature, and Dogwood is one thing that will always harmonize. Plant it among Cedars and Pines; scatter it through the hedgerows and in the edges of woodland. Let it constitute the taller growth in your shrubbery, and be a smiling element in your lawn groves and boundary belts. The broadspreading branches, covered with sheets of white bloom are a distinctive feature of the spring landscape.

WHITE-FLOWERING DOGWOOD. Cornus florida.

	Quan.	Each	Per 10	100
3 ft., high	400	\$0 50	\$4 50	\$40 00
4 II. nign	. 500	60	5 50	50 00
o it. nign	150	1 00	8 50	75 00
8 ft. high	100	1 25	10 00	90 00
10-14 ft. high, $1\frac{1}{2}-2\frac{1}{2}$ in. diam., 4 ft. spr	. 150		45 00	90 00
mgn, 1/2 2/2 m. diam., 4 m. spr	. 50	0 00	45 00	
D-FLOWERING DOGWOOD Cornus florida	79 F 711	hra		

These are ideal for planting among shrubbery.

Quan. Each

JAPANESE DOGWOOD. Cornus Kousa.

A rare plant that you will be proud to introduce into general cultivation. Conspicuous half a mile away, it is the most interesting of all the trees and shrubs of its season. It is in bloom for a long period during the last part of May and the first of June. In autumn the tree is decorated with globular, strawberry-like, edible Put a few among the shrubs, or fifty in the Oak woods or the Pine or Cedar grove.

Quan. Each Per 10 400 \$0 50 \$4 00 50 1 00 7 50 \$30 00



Jananese Dogwood. The flowers are more pointed than our native Dogwood, and come in such myriads as to be conspicuous for a long

Elms have been most largely planted because they were available in the woods. They succeeded because residences were near springs, roads were along valleys, and cities were on water-courses. Now residences are on hill-tops, and cities limit water by waterproof roads and sidewalks and deep sewers. Is it any wonder that city streets are hot, dry and glaring, and health conditions

decreased? Public opinion must be educated to understand the needs of trees in parks and streets. If you control the life of a tree, even if only as a city voter, see that the roots get sufficient water. J. W. Everett, President of the National Association of Gardeners, when asked why his Elms were better than his neighbors', said: "I spray in May with arsenate of lead, put on plenty of bone meal, and keep the sprinklers going.

The old Elms on Boston Common were dying. Olmsted Bros., landscape architects, added new soil, manure, lime and about 3 inches of water a month in the summer, and the trees are now growing vigorously, with dark green foliage in long, elliptical curves. The watering made sufficient sap to drown out the bark beetle, which was the final cause of death.

AMERICAN ELM. Ulmus Americana.

These trees, 4 inches in diameter, are especially valuable. They have been grown wide apart and have straight stems.

imena them for s	son suited to the En	n. rney	smpie	auny.				
			\$8 50	16-22 ft. high, 3½ in. diam., 5-8 ft. spr		\$16 00	\$150 00	
			15 00	18-24 ft. high, $4\frac{1}{2}$ in. diam., 5-8 ft. spr	30			
			20 00	20-24 ft. high, 5-6 in. diam., 7-10 ft. spr	25	40 00	350 00	
ft. high, $2\frac{1}{2}$ in. dia	ım., 4–6 ft. spr 75	5 00	40 00	30-35 ft. high, 12 in. diam., 12-20 ft. spr	2	120 00		
	high, 1 in. diam high, 1½ in. diam., ft. high, 2 in. diam	high, 1 in. diam	high, 1 in. diam	high, 1 in. diam. Quan. Each Per 10 high, 1½ in. diam., 4-6 ft. spr. 35 \$1 00 \$8 50 ft. high, 2 in. diam., 4-6 ft. spr. 100 2 50 20 00	high, 1 in. diam	Quan. Bach Per 10 Quan. high, 1 in. diam 35 \$1 00 \$8 50 16-22 ft. high, 3½ in. diam., 5-8 ft. spr 10 high, 1½ in. diam., 4-6 ft. spr 35 1 75 15 00 18-24 ft. high, 4½ in. diam., 5-8 ft. spr 30 ft. high, 2 in. diam., 4-6 ft. spr 100 2 50 20 00 20-24 ft. high, 5-6 in. diam., 7-10 ft. spr 25	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

GINKGO BILOBA, or SALISBURIA ADIANTIFOLIA. Maidenhair Tree. To those who enjoy a collection of rare and beautiful trees, the Ginkgo makes a strong appeal. It apparently has left behind all its fungous and insect enemies. When young, it is a straight pole with upright branches; therefore, do not count on it for immediate shade. In a few years it fills out to a beautiful tree.

	Quan.	Each	Per 10		Juan.	Eacn	Per 10
6–8 ft. high	20	\$1 00	\$9 00	12-16 ft. high, 2½ in. diam	50	\$10 00	\$90 00
10-12 ft. high, 1½ in. diam				12–18 ft. high, 3 in. diam	25	12 00	
10-14 ft. high, 2 in. diam	75	5 00	45 00	14-20 ft. high, $3\frac{1}{2}$ in. diam., 4-6 ft. spr	15	18 00	

LAWN TREE OFFERS

An opportunity for you to get acquainted with some unusual trees of merit which you might have overlooked in scanning hastily over our Catalogue. Plant in groups for shady groves, or intersperse among your shrubbery, or locate where you wish to develop beautiful specimens.

OFFER No. 18. 10 Trees \$10. Regular value \$13.75

- Or Factor Oak. 8 ft.
 1 Liquidambar. 8 ft.
 1 Chinese Cork Tree. 6-8 ft.
 1 White-flowering Dogwood. 6-
- 1 Japanese Dogwood. 3-4 ft.
- 1 Pin Oak. 8-10 ft. 1 White Birch, 8-10 ft. 1 Small-leaved Linden, 6-7 ft. 1 American Judas, 3 ft. 1 Norway Maple, 10 ft.

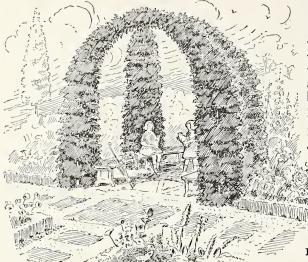
OFFER No. 19. 20 Trees \$25. Regular value \$33.65

- 1 Norway Maple. 10 to 12 ft. 2 Pin Oaks. 8-10 ft. 1 Laurel-leaved Oak. 8 ft. 1 Liquidambar. 8 ft.
- 1 Japanese Dogwood. 3-4 ft. 5 American White Birch. 8-12 ft.

Ginkgo. 10-12 ft.

- 1 English Beech. 6 ft.
 - Red-flowering Dogwood. 5-6 ft.
 Silver Linden. 10 ft.
 Red Oaks. 10-12 ft.
 White-flowering Dogwood. 6-

DECIDUOUS TREES



Hornbeam Arches. A unique termination of a garden-walk. material for a new type of summer-house or tea-house.

HORNBEAM ARCHES and STANDARD PYRAMIDS. See Formal Trees, page 47.

The Hornbeams hold their russetbrown leaves all

winter, making an efficient windbreak or screen. Many wish a plantation to fulfil these requirements and do not wish to use the usual Privet hedge or monotonous plantation of shrubs. Use a group of low-branched Hornbeam, Beech, Dogwood, Oaks and Pine, which will prove equally satisfactory.

EUROPEAN HORNBEAM. Carpinus Betulus.

It has taken us cleven years to get up our magnificent stock. To provide for safe transplanting we have root-pruned our trees several times, and we move them with a large ball of earth, so that the possibility of failure now is hardly a consideration. They are the nearest relative of the smooth bark.

Quan Each Per 10

4 ft. high, 2-3 ft. spr. ... 50 \$2 00 \$18 00

both bark. Quan Each
4 ft. high, 2-3 ft. spr. . . 50 \$2 00
6 ft. high, 2-3 ft. spr. . . 40 3 50
8 ft. high, 3 ft. spr. . . 60 6 00
10 ft. high, 3 ft. spr. . . 40 8 00
12-14 ft. high, 4 ft. spr. . . 20 14 00 \$2 00 3 50 6 00 8 00 30 00 50 00 \$450 **00** 75 00 14 00 130 00

EUROPEAN HORNBEAM, SHEARED PYRAMIDS

The charm of the Old World gardens consists partly in the many years of patient handiwork in pruning and training the hedges, pyramids, standards and arches. These plants are up above the level of the eye. To import little standards and right scale to American gardens.

Ouan. Each \$15 00 18 00

HORSE-CHESTNUT One of the attractive flowering trees, reach-

ing its highest beauty in deep, rich soils. The doubleflowering form produces no nuts. We offer it in the \$1.50 and \$12 sizes.

WHITE-FLOWERING HORSE-CHESTNUT. Æsculus Hip-

Many people admire the Horse-Chestnut, remembering its magnificent, dark foliage, the first to cast a dense shade in May, and great, hyacinth-like clusters of bloom. It is most impressive when in full bloom, with its spikes of white flowers standing stiffly erect in strong contrast to the rich, dark green,

c- to seven-parted leaves.	Quan.	Each	Pei IU	
8 ft. high	` 50	\$1 50	\$12 50	
10 ft. high, 1½ in. diam	30	3 00	20 00	
12 ft. high, 2 in. diam., 6 ft. spr		6 00	55 00	
14-16 ft. high, 3-4 in. diam., 8-10 ft. spr	10	12 00	100 00	
16-18 ft. high, 5 in. diam., 10-15 ft. spr	10	30 00		
18-24 ft. high, 6-8 in. diam., 10-14 ft. spr	2	45 00		
TO BE SHIPPING TRANSPORT ATTENDED	- 33	,		

RED-FLOWERING HORSE-CHESTNUT. Æsculus carnea.

Quan. Each Per 10 Each \$3 00 Per 10 \$25 00

JUDAS, AMERICAN, or RED BUD. Cercis Canadensis.
of Pennsylvania, and produce one of the most beautiful
sights of our woods in spring. The twigs are covered with
crowded clusters of rosy purple, pea-shaped flowers in May.
Ovan. Each Per 10 100 100

Quan. Each Per 10 h 300 \$0 25 \$2 00 600 50 4 00

KOELREUTERIA PANICULATA. Varnish Tree. One of the very few summer-blooming trees. The yellow flowers appear in July, in panicles a foot long. Unfortunately we are unable to supply large sizes, but there is no reason why you should not hide a few in your shrubbery, and look forward to something interesting

at an unusual season. 1-2 ft. high...... Each Per 10 100 \$1-2 ft. high...... \$0 20 \$1 80 \$15 00

ARCH The Larch seems to be one of the connecting links between the deciduous trees and evergreens, for in shape it somewhat resembles the Spruce, with tufts of needle-like foliage, which it drops in fall, and bears its seed in cones.

EUROPEAN LARCH. Larix decidua or Europæa.

The eye is hungry for the first green of spring, and the Larch answers the call ten days before other trees, with its luminous, misty green of thousands of little needles. It drops its foliage every autumn.

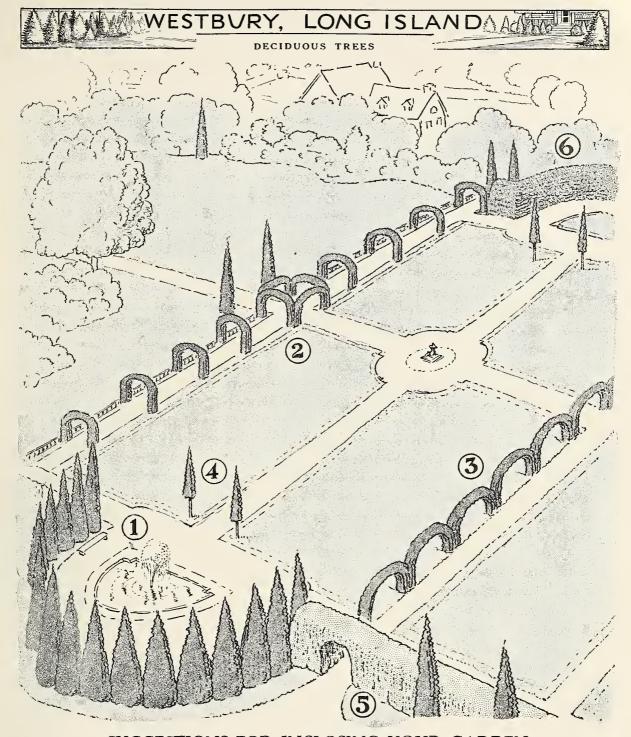
Quan. Each Per 10 . 10 \$1 00 \$7 50 4 ft. high..... JAPANESE LARCH. Pseudo-Larix Kaempferi, or L. Kaemp-

feri.

Mature trees have the appearance of the old Cedars of Lebanon in English parks, with picturesque, wide-spreading



Hornbeam, Sheared Pyramids. There is nothing annoying in the landscape when you have material like this to work with and it matters little how limited your space is. There are many instances calling for a tall, narrow screen and our sheared Hornbeams fit exactly



SUGGESTIONS FOR INCLOSING YOUR GARDEN

The charm of old English gardens depends on such material as this. The only material of the kind in America. Invite the garden club to see your roses against these dark hedges.

- SHEARED PYRAMIDS. We have several hundred uniform specimens, or enough for a thousand or more feet of hedge. 8 to 14 feet high.
- 2, 3. ARCHES. They can be utilized in numerous ways in your formal garden. Adjustable widths, 6 to 12 feet. Wherever an arch is, there is a glimpse to attractions beyond and an invitation to explore.
- 4. STANDARD PYRAMIDS. Unique for the formal garden. See page 47.
- 5. IBOTA PRIVET HEDGE, 12 years old, 8 feet high, 7 feet wide, 150 feet long. Perhaps you have need of just such a hardy, mature hedge. See page 42.
- 6. HEMLOCK HEDGE, 40 years old. This has the dignity of the old yew hedges in English gardens. See page 23.

DECIDUOUS TREES



Silver Linden, 3-inch. You get this effect the first year with our trees. It will take you five years with good cultivation and watering to get it with the usual tree 8 to 10 feet high.

feet high.

This time saved and the added dignity to your grounds far outweighs the slight cost for nursery maintenance.

LINDEN

If you wish to avoid temptation to buy trees,

do not come and look at our Lindens. The eyes are immediately drawn to a Linden, not because of its inharmonious character or strong contrast, but because of the perfection of its elliptical outline.

Our system of transplanting and growing them wide apart results in the broad, full-based specimens that show their mature beauty.

Our Lindens represent another timesaving element in our nursery. Quality is our slogan, and that takes in every detail from the smallest root to the last twig. We have grown them for the critical. It has taken us fifteen to twenty years to grow our stock of Lindens, and here they are the same as if they had been growing on your lawn for fifteen years. In fact, they are better, for we have kept them symmetrical and dense, and have transplanted and root-pruned them so they have developed an abundant mass of fibrous roots, and they will surely grow when transplanted.

Often there is a demand for trees "different from Maple." Lindens immediately qualify, and a stock of Hicks Quality spread, symmetry and roots is decidedly unusual. The main thing is that you give them the right amount of water the first year. They will then make a vigorous second growth in midsummer, and set fat buds for a solid growth the second year.



Boundary of low-branched trees screening the street. Beech in the foreground, Pin Oak on the right, and Small-leaved Linden in the center of the vista. We can reproduce this for you in approximately the sizes shown. There is seclusion and a delight in rambling among such trees and a refreshment in their cooling shadows not possible with a 3-foot hedge or 6-foot shrubbery.

WESTBURY, LONG ISLANDAR

DECIDUOUS TREES

WEEPING SILVER LINDEN. Tilia argentea var. pendula. On some of the older estates at Newport and Great Neck, the most commanding tree is the Weeping Silver Linden. It towers above the others with a columnar, elliptical outline. The lower branches droop to the ground, inclosing a great, sun-flecked room—a delightful children's playground. Though it has the name "Weeping," only the tips of the branches hang downward, breaking the foliage into larger masses of light and shade than the Silver Linden.

8 ft. high

10 \$2.00 \$17.50

tr and shade than the Silver Linden.

8 ft. high
10-12 ft. high, 2 in. diam., 5-6 ft. spr.
112-14 ft. high, 3 in. diam., 5-6 ft. spr.
112-14 ft. high, 3 in. diam., 5-6 ft. spr.
112-14 ft. high, 3 in. diam., 10-12 ft. spr.
112-14 ft. high, 4 in. diam., 10-12 ft. spr.
112-14 ft. high, 5 in. diam., 10-12 ft. spr.
113-14 ft. high, 6 in. diam., 10-12 ft. spr.
114-15 ft. spr.
115-16-18 ft. high, 6 in. diam., 12-15 ft. spr.
115-16-18 ft. high, 6 in. diam., 12-15 ft. spr.
115-16-18 ft. high, 6 in. diam., 12-15 ft. spr.
115-16-18 ft. high, 6 in. diam., 12-15 ft. spr.
115-16-18 ft. high, 6 in. diam., 12-15 ft. spr.
115-16-18 ft. high, 6 in. diam., 12-15 ft. spr. 120 00 250 00 350 00

SHOWY LINDEN. Tilia tomentosa var. spectabilis. A rare tree, well deserving its name. It will make a beautiful lawn specimen because of its broad, symmetrical outline. The leaves are large, deep green and glossy. You will be proud to own one of these trees.

Quan. Each 25 \$1 50 5 00 45 00 \$350 00 16 00 150 00 35 00 300 00 65 00 75 00

SMALL-LEAVED EUROPEAN LINDEN. Tilia

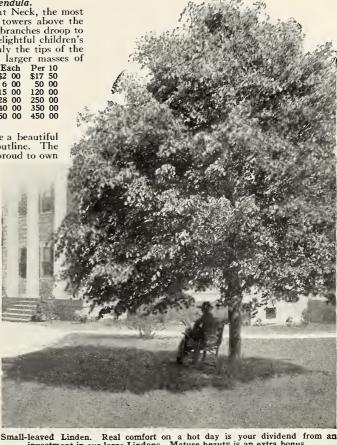
ulmifolia or microphylla or cordata.

The foliage is so dense and dark, and the tree so broad, that it looks mature even when it is only 15 feet high. They are not little, shadeless sticks that you will have to wait for. We have grown one tree where, by the old method, ten would be grown. The price is not ten times as high, but the value is ten times greater to you. Quan.

Each 100 6 ft. high 600 8 ft. high 200 10–12 ft. high, 2 in. diam.100 \$1 00 1 75 5 00 \$9 00 15 00 40 00 \$85 00 135 00 Quan. Each Per 10 15 \$75 00 \$700 00 18 ft. spr.. 5 100 00

AMERICAN LINDEN, or BASSWOOD. Tilia Americana. Our stock of these trees is one of the biggest bargains of our list. The trees are big, symmetrical, have good roots, and are sure to grow. They do not reach their highest development, however, in dry soil, showing their dislike by shedding their

foliage prematurely.
8 ft. high.
10-14 ft. high, 2 in. diam., 4 ft. spr.
14-16 ft. high, 3 in. diam., 4-6 ft. Quan. Each 50 \$1 00 50 2 00 Per 10 100 \$8 00 15 00 \$125 00 3 50 25 00



Small-leaved Linden. Real comfort on a hot day is your dividend from an investment in our large Lindens. Mature beauty is an extra bonus

LIQUIDAMBAR STYRACIFLUA. Sweet Gum. One of the handsomest blocks of trees in our nursery. The trees are uniform, straight, with broad, symmetrical heads. Early in autumn the foliage turns brilliant red, with yellow and dark red, taking the place on Long Island of the Sugar Maple on the mainland. It is interesting in winter for its pronounced symmetry. The staresting in winter for its pronounced symmetry. The starshaped leaf, corky ridged branches and pronged seed-ball are all attractive details. Include a few Liquidambars in the border planting of your lawn.

Ouan. Each

Ouan.

Each \$1 00 3 00 4 00 6 00 planting of your lawn. Quan. 6 ft. high . 75 8 ft. high, $1\frac{1}{2}$ in. diam., 3-4 ft. spr. 125 10-14 ft. high, $2\frac{1}{2}$ in. diam., 4-6 ft. spr. 50



Honey Locust. The foliage is disposed in horizontal strata, re-calling by their appearance pictures of the old Cedars of Lebanon.

LOCUST, HONEY. Gleditschia triacanthos. A broad, graceful tree, having black bark and clusters of thorns a foot long, and long, bean-like seed-pods with sweetish contents. These give a distinctly unique appearance to the tree late in the season. Its principal value is for seaside planting. We recommend thickets of these small trees where other trees have difficulty in holding their foliage.

Quan. Each

Quan. Each

Output

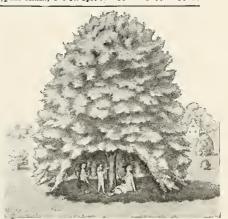
10 81 25 \$10 00

6-8 ft. high Quan. Each 40 \$1 25 10-14 ft. high, 2-3 in. diam., 4-5 ft. spr.... 75 4 00 YELLOW or BLACK LOCUST. Robinia pseudacacia. Fragrant white flavors in Mar. 35 00

Fragrant white flowers in May. A grove of Locust will give you a mass of tall foliage at low cost, because they are easily transplanted and available in quantity. They look better and grow better in a grove because individual trees are narrow. They admit the cool breeze under them and the grass grows well at their feet. If there are tall Locusts available in your vicinity, let us advise with you on moving them.

Ouan. Each Per 10

Quan. 8-12 ft. high....



Weeping Silver Linden. Our trees are like tents—a charming playground for the children

FIVE, FIFTY AND FIVE HUNDRED PLANTS SOLD AT TEN, HUNDRED AND THOUSAND RATES. DELIVERY CHARGED AT COST



DECIDUOUS TREES



WESTBURY

MAGNOLIAS FOR MOIST GROUND

LARGE TROPICAL FOLIAGE BIGGEST FLOWERS THAT GROW BLOOM THIS YEAR

12 YEARS OLD

DUG WITH LARGE BALL OF SOIL. SURE TO GROW



This shows where conditions are ideal for the large-leaved Magnolias,—moist ground and wind protection. There are numerous places near the shore where the water-table is 5 feet below the surface, and where Red Maple, Pepperidge, Clethra, Spice Bush and Azalea grow native. Inland, small ponds occur frequently. On the mainland where there is a rocky subsoil and less percolation, conditions are also favorable.

CUCUMBER MAGNOLIA. Magnolia acuminata.

In thinking of possible specimen trees, as Linden, Pin Oak, Maple, Tulip, don't forget the Cucumber Magnolia, for it is as good as or better than its near relative the Tulip tree. It is a dense, ovate tree, with yellow-green flowers and red "cucumbers" in September.

Ouan. Each Per 10

6 ft. high 8 ft. high 10-14 ft. high, 1½ in. diam., 6 ft. spr. 14-16 ft. high, 2¼ in. diam., 6 ft. spr.

HYPOLEUCA MAGNOLIA. Magnolia hypoleuca.

The largest flowers and foliage of any hardy tree in this gion. Flowers are like a delicate porcelain vase, with a whorl of leaves as a salver.

 5 ft. high.
 Quan.
 Each
 Per 10

 10-14 ft. high, 2-2 ¾ in. diam., 5-6 ft. spr...
 15
 15
 00
 125
 00

UMBRELLA MAGNOLIA. Magnolia tripetala.

Large, tropical leaves, and white flowers a foot across; brilliant seed-pods from which the scarlet seeds suspend on
 silken threads.
 Quan.

 3-4 ft.
 100

 8 ft. high
 15

 10-12 ft., 2 in. diam., 4-6 ft. spr.
 15

 10-14 ft., 3-4 in. diam., 6 ft. spr.
 7



Magnolia, Cucumber

Possibly you have a bit of moist ground protected from the wind. Why not convert it into a Magnolia garden? Your drive may pass through moist woodland. Hew out a niche and establish a Magnolia grove. The large leaves, conspicuous flowers and carmine sccd-pods will be interesting.



MAGNOLIA OFFER No. 20

5 Umbrella Magnolias
1 Hypoleuca Magnolia
1 Cucumber Magnolia
3 to 4 feet..... \$5.00

MAGNOLIA OFFER No. 21. Trees will bloom this year.

3 Umbrella Magnolias
1 Large-leaved Magnolia 1 10 to 14 ft. high \$75.00
1 Hypoleuca Magnolia



MAGNOLIA

FOR ORDINARY GARDEN SOIL

Showy Pink and White Cups, Coming before the Foliage. Leaves Small. Group 10 or More in Your Shrubbery

MAGNOLIA OFFER NO. 22

HALL'S MAGNOLIA. Magnolia stellata, or M. Halleana.
It is a charming little bush, with good foliage all summer.
The flowers differ from the other Magnolias in having numerous narrow petals like the water-lily, of delightful fra-

 Deep red cups in early May.
 Quan. Each
 Per 10

 3 ft. high, 2 ft spr.
 20
 \$2 00
 \$17 50

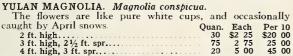
 4 ft. high, 3-5 ft. spr.
 15
 5 00
 40 00

 6 ft. high, 3 ft. spr.
 10
 7 00
 60 00
 SOULANGE'S MAGNOLIA. Magnolia Soulangeana.

The variety most commonly planted. Pink cups before the leaves. This is the one you can plant in quantity, and make a sweep of color like the Apple blossoms. Are of high quality, having been grown here several years. They are low in price, and will make a display this year. Come and pick them out while in bloom. Quan. Each Per 10

2 ft. high 3 ft. high, 2 ft. spr. 4 ft. high, 3 ft. spr. 5 ft. high, 4 ft. spr. 70 \$1 00 \$8 50 250 1 75 15 00 100 2 50 20 00

WATSON'S MAGNOLIA. Magnolia Watsoni.
New and rare; as beautiful as the Easter Lily. Alabaster cups with carmine stamens. June and July. Quan. Each Per 10
2-3 ft. high 25 \$3 00 \$25 00





Large-leaved Magnolia. The largest flower outside of the tropics, measuring 14 inches across

We have several other varieties besides those listed. They are ALEXANDRIA SPECIOSA and ALBA SUPERBA similar to Soulangeana, SOULANGEANA NIGRA

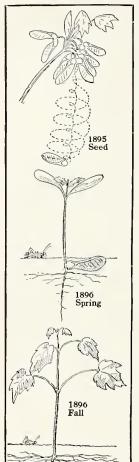


similar to Lennei.

Magnolia Soulangeana on the lawn of Mr. William L. Swan, Cove Neck, Oyster Bay, Long Island. The most showy flowers of April. You can select trees like these when in bloom and take them home with you

DECIDUOUS TREES





MAPLES

Don't overlook our stock of smaller Norway Maples. We exercise as much precision with these as with our big timesaving trees.

NORWAY	MAPI	E. Acer	blata	noide	s.		
					Each	1 Per 10	
8 ft. high		\$80 per	100.	ì800	\$1 00	\$9 00	
· ·	Diam.	Spr.					
10-14 ft.	1 ½ in.	3-4 ft					
		\$150 per	100	2000	1 50	12 50	
12-16 ft.	2 in.	3-6 ft					
		\$200 per	100	200	2 50		
12-16 ft.	$2\frac{1}{2}$ in.	4-6 ft			6 00		
	3 in.	5–6 ft		50	10 00		
16–20 ft.	3 ½ in.	6–8 ft		20	12 00		
	4 in.	8-10 ft		20	25 00		
	4 ½ in.	8-12 ft		40	35 00		
18-24 ft	5 in.	10-14 ft.	16 Vrs.	75	45 00	425 00	

Time-Saving Norway Maples

500 of them 16 to 25 Years Old 10 to 15 Years Saved

IMMEDIATE SHADE JUST WHERE YOU WANT IT, GUARANTEED

You can select personally or order from this catalogue.

Highest quality trees supplied in either case

STRAIGHT—BROAD—DENSE THE VALUE IS IN THE SPREAD

High	Diam.	Spr.		Quan	. Ea	ıch	Per	10
18-26 ft.	6 in.	10-14 ft		250	\$60	00	\$575	00
22-26 ft.	7 in.	10-18 ft.	20 vrs.	150	80	00	700	00
22-30 ft.	8 in.	14-18 ft.	21 yrs.	100	90	00	850	00
25 26 64	A 10 in	15 20 ft	•	EO	100	$\Delta \Delta$		



1898-Transplanted once



1905-Transplanted 2 times





How many of these big, guaranteed trees do you need to complete your home?

WESTBURY, LONG ISLANDAR DECIDUOUS TREES



FROM HICKS NURSERY TO YOU

YOU DECIDE YOU WANT ONE OR MORE 20-YEAR-OLD TREES LIKE THIS SUITABLE FROM MAINE TO KENTUCKY

> YOU GIVE US · SHIPPING · DIRECTIONS

They tie in like an umbrella and ship as safely as machinery or furniture.

THEY ARE GUARANTEED TO GROW SATISFACTORILY OR REPLACED. WE HAVE SOLD 812 OF THESE BIG TREES IN 6 YEARS AND LOST 57

YOU ENJOY YOUR INVESTMENT EVER AFTER



DECIDUOUS TREES



A grove of trees is always a rendezvous for the whole family. You are not using the capacity of your grounds either for comfort or appearance, if they are hot and untenable where they can just as well be shady and inviting. Did you notice a slight bend in some of the trunks? Every bend, however slight, is an opportunity for you to get a big tree at a surprising reduction in price. There are other bargain trees which are going to crowd. Let us send sketches, or call and select.

RED or SCARLET MAPLE. Acer rubrum.

For a big shade tree at a moderate price, we recommend the Red Maple. It is a vigorous, healthy tree, sure to please you. The prettiest block in the nursery in October is the Red or Scarlet Maple, with its brilliant tints of yellow, orange and scarlet.

		h Per 10			Per 10
8 ft. high \$100 per 100 4	00 \$1 2	5 \$11 00	16-24 ft. high, 5 in. diam., 12-15 ft. spr 45	\$30 00	\$280 00
10-14 ft. high, 1 ½ in. diam., 3-4 ft. spr	50 2 0	0 17 50	20-26 ft. high, 6 in. diam., 12-16 ft. spr 40	40 00	375 00
$12-16$ ft. high, $2\frac{1}{2}$ in. diam., $4-6$ ft. spr	35 4 5	0 40 00	20-30 ft. high, 7 in. diam., 14-16 ft. spr 35	55 00	525 00
	50 10 0	0 90 00	22-32 ft. high, 8-9 in. diam., 14-18 ft. spr 25	60 00	
16-22 ft. high, 4 in. diam., 8-10 ft. spr	30 22 0	0 200 00	28-32 ft. high, 10-12 in. diam., 14-18 ft. spr 8	90 00	

SUGAR, ROCK or HARD MAPLE. Acer saccharum.

Our large trees have been especially grown for specimen purposes. They have been repeatedly transplanted to give them good roots, and the tops pruned to make them symmetrical and full.

8 ft. high. Quan. Each 200 per 100 Per 10 \$125 50 \$12 50 10-14 ft. high, 1½ in. diam., 5-7 ft. spr. \$200 per 100 125 2 50 22 50 12-14 ft. high, 2 in. diam., 4-6 ft. spr. 100 5 00 45 00 16-22 ft. high, 3 in. diam., 6-8 ft. spr. 25 23 00 210 00 16-22 ft. high, 4 in. diam., 6-8 ft. spr. 30 40 00 375 00 18-24 ft. high, 5 in. diam., 12-16 ft. spr. 25 75 00 22-26 ft. high, 6 in. diam., 12-16 ft. spr. 6 85 00 26-28 ft. high, 7 in. diam., 16 ft. spr. 3 90 00														
$ \begin{array}{llllllllllllllllllllllllllllllllllll$										Quan.	Ea	ch	Per	10
$ \begin{array}{llllllllllllllllllllllllllllllllllll$	8 ft. h	gh				 	 .			. 300	\$1	50	\$12	50
12-14 ft. high, 2 in. diam., 4-6 ft. spr. 100 5 00 45 00 16-22 ft. high, 3 in. diam., 6-8 ft. spr. 25 23 00 210 00 16-22 ft. high, 4 in. diam., 6-8 ft. spr. 30 40 00 375 00 18-24 ft. high, 5 in. diam., 12-16 ft. spr. 25 75 00 22-26 ft. high, 6 in. diam., 12-16 ft. spr. 6 85 00	10-14 ft	. high, $1\frac{1}{2}$	in. diam.	5-7 ft. s	pr	 	 .	. \$200	per 100.	. 125	2	50	22	50
16-22 ft. high, 3 in. diam., 6-8 ft. spr. 25 23 00 210 00 16-22 ft. high, 4 in. diam., 6-8 ft. spr. 30 40 00 375 00 18-24 ft. high, 5 in. diam., 12-16 ft. spr. 25 75 00 22-26 ft. high, 6 in. diam., 12-16 ft. spr. 6 85 00	12-14 ft	. high, 2 in.	diam., 4	-6 ft. spr		 			·	. 100	5	00	45	00
16-22 ft. high, 4 in. diam., 6-8 ft. spr. 30 40 00 375 00 18-24 ft. high, 5 in. diam., 12-16 ft. spr. 25 75 00 22-26 ft. high, 6 in. diam., 12-16 ft. spr. 6 85 00	16-22 ft	. high, 3 in.	diam., 6	-8 ft. spr	•	 	 .			. 25	23	00	210	00
22–26 ft. high, 6 in. diam., 12–16 ft. spr. 6 85 00	16-22 ft	. high, 4 in.	diam., 6	-8 ft. spr	•	 				. 30	40	00	375	00
22–26 ft. high, 6 in. diam., 12–16 ft. spr. 6 85 00	18-24 ft	. high, 5 in.	diam., 1	2-16 ft. s	pr	 				. 25	75	00		
26–28 ft. high, 7 in. diam., 16 ft. spr	22-26 ft	. high, 6 in.	diam., 1	2-16 ft. s	pr	 				. 6	85	00		
	26-28 ft	. high, 7 in.	diam., 1	6 ft. spr.,		 				. 3	90	00		
CHARDIDE DIO DIDDI D'A CONTRA IN A CARLOS DE LA CARLOS DELA CARLOS DE LA CARLOS DE	******	TDIC DI				 			, ,,					

SCHWEDLER'S PURPLE NORWAY MAPLE. Acer platanoides var. Schwedleri. Similar in color to the Purple Beech, but grows more rapidly.

			Per 10
8–10 ft. high	. 20	\$1 25	\$11 00
12-16 ft. high, 2½ in. diam., 5 ft. spr	. 15	5 00	45 00
9 1 12			

Let us send a representative to take your order. Stake out the locations. Put up two poles to show the spread.

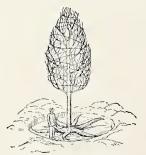
Send us a photograph, sketch, or plan of what you want.



A \$2.50 tree and a fifteen-year wait.



It takes only a few days to dig a 20-year-old tree—



Pack the roots carefully-



Load on a car —



Silver Maple planted at the residence of William Kirchner, Plandome, L. I., three years ago. These trees are large and broad, and give a greater amount of shade for the investment than any other trees we offer. You will find them to transplant easily, and look dense and mature the first summer.

SILVER MAPLE. Acer saccharinum, or A. dasycarpum.

The big Silver Maples give the largest shade, at the lowest expense, of anything we offer. You are going to water them anyway, and that is all the Silver Maple asks. We have been growing these since 1893. The waiting has been ours—not yours.

nyway, and that is an the	onver mapic asks. We have been growing these since 1095. The waiting has been ours—not yours.	
	Ouan, Each Per 10 100	
8 ft. high, 1 in. diam		
	4 ft. spr	
10-16 ft high 2 in diam	,4-6 ft. spr. 50 1 50 12 50 100 00	
	5-7 ft. spr. 15 2 50 20 00	
10–10 It. Iligii, 5 Ili. dialii.,	24–28 ft. high, 7 in. diam., 10–15 ft. spr. 4 45 00 425 00	
0/25	22-30 ft. high, 8 in. diam., 15-18 ft. spr. 10 50 00 475 00	
2 5 5 5 5 E	22-30 it. high, 8 in. diam., 13-16 it. spi.	
A. 686 680	26-34 ft. high, 9 in. diam., 15-20 ft. spr., 20 yrs	
	32-34 ft. high, 10-12 in. diam., 18 ft. spr	
Charles Town	34-40 ft. high, 12-13 in. diam., 12-20 ft. spr	
£ 23 22 ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	34-40 ft. high, 15-16 in. diam., 22-30 ft. spr., 29 yrs	
TOMORROW 3	WIER'S WEEPING SILVER MAPLE. Acer saccharinum var. Wieri.	
15 YEARS SAVED OF 3 3 3	A graceful variety, with long, pendent branches, and leaves cut in many narrow lobes.	
Charles and a second	Ouan. Each Per 10	
STATE STATE OF THE	10–14 ft. high	
75ET 325 333	20 11 to mg	
Miles, a sayingto		
Emy drift was - 25	VVIIIN IIM ARBOREUM, or ANDROMEDA ARBOREA. Sorrel Tree. The tiny	

OXYDENDRUM ARBOREUM, or ANDROMEDA ARBOREA. Sorrel Tree. The ti white bells in midsummer and the brilliant fall coloring are t features of this small-growing tree. Scatter it among your shrubbery and in the open woodland.

Quan. Each Per 10 100 75 \$0 75 \$6 00 \$50 00 20 4 00 30 00

MULBERRY, TEAS' WEEPING. Morus alba var. Tatarica pendula. Umbrella-shaped tree, with vigorous shoots trailing the ground. Quan. Each Per 10 Quan. Each . 25 \$1 50

EVERY TREE IN THIS CATALOGUE IS GUARANTEED



An \$80.00 tree and no waiting

Deliver to your place-



Plant as directed.



And the enjoyment is all yours. Guaranteed.

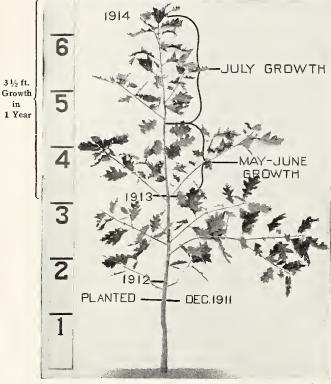


in

HICKS NVRSERIES

DECIDUOUS TREES





You may think Oaks are slow. Nonsense. Come and see Oaks

BLACK JACK OAK. Quercus Marilandica or Q. ferruginea

or Q. nigra.
On the sandy slopes of the valleys at Brookville, East Norwich and Woodbury to Farmingdale, the Black Jack Oak stands out as a solid, dense, dome-shaped tree. The most stands out as a solid, dense, dome-shaped tree. The most drought-resisting Oak, as indicated by the thick, leathery leaves. Try 1,000 for sandy soil on the seashore.

6-12 in. high, 2-yr. seedling...... Quan. Each Per 10 100 \$25 per M. 4,000 \$0 08 \$0 60 \$4 00

CHESTNUT OAK. Quercus prinus.

A clean-limbed, thrifty tree of rapid growth, native to dry soils on the Rockaway Peninsula, and rocky, thin soil.

2-6 in. high, 1-yr. seedlings..... Quan. Each Per 10 100

2-6 in. high, 1-yr. seedlings Quan.	Each	Per 10	100
\$20 per M 17,000	\$0 05	\$0 40	\$3 00
1 ft. high	10	80	6 00
2 ft. high	50	4 00	35 00
4 ft. high	1 00	9 00	80 00
6 ft. high	2 00	17 50	150 00
8 ft. high 70	3 00	25 00	
10-12 ft. high, $1\frac{1}{2}$ -2 in. diam.,			
4–5 ft. spr 70	6 00	50 00	
-			

FIRST — LAST ALL THE TIME

OAKS

DRY STERILE SOIL Where Shrubbery wilts in Summer

BARE GRAVELLY HILLSIDES

Too poor for weeds

SEASHORE

Among the beach grass with small Pines

OPEN WOODLAND Where Chestnuts bave died

PLANT OAKS

MOST PERMANENT - MOST ECONOMICAL GREATEST VALUE IN THIS CATALOGUE

300 trees per acre, \$20 to \$40 per 1,000

BLACK OAK. Quercus velutina or Q. coccinea var. tinctoria.

The leaves are thick and heavy, like green patent-leather, and the growth 2 to 3 feet a year. They constitute the greater part of Long Island forest.

Quan. Each Per 10 100

6-in. high, 2-yr. seedlings				
\$40 per M	8,000	\$0 10	\$0 80	\$7 00
1 ft. high	3,000	12	1 00	8 00
2 ft. high	500	50	4 00	35 00
4 ft. high	200	1 00	9 00	85 00
6 ft. high	100	2 00	17 50	
8 ft. high	40	3 50	30 00	
10-14 ft. high, 2½ in. diam., 2-				
4 ft. spr	35	8 00	60 00	

LAUREL-LEAVED OAK. Quercus imbricaria.

SCARLET OAK. Quercus coccinea.

The handsomest of all the Oaks in its autumn color, and producing a gorgeous effect when seen in front of dark evergreens. This and the Black Oak are the most rapid-growing Oaks of dry, sandy soils, making 2 to 3½ feet a year on established young trees. The larger sizes are difficult to transplant and slow to recover. Mix in a few Pines, and you have the ideal combination, whether for half an acre or fifty acres.

Ourn Fach Per 10 100

Ouan.	Each	Per 10	100
3-6 in, high\$25 per M. 9,000	\$0 10	\$0 50	\$4 00
6-12 in. high, 3-yr. trans.\$40 per M .16,000	15	1 00	6 00
2 ft. high, 4-yr. transplants 250	25	2 25	20 00
3 ft. high, 4-yr, transplants 250	35	3 25	30 00
4 ft. high	75	6 00	50 00
6 ft. high 100	2 00	17 50	
8 ft. high	3 50	30 00	



VESTBURY, LONG ISLANDA DECIDUOUS TREES



Boundary planting of Scarlet Oak, White Pine and White Birch, on a Long Island estate. The owner said: "We thought of buying the adjacent property, but you can keep on doing that indefinitely. I find I cannot use the land profitably for farming. I think I shall plant it out to trees and let it alone. What are the best trees and what do they cost?" Little Oaks and Pines are the best. Most men have to be grandfathers though before they realize how rapidly the little trees grow. Little trees I foot high will overtake trees 5 feet high.

RED OAK. Quercus rubra

A big, strong, dignified tree, with wide-spreading, gravity defying branches. A great mistake is made in supposing all Oaks are slow-growing trees; we will show you trees growing 4 feet a year. On account of this rapid growth, and its beautiful contour and foliage, the Red Oak is an ideal tree for roads and lawns.

do arre re-							
6 in. high, 1-yr. seedlings	Quan.	Ea	ch	Per	10	10	0
\$40 per M 2	20,000	\$0	07	\$0	60	\$5	00
1 ft. high, 3-yr. transplants							
\$60 per M	7,000		18	1	50	8	00
2 ft. high \$100 per M	8,000		20	1	75	15	00
4 ft. high			75	7	00	60	00
6 ft. high	150	1	15	10	00	80	00
8 ft. high	300	2	00	18	00	175	00
10-12 ft. high, 11/2 in. diam., 3-							
4 ft. spr	300	3	00	25	00	200	00
10-14 ft. high, 2 in. diam., 3-							
5 ft. spr	300	6	00	50	00	325	00
12-16 ft. high, 2½ in. diam., 3-							
5 ft. spr	75	12	00	100	00		
16-18 ft. high, 3 in. diam., 5-							
8 ft. spr	75	25	00	220	00		
18-22 ft. high, 5-6 in. diam., 12-							
15 ft. spr	6	75	00				

SCRUB OAK. Quercus ilicifolia.

The Scrub Oak will make a billowy mass of foliage from to 10 feet high. Try them as cover for a hill where you cannot make a lawn. Even if you have only a lot on the Hempstead Plains, a bungalow on the beach, or a dry cliff, the Scrub Oak can help solve your landscape problems, for they will make a drought-resistant shrub group of the best quelity. will make a drought-resistant shrub group of the best quality.

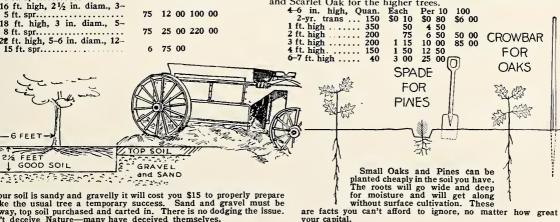
Use them to border a grove of taller Oaks, or as a ground-

 cover between Pines—the little Oaks will hold the decaying leaves that help both.
 Quan. Each Per 10 100 5 in. high, 2-yr. trans...\$40 per M.. 200 \$0 05 \$0 40 \$3 50 1 ft. high.
 300 10 80 60 35 00 15 00 15 00

\$6 00

POST OAK. Quercus obtusiloba or Q. stellata.

This grows native in the driest ground. It has sturdy Oak character even when small. Plant it, not for rapid growth, but to see how happy it will be. In plantations of Oak, this and Black Jack can be used for the lower foliage and the Black and Scarlet Oak for the higher trees.



If your soil is sandy and gravelly it will cost you \$15 to properly prepare it to make the usual tree a temporary success. Sand and gravel must be carted away, top soil purchased and carted in. There is no dodging the issue. You can't deceive Nature—many have deceived themselves.

your capital.



DECIDUOUS TREES



PIN OAK. Quercus palustris.

Our stock of Pin Oaks represent Oak perfection as near as can be approached. They not only have straight, sturdy tops, which is the part usually inspected by the buyer, but, what is of vastly more importance, they have a unique system of fibrous roots. This is an important consideration, because of librous roots. This is an important consideration, because poor roots are the principal cause of the frequent failure in transplanting Oaks. This stock also represents an ambition to have a stock of trees in all the popular sizes and larger, different from those usually offered. You can have them in quantity for avenue planting, screens and boundaries of low-branched trees, and they are almost as sure to succeed as Maples. We have root-pruned and transplanted them wider apart repeatedly. It is one Oak we can supply in large sizes. Our trees 6 inches and up have the mature character so essential to a newly built home. The larger trees will save twenty years' time.

wiy built nome. The larger tree	.3 11111 36	ave	C VV C.	nty y	cai	3 (11)	10.
	Quan.	Ea	ch	Per	10	10	00
6-12 in., 2-yr. seedling	-						
\$40 per M		\$0	07	\$o	60	\$5	00
1 ft. high			10		80	6	00
2 ft. high	1,200		25	2	00	15	00
4 ft. high	1,000		75	6	00	50	00
6 ft. high	900	1	00	9	00	75	00
8 ft. high, 1 in. diam	500	1	25	10	00	90	00
10 ft. high, 1 1/2 in. diam., 3-4 ft							
spr	500	2	00	17	50	165	00
12-14 ft. high, 2 in. diam., 4-6 ft							
spr		3	50	32	50	300	00
$12-14$ ft. high, $2\frac{1}{2}$ in. diam., $4-6$ f	t.						
spr	. 200	8	00	70	00		
14-18 ft. high, 3 in. diam., 6-8 ft							
spr	. 35	15	00	120	00		
$12-18$ ft. high, $3\frac{1}{2}$ in. diam., $6-10$)						
ft. spr	. 20	20	00	150	00		
14-20 ft. high, 4 in. diam., 7-10 ft	•						
spr	. 15	30	00				
16-22 ft. high, 5 in. diam., 8-12							
ft. spr	20	40	00				
18-22 ft. high, 6-7 in. diam.,							
8-12 ft. spr		50	00				
20-26 ft. high, 7-8 in. diam., 9-							
12 ft. spr	10	70	00				
22-30 ft. high, 8-9 in. diam., 10-							
14 ft. spr	8	90	00				

PRICES OF PIN OAKS, continued. 24-36 ft. high, 9-10 in., diam.,	Quan.	Each	Per 10	100
12-18 ft. spr 28-34 ft. high, 10-11 in. diam.,	5	\$105 00		
14-18 ft. spr	8	120 00		
16-20 ft, spr	5	140 00		
18-20 ft. spr	5	160 00		
18-20 ft. spr	8	180 00		

SWAMP WHITE OAK. Quercus bicolor.

A shaggy-branched, sturdy tree, native to hardpan and clay soils. Recommended for such soils both on the upland and near ponds and streams. The 1- to 3-ft. sizes are just right for extensive landscape planting. They will give the effect of English Oak.

Ouan. Each Per 10 100

ect of English Oak.		Eacn		10	
1 ft. high	600	\$0 10	\$0 80	\$6	00
2 ft. high, transplanted	900	25	2 00	15	
3 ft. high		40	3 50	25	00
4 ft. high		75	6 00	45	00
Our 6- to 8-ft. trees were transpl	anted t	four ye	ars ago.	Th	еу

have good roots and the genuine Oak character of strength

 and ruggedness.
 Quan. Each Per 10 100

 6 ft. high.
 800 \$1 00 \$8 00 \$60 00

 8 ft. high.
 50 2 00 17 50

WHITE OAK. Quercus alba.

The greatest Oaks on Long Island are the White Oaks. Such trees are at Great Neck, Locust Valley and Lloyd's Neck. The White Oak is native on dry land, and will always be a favorite. Even the small trees have the strong Oak character. The mature trees are massive in size and dignified. Quan. Each Per 10

Z U III. High, I-vi. Sceulings			
	\$0 07	\$0 60	\$5 00
1 ft. high	20	1 50	12 00
2 ft. high 800	50	4 50	40 00
3 ft. high 400	75	7 00	65 00
4 ft. high 500	1 00	9 00	80 00
5 ft. high 400	1 75	15 00	140 00
6 ft. high 600	2 00	17 50	150 00
8 ft. high 100	5 00	40 00	

YOUR LAND—WHAT WILL GROW BEST

THE MORAINES

The dotted areas arc two ridges or terminal moraines left at the edge of the glacier. Parts of the moraines are dry, especially the building-sites where the top soil has washed away.

THE OUTWASH PLAINS

The outwash plain between and south of the two moraines has a sand and gravel subsoil. The land between Piping Rock and Meadow Brook has no springs or streams.

THE MANHASSET PLATEAU

North of the moraines is the North or Manhasset Plateau, cut by deep narrow valleys as Cold Spring Harbor and Brook-

OAKS FOR THE MORAINES

On the moraines, the Oaks are mostly black, red, scarlet and white. The lumps of melting ice left kettle-holes in which are little round ponds (see map, page 10) with Pin Oaks around the edges. The Pin Oak can stand more water than other Oaks but thrives also on drier land.

OAKS FOR THE OUTWASH PLAINS

On the outwash plains the Scarlet, Black and White Oaks predominate. On the drier portions, as along the borders of the Hempstead Plains, are Post and Black Jack Oaks. These can be seen standing alone between Woodbury, Hicksville and Farmingdale, solid, black-green, almost mushroomshaped trees.

OAKS FOR THE NORTH PLATEAU

On the dry slopes of the valleys are Black Jack, Black Scarlet and Chestnut Oak, which indicate a more or less dry and gravelly soil. At the brickyard, Glen Head, and at No. 66 are Swamp White Oak. The top of the plateau is the best land for Pin and Red Oaks and profitable plantations of Locust and Newtown Pippin orchards.

HOW TO ORDER

A boundary plantation as illustrated on page 17, fifty feet wide, will require twenty Oaks spaced 15 feet apart, per 100 feet.

For a dry hill, trees 12 feet apart will take 300 Oaks per acre, \$20 to \$40 per 1,000.

A similar number of little Pines and White Birches can be roots, Bayberry, Wild Rose and Hazelnut, and, for variety, Dogwood, Locust and Honeysuckle, all of which transplant readily from the wild growth, if you cut back the tops well.

On the Hempstead Plains, plow up the sod, plant broad areas of trees to take away the bleakness and cold winds and make enclosures for future building sites.

The Hempstead Plains were kept as town commons for

pastures until about 1868, when the late A. T. Stewart bought 7,000 acres for about \$50 per acre.

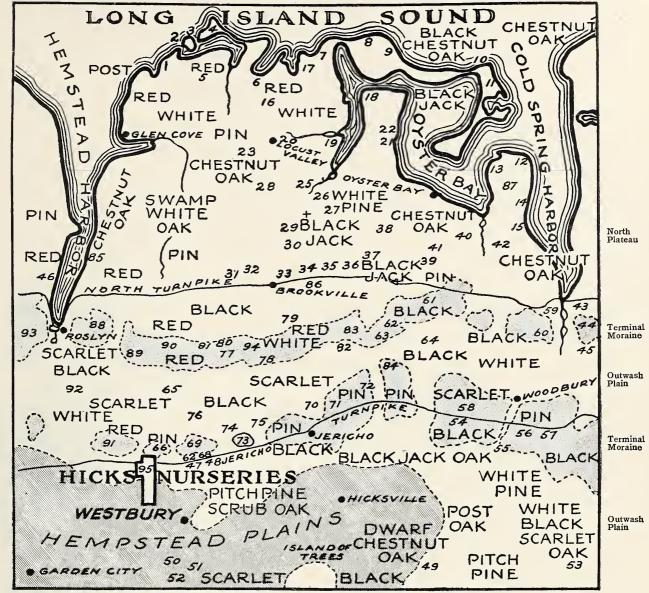
David Harum says: "Do unto the other fellow as he would

David Harum says: "Do unto the other fellow as he would do to you, but do it first."

It takes Nature a long time to reforest bare land. First the wind and birds carry Birch, Cedar, Bayberry, Blackberry, Wild Cherry, Sumach, Huckleberry, Wild Rose, and Pinc, Then the squirrels, chipmunks and mice, carry Oak acorns, Hickory nuts, Chestnuts and Hazelnuts, and bury them for winter use. Where they are forgotten they come up and make sturdy trees. After twenty years they bear, and the next generation is carried farther. The Oaks finally smother out the Cedars the Cedars.

This map shows you what Nature would do, and how you

should do it first.



Locate your place and read the description of the map, on opposite page, listing the Oaks characteristic of that geological and soil formation. There are others also suitable

Bacon, Robert (91)
Bailey, Frank (20)
Baltazzi, S. A. W. (47)
Belmont, Mrs. O. H. P. (52)
Berquist, J. G. (31)
Bigelow, E. A. (12)
Billings, C. K. G. (26)
Blackton, J. S. (14)
Blair, Jas. A. (40)
Brisbane, Arthur (51)
Brokaw, Irving (25)
Burden, J. A. (84)
Burrill, M. S. (75)
Campbell, Alex (92)
Chapple, Earl W. (49)
Coe, W. R. (27)
Coffin, C. A. (23)
Cravath, Paul D. (16)
Dana, Paul (2)
Doubleday, F. N. (21)
Dows, David (86)
Ellis, Ralph (78)
Flagg, Montague (32)
Francke, L. J. (79)

Franklin, Geo. S. (59)
Grissom, Lloyd (62)
Griswold, Mrs. F. G. (93)
Guthrie, Wm. D. (6)
Harkness, W. L. (3)
Havemeyer, T. A. (33)
Hicks Nurseries (95)
Hill, J. (80)
Hitchcock, Thos. (67)
Hodenpyle, A. G. (24)
Hoyt, Colgate (11)
Hudson, C. I. (83)
Ingalls, Fay (39)
Iselin, C. O. (29)
Jones, Mrs. O. L. (60)
Jones, Wm. H. (55)
Kraemer, A. L. (73)
Lawrence, E. F. (43)
LeBoutillier, Thos. (48)
Ledyard, L. C. (61)
Lovet, John H. (46)
Lovett, R. S. (17)
Lyon, Cecil (63)

Mackey, C. H. (88)
McNair, Wm. (19)
Meadow Brook Club (50)
Mills, Ogden (57)
Morawetz, Victor (58)
Morgan, E. D. (77)
Morgan, J. P. (4)
Morris, Ray (42)
Mortimer, Stanley (90)
Peahody, C. A. (44)

Mortimer, Stanley (90)
Peabody, C. A. (44)
Peabody, J. L. (68)
Peters, Wm. R. (22)
Phipps, Harold (89)
Phipps, J. S. (66)
Pierce, Winslow S. (9)
Piping Rock Club (28)
Postley, Sterling (38)
Pratt, H. L. (1)
Pratt, J. T. (5)

Ripley, Julien A. (34) Roosevelt, Ex-Pres. (87) Rouss, P. W. (8) Rumsey, C. C. (94) Sevier, H. H. (37) Shiff, Mortimer (41)
Smith, George (35)
Smith, O. G. (10)
Steele, Chas. (69)
Stehli, E. J. (7)
Stern, Benjamin (85)
Stevens, J. S. (72)
Straight, W. D. (65)
Thomas, F. C. (45)
Thompson, W. P. (74)
Tiffany, L. C. (15)

Vanderbilt, Jr., Mrs.Wm. K.(70) Vanderpoel, W. H. (36) Warde, H. M. (18) Warner, H. W. (64) Watson, Jr., J. J. (30) Webb, J. W. (54) Whitney, H. P. (81) Whitney, M. S. (13) Winthrop, Beekman (76) Winthrop, Bronson (82) Winthrop, H. R. (56) Yoakum, B. F. (53)



DECIDUOUS TREES



PEACH, DOUBLE-FLOWERING. Prunus Persica camelliæstora plena. Double-stowering Peach will give a quicker and more showy result than any slowering tree. We can supply it in White, Pink and Red. For other slowering fruits see Flowering Apple, Cherry, Quince and Almored.

PLANE TREE, or BUTTON BALL. Platanus orientalis. A favorite tree on deep soil, making a rapid growth while young. The bark is mottled with yellowish white patches. h yellowish white patches. Quan. Each 10 ft. high, $1\frac{1}{2}$ in. diam. 50 \$1 25

POPLAR On moist, clay soil the Poplars make POPULUS a rapid growth. This reputation, and their low cost, have given them an undue popularity. For dry soils, such as most of Long Island, they are not a permanent or beautiful tree, usually becoming partially defoliated in summer, and we are obliged constantly to discourage their use. If you have the conditions for them, we can supply them.

CAROLINA POPLAR. Populus deltoides var. Carolinensis. Commonly used for street planting.

Quan. 10-12 ft. high, 1½ in. diam..... \$5 00 \$0 60



LOMBARDY POPLAR. Populus nigra var. Italica, or P. fastigiata.

The tall, narrow variety used for screens, and much used in formal gardens; also valuable for adding an effective variety the tree plantings. Quan. Each Per 10 100 10-12 ft. high, 1 in. diam. 100 \$0 60 \$5 00 \$40 00 to the tree plantings.

JAPANESE POPLAR. Populus suaveolens.

BALSAM POPLAR. Populus balsamifera.

This is strongly recommended for seaside planting. The buds are aromatic, and in the spring one can detect their fragrance almost as far as that of an Apple tree in bloom.

PYRAMIDAL CHINESE POPLAR. Populus Balsamifera

suaveolens.
Collected by Frank N. Meyer, agricultural explorer, in Turkestan, Siberia and China and introduced by U. S. Department of Agriculture (No. 22363). Send to the Department for list of hundreds of promising economic plants free for ing. Quan. Each Per 10 6-8 ft, high. 250 \$0 75 \$6 00

SILVER BELL, or SNOWDROP TREE. Halesia tetraptera. A charming little tree, with showy white flowers which hang all along the branches like dainty bells in May.

PAUL'S DOUBLE SCARLET THORN, or HAWTHORN. Cratægus monogyna Pauli.

small tree or large shrub; flowers bright scarlet, very
 double.
 Quan. Each Per 10

 4-5 ft. high.
 25 \$0 75 \$6 00
 \$6 00

TULIP TREE. Liriodendron tulipifera. A straight, broad-shouldered tree. Our trees are symmetrical. They have unusual root-systems, from having been transplanted and root-pruned. The larger sizes we dig with a ball, so your investment in Tulip trees ought to be

WILLOW, BABYLONIAN WEEPING. Salix Babylonica. This is the Willow with long, slender, pendent branches. It is successful only where there is abundant moisture. ndant moisture. Quan. Each Per 10 10 ft. high, 1½ in. diam. 50 \$0 90 \$7 50

SALAMON'S WEEPING WILLOW. Salix Babylonica var. Salamonii.

A variety of the above, but more upright. $\begin{array}{c} \text{Quan.} & \text{Each Per 10} \\ \text{8-10 ft. high, 1} \frac{1}{2} & \text{in. diam.} & 50 & \$0 & \$7 & 50 \end{array}$

GOLDEN-BARKED WILLOW. Salix vitellina aurea.

This is the upright-growing Willow, often seen around ponds. Our stock is especially valuable for mass planting and making tall shrubberies near the seashore.

Quan. Each Per 10 100
6 ft. high 100 \$0 40 \$3 50 \$25 00
8 ft. high 25 75 6 00

LAUREL-LEAVED WILLOW. Salix pentandra.
Often a big, quick screen is needed. This will do it, even on land not so damp as usually preferred by the Willow. The trees may be planted 6 to 10 feet apart, two or three rows deep. Laurel Willow has broad, privet-like foliage, shining as arnished. Quan. Each Per 10 100 4-6 ft. high 200 \$0 40 \$3 50 \$20 00 if varnished.



For a continually smiling landscape use evergreens. They are cheerful and bright in summer, when the grass, shrubbery and other vegetation is brown and drought-stricken; they are snappy and alive in winter, when the landscape is otherwise gray and uninviting.

Have you planted evergreens and failed? Perhaps the trees you selected were not suited to the wide range of temperature and periodical drought incident to this section. Perhaps you were more careful to get good tops than good roots.

We have given much time, energy and capital in fitting evergreens to soils and climate. It has taken considerable rescarch and testing to decide what was permanently adapted, and considerable courage to discard what was unsuited.

Evergreens permanently adapted is part of our service. Our trees are disciplined for successful transplanting. Our



With motor-truck we can deliver in Westchester County. western Connecticut, and the Hudson Valley.

custom is to transplant or root-prune every few years, and this constitutes the real value of our trees to you. It confers the unique system of roots which makes Hicks' evergreens profitable investments.

JUNIPERUS

Probably no tree, hardy in this region, is more striking in the landscape than Cedars. Their tall, dark spires constitute a decorative quality immediately recognized.

There is need frequently for a tall, narrow, all-year screen between suburban homes. Cedar qualifies. Or they can be woven into ornamental groups with Pine, Spruce and Hemloek. If you have a formal garden, you will be interested in Cedars. They will make inclosures for garden seats or form the walls of an outdoor room.

REL	CEDAR. Juniperus Virginiana.							Per 10	
	Quan.	Each	Per 10	100	7 ft. high				\$500 00
	4-12 in. high, 3 yrs., transp 8,500				8 ft. high				
	1 ft. high				9 ft. high				
	2 ft. high				10 ft. high				
	3 ft. high				12 ft. high				
	4 ft. high 500	2 00	17 50	160 00	14 ft. high				
	5 ft. high 500	3 50	30 00	250 00	16 ft. high				
	6 ft. high 350	5 00	45 00	400 00	18 ft. high	50	32 00	310 00	

A RBORVITAE We have fifty trees, 8 to 16 feet high, available for repairing old hedges. If you need any, we will make a consistent price.

· · · · · · · · · · · · · · · · · · ·
AMERICAN ARBORVITÆ. Thuya occidentalis.
A low-branched, bushy pyramid of pleasing green, changing
to a yellowish or brownish green in the winter.
Quan. Each Per 10 100

	Quan.						
I ½ ft. high	 . 75	\$0	40	\$3	50	\$30	00
3 ft. high	 . 50	1	00	7	50	60	00
5 ft. high, 2-3 ft. spr	 . 75	3	00	25	00		
6 ft. high, 2-4 ft. spr	 . 50	5	00	45	00		
TOTAL ADDODUTED OF	 	-1:-		17	<i></i>		

SIBERIAN ARBORVITÆ. T. occidentalis var. Wareana or Sibirica.

PYRAMIDAL ARBORVITÆ. T. occidentalis var. pyramidalis.

high, suitable for foundation planting.

BOOTH'S DWARF ARBORVITÆ (Thuya occidentalis var. Boothii) and DWARF GLOBOSE ARBORVITÆ (Thuya Quan. 500 Each Per 10 \$0 50 \$4 00 occidentalis var. globosa). \$30 00 50 2½-3 ft.....



Groups of Cedars give a welcome bit of seclusion to suburban homes. You may need a tall all-winter screen. Cedar will give height. Even where the planting space is limited, tuck in Laurel, Rhododendron, Wild Rose, Barberry and other low plants. They will add interest. keep the ground cool, and cover the bare base of the Cedars. We have nursery-grown trees up to 26 feet high.



EVERGREEN TREES





ARISTOCRATS AMONG EVERGREENS EXCEEDINGLY DECORATIVE

They Indicate High Horticultural Taste and Endow the Landscape with Dignity

GEMS FOR THE EVERGREEN GARDEN. All Hicks Firs Are Root-Pruned

Larger trees of several varieties of Fir up to 25 feet high, 30 years old, will produce for you a famous garden. Such plants are not elsewhere obtainable with roots prepared for successful transplanting.

CONCOLOR or WHITE FIR. Abies concolor. A silvery or sage-green tree, native of Colorado. It is perfectly hardy and very dense in growth, keeping good shape in exposed situations. Its peculiarly shaded foliage makes a pleasing contrast to the darker colors of some of the other evergreens. Quan. Each Per 10 100 1 ft. high 500 \$1 75 \$15 00 \$140 00 2 ft. high 250 3 50 30 00 3 ft. high 350 6 00 55 00 4 ft. high 175 9 00 80 00 5 ft. high 75 12 00 100 00 6 ft. high, 3-4 ft. spr. 15 22 00 210 00 8 ft. high, 4-5 ft. spr. 15 40 00 350 00
FRASER'S BALSAM FIR. Abies Fraseri.
Narrow, dark green pyramid, with the delightful balsam
odor. Quan. Each Per 10
4–5 ft., 2–3 ft. spr
6-7 ft., 3-4 ft. spr 50 3 50 30 00
NIKKO FIR. Abies Homolepis or brachyphylla.
This new introduction promises to be the hardiest dark
green evergreen tree. It is very thrifty and will make a fine
specimen tree. Quan. Each Per 10 100
1 ft. high
2 ft. high 60 2 50 20 00 175 00
3 ft. high 200 4 50 40 00
4 ft. high 60 6 00 50 00
6 ft. high, 4 ft. spr 50 15 00 120 00
o it. high, 4 it. spi
SUBALPINE FIR. Abies subalpina.
A silvery or light green Fir from the Rocky Mountains,
resembling the Concolor Fir. Compact and hardy.
Ouan. Each Per 10
2-3 ft
4-6 ft
4-6 ft
MORDIMANN S FIR. Acies Noramanniana.
A shapely pyramid of the darkest and shiniest green. In

A shapely pyramid of the darkest and shiniest green. In these qualities it excels all other evergreens. Plant them in a group with other evergreens, and they will be happy and beautiful for thirty years.

If you want good trees at a low price, order or	ur irregular
Nordmann's Fir. These have the same good roo	
foliage, but offered at about half price on account	
a bit open, or possibly having lost a lower branch.	
not have better trees for grouping on your lawn.	

•	Quan.	Each	Per 10	100	Each
2 ft. high	100	\$2 50	\$20 00	\$150 00	\$1 00
3 ft. high	125	6 00	50 00	300 00	3 00
4 ft. high, 3-4 ft. sp	110	7 00	60 00	400 00	4 00
5 ft. high, 4-5 ft. spr.	120	12 00	100 00	600 00	6 00
6 ft. high, 4-5 ft. spr.	70	18 00	160 00		10 00
7 ft. high, 5-7 ft. spr	70	20 00	180 00		12 00
8 ft. high, 5-7 ft. spr	35	30 00	270 00		18 00
9 ft. high, 5-8 ft. spr.	35	40 00	360 00		24 00
10 ft. high, 6-8 ft. spr.	40	50 00	450 00		30 00
12 ft. high, 6-9 ft. spr.	20	60 00	550 00		36 00
14 ft. high, 7-9 ft. spr., 18					
yrs. old.	20	70 00	650 00		42 00
DIMOTHO DID. ALL. D	7 . 1 . 1				

VEITCH'S FIR. Abies Veitchii.

A spire-topped tree of handson	ne folias	ge, dar	k green	above
and silvery beneath.	Quan.	Éach	Per 10	100
1 ft. high			\$7 50	\$45 00
2 f. high			18 00	
3 ft. high			30 00 45 00	
4 ft. high 6 ft. high, 3 ft. spr			70 00	
o it. nigh, o it. spi	50	0 00	70 00	

\$10 GROUP

1 Nordmann's Fir. 3 ft. 1 Fraser's Balsam Fir. 6 ft. 1 Concolor Fir. 2 ft. 1 Veitch's Fir. 2 ft. 1 Fraser's Balsam Fir. 4 ft.

\$25 CROUP

1 Nordmann's Fir. 4 ft. 1 Nikko Fir. 2 ft. 1 Veitch's Fir. 3 ft. 2 Fraser's Balsam Fir. 7 ft. 1 Douglas Spruce. 4 ft. 1 Concolor Fir. 3 ft.
1 Oriental Spruce. 2-3 ft.
4 White



You will find satisfaction in a group of Firs. You will delight to show your friends. The children get plenty of fresh air if you have large trees to romp and hide among

WESTBURY, LONG ISLANDAR

EVERGREEN TREES



40-YEAR-OLD HEMLOCK HEDGE. This is a dense evergreen wall, as rich and mature as 100-year-old Boxwood; for a garden or service-court, you can consider this Hemlock Hedge. It is 600 feet long, 11 to 12 feet high and 10 to 12 feet wide. Price \$16 a foot, delivered, planted and guaranteed, within 15 miles of the nursery or packed f. o. b. cars Westbury. It has been root-pruned and transplanted.



Our Hemlock Hedge will give an effect similar to old Yew Hedge in England. Their attractiveness is partly due to the long years of skilful trimming. Our Hemlock Hedge has had this trimming.

We have a number of Hemlocks collected four years ago, 6 to 12 feet high, which are slightly irregular at the base. These we offer at one-half our list price. They have good roots and for mass planting where the group is the unit and not the

individual tree, they are superb material. Look them over or let us send photographs.

AMERICAN HEMLOCK. Tsuga Canadensis.

The feathery gracefulness of the Hemlock is generally appreciated and in these qualities it excels. It does not thrive standing alone in windy situations, in dry soil, nor near the shore.

Quar	. Each	Per 10	100		Quan.	Each	Per	10
1 ½ ft. high 300	\$1 00	\$7 50	\$60 00	7 ft. high, 4-5 ft. spr	50	10 00	90	00
2 ft. higb				8 ft. high, 4–6 ft. spr	. 60	15 00	140	00
3 ft. high 100				9 ft. high, 5–6 ft. spr	. 25	18 00	170	00
4 ft. high, 3 ft. spr 350		35 00	300 00	10 ft. high, 5-6 ft. spr	40	22 00	180	00
5 ft. high, 3-5 ft. spr 150		50 00		12 ft. high, 5-7 ft. spr				
6 ft. high, 4-5 ft. spr 100		70 00		• • • • • • • • • • • • • • • • • • • •				



This picture suggests how you may use the forty-year-old Hemlock Hedge shown above. Of course, no one place needs all this hedge.

It may inclose your flower-garden, add dignity to the entrance-court, screen the service-court or shut off the street.

EVERGREEN TREES





All-year foundation planting composed mainly of low-growing Junipers, Yew, Rhododendrons (photographed first year after planting). Would you like a similar treatment? We can give you charming compositions for \$15 to \$50. Some Pachysandra—evergreen ground-cover—included free.



Pfitzer's Juniper

Juniperus Sabina prostrata

Tamarisk-leaved Juniper

JUNIPERUS

The list of Junipers is large and confusing. We have tried to condense it to a few distinct varieties.

They should be ordered according to habit of growth more than by name. They are all dwarf, and are suitable for massing at foundations, especially in dry, sunny exposures. They are also valuable for carpeting dry banks. Plant 2 feet apart.

PROCUMBENT CHINESE JUNIPER. Juniperus Chinensis var. procumbens. This will make a mat 8 inches high.

Quan. Each Per 10 100 8 in. wide and 4-6 in. high. 75 \$0 40 \$3 00 \$25 00 COMMON JUNIPER. Juniperus communis var. Canadensis.

This is native in abandoned pastures in New England. Grows about 3 feet high.

Quan. Each Per 10 100
1 ft. wide, 6-12 in. high. 75 \$0 75 \$6 00 \$40 00
1 ½ ft. wide, 12 in. high. 150 1 25 11 00 90 00
2 ft. wide, 18 in. high. .. 175 2 00 17 50 125 00

SWEDISH JUNIPER. Juniperus communis var. Suecica.

A neat little column, attractive in formal planting.

KOSTER'S JUNIPER. Juniperus Virginiana var. Kosteri. Similar to Pfitzeriana.

Quan. Each Per 10 100

PFITZER'S JUNIPER. Juniperus Pfitzeriana.

TAMARISK-LEAVED JUNIPER. Juniperus Sabina var. tamariscifolia.

A picturesque, spreading tree, growing about 2 feet high; good at the shore.

Quan. Each Per 10 100 1-1½ ft. wide, 1-1½ ft. high...... 200 \$0 75 \$6 00 \$50 00 JUNIPERUS STRICTA var. GLAUCA.

An uncommon little cone-shaped evergreen, growing about 2 feet.

Quan. 1 ft. high..... 100

DWARF GLOBE RED CEDAR. Juniperus Virginiana var. glo-

Compact, little balls of pleasing Quan. Each Per 10 . 50 \$1 50 \$14 00



FOUNDATION PLANTING OF EVERGREENS 77 plants for \$20, regular price \$25. Take along in your auto, or we can deliver.



PLAN.—(1) One Red Cedar, 3 ft.; (2) one Red Cedar, 4 ft.; (3) one Japanese Yew, 1½ ft.; (4) four Koster's Junipers, 1 ft.; (5) three Boxwood Bushes, 1 ft.; (6) six Pfitzer's Junipers, 1½ ft.; (7) five Japanese Cypress, Blue, 1 ft.; (8) three Arborvitae, Dwarf, 1 ft.; (9) three Tamarisk-leaved Junipers, 1 ft. Fifty Japanese Spurge or Pachysandra (carpet between trees).

WESTBURY, LONG ISLANDAR

EVERGREEN TREES



BOUNDARY PLANTING OF WHITE PINE

Where there is a green growing wall like this, the grounds become a vast acquisition to the house for entertainment and enjoyment. We will call and talk over sizes and, if satisfactory, set stakes for the trees. Phone us when to come.

Special trees You can save 50 per cent and 5 years in a screen

PINE, WHITE

SCREENS - BOUNDARIES **HEDGES**

DECORATIVE GROUPS - GROVES - WINDBREAKS

FOREST PLANTING

Here Is Where You Get the Most Value in Evergreens

Their value is their superior quality, both above and below ground. See Narrow at base page 27. We have shipped 175 carloads of Pines and other evergreens, all giving satisfactory service. We have 100 carloads ready to become immediate factors

your landscape.	Ouan.	Each	Per 10	100	
2-5 in., 2-yr. seedling\$5 per M				\$1 00	Special trees
4-8 in., 3-yr. trans \$18 per M			\$0 50	2 50	as sketched
9-12 in., 4-yr. trans\$40 per M	60,000	\$0 10	80	5 00	
1 ft. high	500	30	2 50	22 00	Each
2 ft. high	. 2,000	60	5 00	45 00	\$0 35
3 ft. high	1,200	1 00	7 50	65 00	50
4 ft. high, 2–3 ft. spr	. 1,000	1 75	15 00	140 00	1 00
5 ft. high, 2–4 ft. spr	. 1,500	2 75	25 00	200 00	1 75
6 ft. high, 3–4 ft. spr., 7 yrs	. 1,300	6 00	50 00		2 50
7 ft. high, 4–6 ft. spr., 8 yrs	600	10 00	90 00		4 00
8 ft. high, 4–6 ft. spr., 9 yrs	. 400	12 00	100 00		6 00
9 ft. high, 7 ft. spr., 10 yrs	. 100	14 00	120 00		\$5 00 to 9 00
10 ft. high, 6-7 ft. spr., 11 yrs	. 150		140 00		7 00 to 12 00
12 ft. high, 8-10 ft. spr., 13 yrs	. 200	25 00	210 00		12 00 to 16 00
14 ft. high, 8-10 ft. spr., 15 yrs	. 150	35 00	320 00		15 00 to 20 00





White Pine. Keep the roots always covered with moist material, when plant-

SPECIAL-PRICED PINES. A man breeds ten horses. Two win on the track at the horse show, three make excellent carriage horses; the other five make good horses for business but are not high-priced.

Our special-priced Pines are like the five horses. Many people have used them and saved hundreds of dollars. They have good roots, will grow rapidly and make beautiful groups. How many shall we send you on approval?

100 MORE PINES from 16 to 24 feet high, growing 12 to 20 feet apart, root-pruned and transplanted—sure to grow and give satisfaction. Trees are all numbered specimens. Price, \$40 to \$125 each, guaranteed.





Open because of rapid growth



Lower branches broken by plow

300 Trees Like These Save 10 Years



WHITE PINES 14 TO 16 FEET HIGH, THE ACME OF EVERGREEN CULTURE

They have been root-pruned once and transplanted several times. The best of the trees have been selected for this culture. The transplanting has been done in the best possible manner. The trees could not be in better condition to make a robust growth for you. We doubt if trees of equal quality can be offered cheaper. The value to you is in the roots,—the part you do not see. When this block was planted in 1913, they all made a long, vigorous growth. Only one died.



We can make for you an immediate screen of large White Pine like this. (1) With trees 8 feet high you can plant two or three rows 10 or 12 ft. apart. The under-planting of Laurel (2) and Pachysandra or Japanese Spurge (3) is very important, if your Pines are to reach their fullest beauty. See page 38 and page 49.



USUAL EVERGREENS

HICKS EVERGREENS



Not root-pruned



Root-pruned



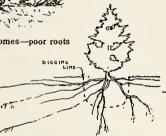
Allowed to crowd and become weak on two sides



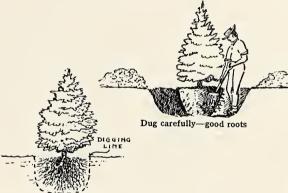
Moved wide apart, to permit even development



Two pry-one pulls, and out it comes-poor roots



Coarse roots, widely distributed, from natural development.



Fibrous roots, in small area from root-pruning.



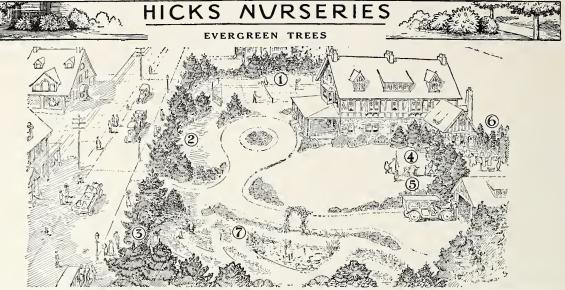
Slow recovery after transplanting. Disappointing.



Few coarse roots in loose dirt, tied in flimsy burlap. Myriads of feeding roots in ball, held firm by canvas and platform.



Beautiful and vigorous, as you anticipated.



Small area near town with boundary of big evergreens may save you an hour every day, \$50,000 for a larger area farther out and \$5,000 a year maintenance.
1. Screen between adjoining houses for privacy.
2. Screen excluding a busy street.
3. "I like to work in my garden and not have people looking at me."
4. Screen to laundry-yard.

5. Screen to the garage, compost-heap and hotframes.
6. Screen of Cedar for narrow areas
7. Informal flower-garden with evergreen windbreak and backgrond.

AUSTRIAN PINE. Pinus Laricio var. Austriaca.

The value of our Austrian Pine is fully explained in the sketches on page 27. Repeated transplanting and root-pruning is important because of large, coarse roots. It obviously costs more, but you get full value, which you will admit if you have planted the other kind.

SPECIAL-PRICED AUSTRIAN PINES

These are described on page 25. They are excellent, guaranteed trees on which you can save 40 per cent because of a natural variation. Come and make selections or we will send on approval.

				al-priced					Special-priced
Quan.	Each	Per 10	100	trees		Quan.	Each	Per 10	trees
1 ½ ft. high 500	\$0 75	\$6 00	\$30 00	\$0.50	5 ft. high	125	\$12 00	\$100 00	\$7 00
2 ft. high1,000	1 75	15 00	100 00	1 00	6 ft. high	75	18 00	160 00	10 00
3 ft. high 75	5 00	40 00	300 00	3 00	7 ft. high	30	22 00	200 00	12 00
4 ft. high 75	8 00	70 00		5 00	8 ft. high	50	30 00	250 00	18 00

We have 100 Austrian Pines besides the above, 9 to 14 feet high. Beautiful, numbered specimens, root-pruned, \$30 to \$55 each. JACK PINE. Pinus divaricata or P. Banksiana.

A picturesque, irregular tree, with yellowish green foliage, growing on the driest soil and thriving near the sea. Each Per 10 \$1 00 \$8 00 2 00 17 50 4 00 35 00 Quan. 200 ft. high..... 150 00 4 ft. high..... 6 ft. high..... 50 20 KOREAN PINE. Pinus Koraiensis. A handsome tree; dense and symmetrical with edible seeds like hazelnuts. Quan. Each Per 10 1 ft. high . 25 \$0 50 \$4 00 MUGHO or MOUN-TAIN PINE. Pinus montana var. Mughus. Suitable for planting in dry soil, where low evergreen



needed, as where a view over an evergreen belt is to be kept open. The smaller size will economically make a green carpet over a current over a green carpet over a country.

nomically make a green carpet over a gravelly slope. Quan. Each Per 10 100 6-8 in. wide, 6-12 in. high.....1,000 \$0 60 \$5 00 \$40 00 1 ft. wide, 1 ft. high....... 150 1 50 12 50 1½ ft. wide, 1½ 50 2 50 20 00

JAPANESE BLACK PINE. P. Massoniana The Black Pine of the Japanese, planted on sandy coasts. It has thick needles like the Austrian Pine. Do not pass it by be-cause the name is unfamiliar. We will give you some free to try.

Quan. Each Per 10
250 \$1 00 \$7 50
25 4 00 30 00
60 8 00 70 00
50 12 00 100 00 Per 10 100 \$7 50 \$50 00 30 00 70 00 2 ft. high 4 ft. high 6 ft. high . . . 8-10 ft. high

JAPANESE UMBRELLA PINE. Sciadopitys, page 30.

Austrian Pine succeeds at the shore, thrives in dry soil and is cheerful-looking in severest winters. The needles are long and stiff and remain undimmed by storm or smoke. Our trees have been particularly grown for discriminating buyers. The quantity is limited, so order early.



White Pine screening the service drive and the garage. This makes an unusual hedge. Trees 6 feet high cost \$1 per linear foot, delivered within twenty miles of Westbury or f. o. b. cars. Trees 8 feet high cost \$2 per linear foot. Perhaps you do not have space for a wide group. Here is a hint—green all winter, too.

PITCH PINE. Pinus rigida.

Irregular, picturesque trees of sunny green color, which Nature has fitted to the driest soils. Their beauty is frequently injured by the forest fires, but you occasionally see a group which represents the highest beauty of which the soil is capable. We strongly advise you to plant them that spring, on

seashore, plains or gravelly hills.	Quan.	Each	Per 10	100
1 ft. high	700	\$0 40	\$3 50	\$25 00
2 ft. high	500	60	5 00	45 00
3 ft. high	150	1 50	10 00	85 00
4 ft. high	150	3 00	25 00	225 00
5 ft. high	150	4 00	35 00	



Yes; we have a competent man. When did you want him? He'll be there. Thank you!

SCOTCH PINE. Pinus sylvestris.

A tree of very rapid growth when young, of a pleasing blue-green color. It may be used for its quick growth, interspersed with longer-lived trees as White and Red Pine.

	Quan.	Each	Per 10	100
2 ft. high	500	\$0 60	\$5 00	\$45 00
3 ft. high	400	1 25	10 00	90 00
4 ft. high	300	3 00	25 00	
5 ft. high, 2-4 ft. spr	50	4 00	30 00	
10-13 ft. high, 6-8 ft. spr	30	16 00	140 00	

SWISS STONE PINE. Pinus cembra.

A compact, little, blue-green tree, looking like a closely trimmed young White Pine. It grows about 8 inches a year.

	Quan.	Each	Per 10	100
1 ft. high	200	\$1 75	\$15 00	\$125 00
2 ft. high	75	3 00	25 00	
3 ft. high	50	5 00	40 00	
4-5 ft. high	40	8 00	75 00	

PINUS PARVIFLORA.

A cheerful, blue-green tree, with wider-spreading branches than the Swiss Stone Pine. Can be used where a Pine grove of small dimensions is required.

2-3 ft. high.

40 \$2 50 \$20 00 4 ft. high.

50 3 50 30 00

RED or NORWAY PINE. Pinus resinosa.

The handsomest Pine, growing into a solid dome. In a collection of Pines it will stand out as the darkest tree. It is native from Connecticut to Minnesota. We predict for it an enthusiastic welcome. Try a few hundred little 3-year-old trees, among your hillside groves.

5-10 in. high, 3 yrs. transp		Quan.	Ea	ch	Per	10	10	0
\$25 per N	Æ	15,000	\$0	05	\$0	40	\$3	00
1 ft. high		150		50	4	00	35	00
2 ft. high		150	2	00	17	50	125	00
4-6 ft. high		50	4	00	30	00		

PINE. SPRUCE AND FIR AT HALF PRICE

PINE

Let us show you some Pines which are ideal for group planting, but on account of being slightly open, or it may be having a limb broken by the plow, we offer them at very low prices. See page 25.

FIR AND SPRUCE

Some are a little open, others are slightly too narrow for our first quality and others may have lost a lower branch or leader. For ornamental mass planting you can't get better evergreens. If you want a rich boundary or screen, or a decorative group of evergreens on your lawn, these can be your selection. See regular department.

PICTURESQUE PINES

Perhaps you like the picturesque, wind-swept Pines that show a successful struggle with the elements. We have several species that compose into naturalistic groups. It is like finding a new material for decorating your rooms, for such trees have not heretofore been available.

Here is a group to consider.
Mention Offer No. 16.
8 Pitch Pine, 8 yrs. old, 6 ft. high.
3 Japanese Black Pine, 3 ft. high.
2 Jack Pine, 6 ft. high.
Delivered within 15 miles for \$40.
A larger group of picturesque
Pines. Mention Offer No. 17.
2 Japanese Red Pine, 15 yrs. old,
3 Japanese Black Pine, 9 ft. high.
2 Austrian Pine, 6 ft. high.

2 Austrian Pine, 6 ft. high.
Delivered within 15 miles for \$75. (Regular rates \$90.)



See sketches on page 30

EVERGREEN TREES



Japanese Red, Scotch and Pitch Pine planted by Mr. G. Warrington Curtis, Southampton. The natives said, "You are south of the dead-line. The trees will not grow here," but Mr. Curtis has a large orchard of apple trees, 20 feet wide, transplanted and growing vigorously, also old Wild Cherries from the neighboring hedge-rows. These Pines are planted close together and have a dense thicket of shrubs about the base. Just write and see how cheaply you can get a carload of Pines that will look as if they had always lived at the seashore. Guaranteed, you know.



The picturesque tree often fits the contour where-



a symmetrical tree would not be in keeping.



Picturesque trees are readily woven together.



Individuality is over-empha-sized in groups of symmetrical



The picturesque tree frequently the picture. completes



A symmetrical tree sounds discord.



Picturesque trees reflect struggle and are ideal at the



Symmetrical trees are in-harmonious and a misfit.

ETINOSPORA

JAPANESE CYPRESS

The Retinosporas are largely used

in evergreen beds. The foliage is of fine texture, fernlike in form, and the trees make graceful little domes from 2 to 8 feet high. It is best to keep them clipped annually, as it makes them dense and compact.

RETINOSPORA PLUMOSA. Green Japanese Cypress. Feathery, dark green foliage.

RETINOSPORA PLUMOSA AUREA. Golden Japanese Cypress.

A popular evergreen with those admiring plants with bright foliage.

RETINOSPORA SQUARROSA. Blue Japanese Cypress.
This we esteem highly for its cheerful blue-green color

during the summer.

RETINOSPORA FILIFERA. Thread-branched Japanese Cypress.
This has long, slender, thread-like branches.

RETINOSPORA OBTUSA. Obtuse-leaved Japanese Cypress.
A handsome, dark green tree, with dark shadows between the shell-like fronds. It is very attractive for a low hedge separating different parts of a garden.

PRICES OF RETINOSPORA OFFERED ABO		
2 ft. high 300 3 ft. high 100	Each \$1 25 2 50	Per 10 \$10 00 20 00

RETINOSPORA OBTUSA NANA GRACILIS.

A little gem that calls for admiration, and proves you have good taste in decoration. They are small and will stay small. Our plants are old, broad and well established. This is the highest class of material you can use at house foundations

and plantations of low evergreens. Quan. Each Per 10 100 6-8 in. high. 200 \$0 75 \$6 00 \$50 00 10-12 in. high. 400 1 50 12 50 100 00

SCIADOPITYS VERTICILLATA. Japanese Umbrella Pine. This is a decorative tree, similar in outline and dark green foliage to the Pyramidal Boxwood. Each annual growth terminates in a cluster of long, heavy needles, arranged like the ribs of an umbrella. We recommend it highly. One Fach Per 10

ominena it inginy.		Each	
1 ft. high	80	\$2 50	\$22 50
1½ ft. high	50	3 00	27 50
2 ft. high	100	4 00	30 00
3 ft. high	20	5 00	45 00

LONG ISLANDA WESTBURY.

EVERGREEN TREES



Colorado Blue Spruce illuminating the end of a vista on the estate of Mr. Charles Steele, Westbury, L. I., with a darker background of taller White Spruce. This is a proper landscape use for the Colorado Blue Spruce. This group makes a windbreak and background at the northwest corner of the house. It also screens the tennis-court from the entrance drive. We planted the White Spruce as large trees, and can make such a group for you now.

For evergreens of very highest quality in both root and top, at very lowest rates, we make a loud and long blast on our Spruce. We have to sell or transplant, and, to be candid, we would rather sell. It is an opportunity that won't come your way very often.

There is an unusual type of gardening particularly adapted to Long Island—evergreen or winter gardens. Spruces are particularly appropriate for such gardens because the planting partakes in part the nature of a museum, where the beauty of each species is brought out by appropriate surroundings, and the enjoyment consists in close study of the beauties of the individual trees. The outer wall of this evergreen garden, or winter room, can be appropriately made of the taller-growing and darker Pines, Firs and Hemlocks. In contrast against them, the various lighter-colored evergreens-Colorado, White and Douglas Spruces, and Concolor Fir can be used. We would be glad to show such gardens in this vicinity to those interested.

COLORADO BLUE SPRUCE. Picea pungens var. glauca.

These trees are broad and dense, with an unusual system of roots, and offered at a low price. These cheap offerings of Blue Spruce give you an excellent opportunity to attain a mature result immediately in a winter evergreen garden.

We have irregular Spruce the same as Pines illustrated on page 25, which we will sell at one-half our regular price

- 1½ ft. high. 1,000 trees. \$1 each, \$7.50 for 10, \$65 per 100.
 2 ft. high. 75 trees. \$2 each, \$17.50 for 10, \$150 per 100.
 3 ft. high. 275 trees. \$3 each, \$25 for 10, \$225 per 100.

- \$225 per 100.
 4 ft. high, 3 ft. spr. 75 trees. \$4 each,
 \$37.50 for 10, \$350 per 100.
 5 ft. high, 3-4 ft. spr. 25 trees. \$7 each,
 \$65 for 10.
 6 ft. high, 3-4 ft. spr. 20 trees. \$15 each,
 \$125 for 10.
 7-8 ft. high, 4-5 ft. spr. 20 trees. \$25 each,
 \$200 for 10.

COLORADO GREEN SPRUCE. Picea pungens.

The same as the foregoing except in color and price. You can't get better value in Spruce.

- ue in Spruce.

 1½ ft. high. 500 trees. 90 cts. each,
 \$6.50 for 10, \$60 per 100.

 2 ft. high. 475 trees. \$1.50 each, \$12.50
 for 10, \$100 per 100.

 3 ft. high. 800 trees. \$2.50 each, \$22.50
 for 10, \$200 per 100.

 4 ft. high, 3-4 ft. spr. 300 trees. \$3.50
 each, \$32.50 for 10, \$300 per 100.

 5 ft. high, 3-4 ft. spr. 250 trees. \$5 each,
 \$47.50 for 10.

 6 ft. high. 3-4 ft. spr. 65 trees. \$10 each.

- 6 ft. high, 3-4 ft. spr. 65 trees. \$10 each, \$90 for 10.
- We have 60 more Blue Spruce, 7 to 14 feet high, big and broad, perfect on all sides, root-pruned, \$15 to \$40 each.

Sketches on request.



Colorado Blue Spruce at Southampton. For seaside planting the Colorado Spruces have oved themselves of high value. Try a belt at Long Beach, Quogue, Southampton, Amansett or Newport. We have prepared the roots so we can guarantee them to grow



EVERGREEN TREES





Pine, Spruce and Fir. Would you like a similar group? Notice how completely it can shut out an undesirable view. We can supply trees that will closely approximate those illustrated, or we can furnish the same collection in smaller sizes. \$25 to \$75. Delivery within 15 miles or packed for shipment, about 10 per cent additional.

KOSTER'S COLORADO BLUE SPRUCE. Picea pungens var. glauca Kosteri.

Distinct blue; almost as conspicuous in the landscape as statuary, and might be located as such, namely, at the ends of long vistas with a background of darker evergreens. This is recognized by all as the most distinctive of all evergreens. We are overstocked, and here is your chance to get a popular tree at a low price. They have been transplanted within the last two or three years and the roots are just right.

	Quan.	Each	Per 10	100
1½ ft. high	450	\$1 25	\$10 00	\$75 00
2 ft. high	700	2 25	17 50	160 00
3 ft. high	475	3 25	30 00	275 00
4 ft. high, 2 ½-4 ft. spr	200	5 00	45 00	400 00
5 ft. high, 3-4 ft. spr	100	8 00	75 00	700 00
6 ft. high, 3-4 ft. spr	50	11 00	100 00	
7 ft. high, 4–5 ft. spr	40	15 00	125 00	
8 ft. high, 4-5 ft. spr	25	20 00	175 00	
10 ft. high, 4-5 ft. spr	15	30 00	250 00	

REMONT'S DWARF NORWAY SPRUCE. Picea excelsa var. Remonti.

Dwarf, dense and cone-shaped. Can be used in small gardens or foundation plantings. Quan. Each Per 10 100 1½ ft. high, 8-12 in. spr...... 100 \$1 50 \$12 50 \$85 00 NORWAY SPRUCE. Picea excelsa.

This is an ordinary species, but grown in a little out-of-the-ordinary way by keeping the trees wide apart to permit an even development; sheared to make them dense and sym-metrical; root-pruned to give them good roots. If you have rich, moist soil, our Norway Spruce can be considered a rare bargain for screens, hedges and temporary fillers in evergreen

ups.	Quan.	Each	Per 10	100
2 ft. high	. 75	\$0 40	\$3 50	\$30 00
3 ft. high	. 400	1 00	8 50	60 00
4 ft. high	. 600	2 00	17 50	125 00
5 ft. high	. 100	3 00	25 00	200 00
6 ft. high, 4 ft. spr	. 100		30 00	275 00
8 ft. high, 6 ft. spr	. 75	6 00	50 00	

MAXWELL'S DWARF NORWAY SPRUCE. Picea excelsa var. Maxwelli.

A little, cushion-shaped plant like the Mugho Pine, especially adapted to planting at house foundations and entrance drives.

7cs. Quan. Each Per 10
1 ft. high, 1 ft. spr. 50 \$2 00 \$17 50
1 ½ ft. high, 1½ ft. spr. 50 3 00 25 00

ORIENTAL SPRUCE. Picea orientalis.

A tall, narrow tree, darker green than any other Spruce. It keeps dense and handsome until old age. A good tree for grouping with lighter-colored evergreens, contrasting well in color and shape. A most desirable tree for the lawn. The 1-foot plants are valuable and especially low-priced.

		Each	Per 10	100
1 ft. high	400	\$0 75	\$6 00	\$50 00
2 ft. high	75	1 50	12 50	
3 ft. high, 2 ½ ft. spr	30	4 00	30 00	
4 ft. high, 3 ft. spr	20	6 00	50 00	

DOUGLAS SPRUCE. Pseudotsuga Douglasii.

Hardy as a stone, whether it be subjected to low temperature or high, cold winds. Its feathery branches are almost as graceful as those of the Hemlock. Always, winter and summer, a good live green, and, so far as we have observed, it is not damaged by insect or fungus. Our trees grown from seed from the Rocky Mountains must not be confused with stock originating from the Pacific slope, which is not

ırdy.	Quan.	Each	Per 10	100
1 ½ ft. high	1,000	\$0 50	\$4 00	\$25 00
2 ft. high	1,500	1 00	7 50	50 00
3 ft. high	800	2 00	17 50	150 00
4 ft. high, 3 ft. spr	500	3 00	25 00	200 00
5 ft. high, 3 ft. spr	175	5 00	40 00	350 00
6 ft. high, 3-4 ft. spr	175	8 00	70 00	
7 ft. high, 3-4 ft. spr		10 00	90 00	
8 ft. high, 4–5 ft. spr	175	14 00	130 00	
9 ft. high, 4-5 ft. spr	50	20 00	175 00	
10 ft. high, 4-6 ft. spr	40	30 00	250 00	
12 ft. high, 4-8 ft. spr	10	35 00		
MODEL MANNING CODDITOR D	icaa Fna	almann	:	

ENGELMANN'S SPRUCE. Picea Engelmanni.

Also native to Colorado, and, like other Colorado evergreens, has a blue-green color. Dense, hardy and slow.

		Per 10
2 ft. high	00	\$27 50
3 ft. high 50 6	00	50 00

10 Evergreens, 3 feet, \$10

Just to get you and your neighbor acquainted with some beautiful species, which from name or description would not commend themselves to you, we offer to send you 10 Pine, Spruce and Fir, including trees selling regularly for as high as \$3.50 each, for \$10. Mention offer No. 6.

WESTBURY, LONG ISLANDAR

EVERGREEN TREES



Windbreak of Douglas Spruce. Swiss Stone Pine, Firs and other rare species are nestled in the sheltered nooks. There are open areas among the trees for the children to play in.

Many places lose their beauty in winter. Others are always bright and sunny. Evergreens keep the landscape cozy and attractive. Can we help you plan a group?

The group illustrated can be senseduced

I he group illustrated can be reproduce	ed.
1 White Pine, 9 ft\$	12 00
2 White Pine, 4 ft\$1.75 each.	
2 Douglas Spruce, 7 ft 10.00 each.	20 00
3 Douglas Spruce, 4 ft. 3.00 each.	
2 White Pine, 7 ft	
\$-	44 50

Delivery and planting within 15 miles..\$12 00



White Spruce hedge around an entrance-court. Such a hedge costs but little more than Privet. It is valuable all winter and is far richer in appearance. This is the time to get White Spruce in quantity, at low rates. See offer on ready-made hedge on page 34.



EVERGREEN TREES

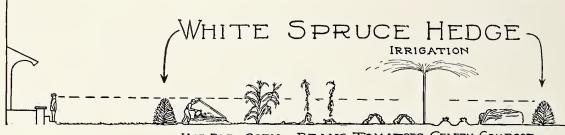




At the shore, plant in matted masses for protection against wind, sand-blast and salt-spray.

WHITE SPRUCE STANDS THE BRUNT OF THESE ELEMENTS

Other successful species include the following: No. 1, Pitch, Austrian, Scotch, Japanese Black Pine; No. 2, Privet; No. 3, Oaks; No. 4, White Spruce; No. 5, Wild Cherry; No. 6, Red Cedar; No. 7, Bayberry and Beach Plum; No. 8, Wild Rose and Rosa rugosa. Behind this bulwark, your flowers will be happy; and you can enjoy the serenity of a garden.



HOTBED CORN BEANS TOMATOES CELERY COMPOST

Cross-section of a typical suburban plot. There are many uses on such places for evergreen hedges. The vegetable-garden needs separating and screening from the lawn. The laundry-yard can be effectively inclosed. The hotbeds should have wind-protection.

WHITE SPRUCE WILL DO ALL THIS SUPERBLY. SHARING THE IRRIGATION OF THE GARDEN, IT WILL MAKE THE

WHITE SPRUCE FOR HEDGES, SCREENS, WINDBREAKS

We have approximately 10,000 White Spruce, 2 to 5 feet high. You will never see trees with a better system of roots. Our White Spruce are planted in squares, so that each has a full circle of branches, broad at the base.

White Spruce will be one of the most cheerful all-year evergreens you can plant. It is dense and remains so even during old age. Planted in groups it will stand the most severe winds. It makes the best evergreen hedge and we have trees all trimmed ready for service. Growing White Spruce by the ten thousand enables us to offer them at low rates.



MOST ATTRACTIVE EVERGREEN HEDGE. See page 33.

Group of White Spruce at Wave Crest, Far Rockaway, L. I. It is proof that it likes the seashore. They appear longer-lived than other evergreens planted with them. Even deciduous trees would have bent over and died back under the caustic action of the salt spray.

5 ft. high	4 ft. high, 2 ½ ft. spr., 8 yrs. old. 5 ft. high	t. high					. 00 . 50		00	
------------	--	---------	--	--	--	--	--------------	--	----	--

Do you want a ready-prepared hedge of White Spruce, 4 feet high? We have it at \$40 per 100 feet, delivered within 20 miles, or f. o. b. cars. This is an exceptional offer.

It can be sheared to a hard outline, or allowed to grow naturally. Excellent as a windbreak, because of its density.



Here is the typical seaside condition prevailing along the New England coast and more or less on the north shore of Long Island. There is the furious wind and drenching spray.

WHITE SPRUCE IS AT HOME, EVEN AMID THESE ADVERSE CONDITIONS, AND ONLY THE MORE DENSE BECAUSE OF THEIR CONTEST.

WESTBURY. LONG ISLANDA

EVERGREEN TREES



centuries has given it an un-

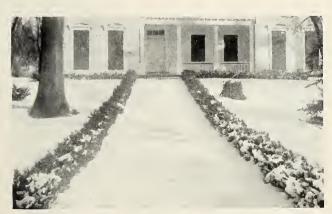
rivaled reputation. English Yew is not permanently hardy here on account of dissimilarity of the climate. It may live and

grow, but occasionally gets browned in winter just when you want it to look its best. This browning is especially troublesome with the Irish Yew. We were led to look for a substitute and found it in the species native in the mountains of Japan; we have a stock of 34,000 plants, grown from seed, cuttings and grafts.

People wonder why we can afford to guarantee our stock to be permanently satisfactory. The above is the reason. If we used the imported Irish Yew, they would look pretty when first put in, but in a few years you might come back and say you are disgusted with planting evergreens.

CANADIAN YEW. Taxus canadensis.

This is a low, spreading, bushy species, preferring a moderately moist sandy soil and thriving in the shade. It is a valuable ground-cover, making an attractive carpet among evergreen groups. Planted



ew Hedge. We have a large quantity of trees in sizes just right for small hedges. If you want something really choice, Yew is preeminently the tree. It expresses good taste.

JAPANESE YEW. *Taxus cuspidata*.
On account of its hardiness this is destined to occupy the place in this country that English Yew does in England. If you want to know why the Japanese Yew is perfectly hardy and the English Yew is not, see the climate map published in Hicks Evergreens for August and September.

Quan. Each Per 10

6-8 in. high, 3 yrs., twice trans.	700	\$0	35	\$3	00	\$25	00
6-12 in. high, 6-8 in. spr	500		50	4	00	30	00
1 ft. high	500	1	50	10	00	75	00
1½ ft. high	100	3	00	20	00		
2 ft. high	300	4	00	30	00		
2 ½ ft. high	75	5	00	40	00		
3 ft. high	50	6	00	55	00		
4 ft. high	20	8	00	70	00		

DWARF JAPANESE YEW. Taxus cuspidata var. brevifolia.

There is nothing better or richer than this for foundation planting. It is dark, rich and velvety, equaling the old dwarf Boxwood and exceeding it in hardiness. You can trim it to a round dome, or let it grow in the picturesque Japanese style.

Quan. Each Per 10 100

6-8 in. high, 4-8 in. spr 6-12 in. high, 8 in. spr		\$0 60 1 50	\$5 00 12 50	\$45 00
8-12 in. high, 1 ft. spr	200	3 00	25 00	
1-2 ft. high, $1\frac{1}{2}$ ft. spr 1-2 ft. high, 2 ft. spr	50 20	5 00 10 00	40 00 80 00	

SPREADING YEW. Taxus repandens.

Makes a mound of foliage 2 feet high and 4 feet wide, the tips of the branches arching gracefully downward. The rich green growth is substantial and dignified. Also of highest value for foundation planting. We have some especially fine plants which you should call to see.

	Quan.	Each	Per 10	100
8 in. high, 3 yrs. trans	100	\$0 40	\$3 50	\$25 00
8-12 in, high, 6-12 in, spr		1 25	10 00	
$8-12$ in. high, $1-1\frac{1}{2}$ ft. spr	100	2 50	22 50	150 00
1-2 ft high, 11/2-2 ft, spr.	25	4 00	30 00	



Flowering shrubs are valuable landscape material. They are economical because they mature rapidly. In a year or two, with good soil and cultivation, they will develop into dense masses of foliage higher than the eye-level, serving effectively as screens and boundaries along highways or adjoining properties, and partitions for the formal garden, vegetable-garden or other features of the premises. They make attractive inclosures for the fore-court, service-court, and laundry-yard. They are also adapted for planting at the base of the house or other buildings. Many other uses may occur to you.

To give life and color in winter, and avoid a possible monotony, weave in a few evergreens. To overcome an uninteresting sky-line, plant a few trees to rise out of the shrubbery, such as

Dogwood, Birch and Oaks.

ALMOND, DOUBLE-FLOWERING. Pink or White. 2 feet high, with many small, double flowers before the leaves appear.

1-2 ft. high.

DOUBLE-FLOWERING. Pink or White. growing about propers about propers.

Quan. Each Per 10

250 \$0 25 \$2 00

ALTHEA, or ROSE OF SHARON. Hibiscus Syriis its blooming period. Flower- and shrub-gardens get pretty ragged-looking by late summer, and the Altheas, especially the pure white varieties, are decidedly welcome. Our varieties include Double and Single White, Dark Red and Pink.

 Quan.
 Each Per 10
 100

 2 ft. high, bushy.
 1,200
 \$0.35
 \$3.00
 \$25.00

 3 ft. high, bushy.
 100
 50
 4.00
 4.00

ARALIA SPINOSA. Hercules' Club. In new shrubbery often the most vigorous and conspicuous plant, with luxuriant, tropical foliage 2 feet long. It is crowned by a wide cluster of small white flowers and black berries.

4-6 ft. high.

Quan. Each Per 10

4-6 ft. high.

25 \$0 50 \$4 50

ARALIA PENTAPHYLLA. A Japanese bush, with arching branches, crowned with bright green, shining foliage which is its principal merit.

2-3 ft. high, extra heavy.

250 \$0 35 \$3 00

AZALEA. Nothing in flowers could be more brilliant and showy than those of the Azalea. All they ask is a 6-inch mulch of leaves all the year, and moisture. They are thankful for shade. You can collect wild Azaleas at any time of the year. The Pinxter may have poor roots. You can cut them back to the ground and in two years have blooming plants. The Swamp Azalea roots will hold a big ball of peat, and need no cutting back.

You can cut them back to the ground and in two years have blooming plants. The Swamp Azalea roots will hold a big ball of peat, and need no cutting back.

They belong to the same genus as Rhododendrons, page 50, and some can be harmoniously planted with them. They will have finished blooming when the Rhododendrons begin.

The Azaleas are found frequently on Long Island, on hillsides a few feet above a spring. If you have such conditions, it would be a delightful feature for your-

self and your friends to establish an Azalea walk or drive.

Orten with the

Our Altheas are

AZALEA ARBORESCENS.

A compact, round plant, with pure white flowers.

FLAME AZALEA. Azalea lutea or calendulacea.

Brilliant orange-and-scarlet flowers.

CHINESE AZALEA. Azalea mollis, Trumpet-shaped flowers of orange and yellow. Early May.

PINXTER AZALEA. Azalea nudiflora.
This is the pink Azalea native in this region. May.

GHENT AZALEA. Azalea Pontica. Named varieties, including all colors of the genus—Pink, White, Salmon, Deep Red, Yellow and Orange. We have 400 plants, up to 5 ft., at \$1 to \$5 each.

SOUTHERN AZALEA. Azalea Vaseyi.
This is the earliest to bloom, and the most delicate in color—shell-pink.

SWAMP AZALEA. Azalea viscosa. Native in low, damp areas; white flowers in July.

PRICE OF ABOVE AZALEAS

1 ft. high. 700 plants, 60 cts. each, \$5 for 10, \$45 per 100.

AZALEA YODOGAMA.

Double, lavender-purple flowers.
Quan. Each Per 10
1-1½ ft. high 75 \$1 50 \$12 50



Althea hedges are worth your consideration, especially for surrounding the flower-garden or vegetable-garden. Do not trim them in the summer. If you plant them a foot apart they will make a solid, thick, free-flowering hedge this year.



BARBERRY Always cheerful, dainty and beautiful. Even the blasts of winter, fogs and slush fail to dim the abundant scarlet berries which are a feature in the landscape until April.

JAPANESE BARBERRY. Berberis Thunbergii.

We have grown a large quantity which are offered at the unusually low price of \$4.50 per 100 and \$40 per 1,000. These have been planted 8 inches price of \$4.50 per 100 and \$40 per 1,000. These have been planted 8 inches apart, and cut back three times. They are not a slim shrub, with only two or three branches, but have a broad base. The children, the cats, the dogs and the lawn mower can run into them and not hurt them. They are also valuable as hedges.

Quan. Each Per 10 100 1,000

1 ft. high, 8 in. wide. 20,000 \$0 10 \$0 80 \$4 50 \$40 00 1½ ft. high. 1,000 25 2 00 18 00

 valuable as hedges.
 Quan.

 1 ft. high, 8 in. wide
 20,000

 1½ ft. high.
 1,000

COMMON BARBERRY. Berberis vulgaris.

This makes a dense bush, 6 feet high, thickly set in the fall with scarlet Each Per 10 \$0.20 \$15.00



Bayberry. The pearly berries lend a silver hue to the landscape in winter. Have you an ugly bank to cover with Bayberry?

BAYBERRY, or WAX MYRTLE. Myrica cerifera. You probably have admired the rounded masses of glossy foliage of the Bayberry, as it embellishes the dry hills and sand-dunes. You would like to translishes the dry hills and sand-dunes. You would like to transplant some of those inspiring masses, but it is difficult, on account of the deep, rope-like roots. Cut back the Bayberry, following their rounded outlines. Keep clear the vistas, and do not have a closely shaven lawn, for that will get brown. Plant in the natural cover of Asters, Goldenrod and Butterfly Weed. Cut back or remove the Wild Cherry and other growth that would smother the Bayberry and Cedar. Let us suggest plants to add to the variety, but do not add too many and spoil the harmony of the predominating contrast of horizontal and vertical lines. Bayberry and Cedar mark one stage of Nature's attempt to reforest. The highest beauty is reached in about fifteen years. It then becomes a thick, repellent jungle. Perhaps you can best express yourself by catching and preserving this beauty. Try our small plants, using some natural planting as a pattern. They will succeed on a sandy bank where grass will fail.

Quan. Each Per 10 100

6-8 in. high	. 300	\$0 15 30	\$1 2	25 50	\$10 20	00
2 ft. high	. 300	50	4	50	40	00



MIDSUMMER SMILES

Does your shrubbery lose its charm after the lavish display of spring? Is your season for living in the country limited to the summer months?

Then you are interested in those things which are attractive during July and August. While continually healthy foliage should be the first consideration, you can have along with it an array of summer bloom.

Here is a focus on our summer-flowering shrubs.

Aralia spinosa.

Azalea viscosa.

Althea.

Button Bush. Elder.

\$12.50

Horse-Chestnut, Dwarf.

Hydrangea paniculata grandiflora. Hydrangea arborescens sterilis.

Kœlreuteria.

New Jersey Tea.

Sophora Japonica.

Spiræa, Anthony Waterer. Spiræa callosa alba.

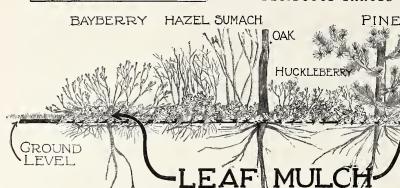
Sumach, Shining. Summer Lilac—Butterfly Bush.

Sweet Pepper Bush.

Would you like a collection of 20 for \$5; or 50 for \$10?



DECIDUOUS SHRUBS



NITROGEN ATHERING

WILD Rose

SELF-MAINTAINING GROUP FOR SANDY LAND

The thick planting of shrubs, with a dense, twiggy growth, holds the blowing leaves. You can get most of these things wild and establish them at only the cost for labor. This pesmodium, Cassia or Thermopsis. They get nitrogen

The mulch of decaying vegetable matter is the most important factor in getting maximum food. It is more important for city parks than the purchasing of new soil. Will you establish such a group and prove the more rapid growth, or will you continue the old way of having trees and shrubs stand alone, hungry, starved, slow and lacking in beauty, taking eight years of your lifetime to reach results they should in four? Try food-plants for sandy, acid land, Hickory, Blueberry, Huckleberry, Hazel and Beach Plum, without horse-cultivation, fertilizer or irrigation. See Use of Land on page 79.



Black Alder. Very rarely offered by nurserymen. This is one of the numer-ous neglected native plants. If you collect wild ones, get both those with berries and those without. Thrives on upland, if mulched.



Cornelian Cherry. Earlier than the Forsythia and Spice Bush, with a yellow haze of little flowers in April. In late summer it is thickly hung with long cranberries.

BLACK ALDER. **Ilex verticillata*. A Holly that drops its leaves. You may have seen bushes in low, moist places along the highway or railroad, appearing during the fall and winter almost as if aflame, so thickly are the black twigs set with brightest red berries. There is little danger of having too many berry-bearing shrubs in your compositions. **Black Alder is worthy of a large representation.**

Quan. **Each Per 10 100

1-2 ft. high ** 300 \$0 15 \$1 25 \$10 00

2 ft. high ** 400 30 2 50 20 00

2 ft. high t. high

BUTTON BUSH. Cephalanthus occidentalis. In moist situations—it may be areas inundated occasionally in April—you will find the Button Bush a round mass of shining foliage, 5 feet high. The flowers are white balls, an inch or more in diameter, appearing in July. Considering its blooming period and bright foliage, those interested in shrubs and their utility can hardly overlook it.

Quan. Quan. So is \$1 25 \$10 00

CORCHORUS JAPONICUS, or KERRIA JAPONICA FLORE PLENO.
An old-fashioned shrub, with yellow, globular flowers and green bark on the long, graceful stems. Quan. Each Per 10 . . 100 \$0 75 \$5 00

CORNELIAN CHERRY. Cornus Mas, or C. mascula. This bloomed March 26, in 1913, April 20, in 1914. It gives an effect similar to Forsythia or Spice Bush. In September it produces berries almost as large as an Oxheart Cherry. Each Per 10 \$0 25 \$2 00 Quan. 150

JAPANESE CORNELIAN CHERRY. Cornus officinalis.

Similar to above, but about a week earlier. Try a few and be the first to introduce a beautiful shrub to your neighborhood. It will form a round bush 10 feet high.

Quan. Each Per 10 \$0 25 \$2 00 1 ft high...... 400 2 ft. high..... 50 50 4 50

DOGWOOD, RED-TWIGGED. Cornus alba var. Sibirica, and Cornus sanguinea. These are worth planting for their vigor alone. The healthy foliage, the pearly berries in September, the cheerful red bark in the winter landscape are all clear gain for you in their utilization.

in their utilization. Each Per 10 Ouan. 3 ft. high 300 \$0 25 \$2 00 \$18 00 4 ft. high 75 35 3 00 5 ft. high 50 45 4 00

YELLOW-TWIGGED DOGWOOD. Cornus stolonifera var. lutea.

As the foregoing, are prominent for their red bark, this is conspicuous for its yellow bark. It will form a broad bush about 4 feet high. Quan. Each Per 10 100 \$0 20 \$1 50 \$10 00 1 ft. high..... 500

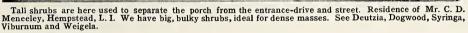


Button Bush. The interesting balls appear in July when there is such a dearth of bloom. We recommend it to those wishing a large mass of good foliage at a low cost.

WESTBURY, LONG ISLANDA

DECIDUOUS SHRUBS









Foundation planting of shrubs. \$100 difference in appearance but only \$10 difference in cost.

DEUTZIA We have put the price low for such broad, heavy plants. They will be especially valuable for places that run down toward the salt meadow, or where you want to shut out a building or the street.

DEUTZIA CRENATA FLORE PLENO, and PRIDE OF ROCHESTER.

The double, white flowers, tinged with pink, appear in June. They will make bushes 6 to 12 feet high, and fill large areas at small cost. Deutzias will grow vigorously in moist soil, say 2 to 5 feet above the water-line. They can be used as a hedge around the vegetable-garden, poultry-yard or rose-garden, and be a pleasing projection from Division from 3 ft. high. 1,000 5 ft. high. 1,200 Each Per 10 100 \$0 25 \$2 00 \$18 00 40 3 00 variation from Privet.

ELDER, common. Sambucus Canadensis. Because this is wild along the fences is no reason for not using it. There is great need in landscape for more white flowers, and this has the most conspicuous white flower of Quan. Each Per 10 100 100 \$0 50 \$4 00 \$30 00 late June. 3 ft. high.....

RED-BERRIED ELDER. Sambucus racemosus.

A variety from the North, with showy clusters of orange-red berries in June and July.
 July.
 Quan.

 2-3 ft. high.
 50
 Each Per 10 100 \$0 50 \$4 00 \$30 00

ELAEAGNUS LONGIPES. Silver Thorn. A large shrub, planted mainly for its showy, edible, cranberry-like fruit, ripening Each Per 10 \$0 30 \$2 50 2-3 ft. high

ELÆAGNUS UMBELLATUS. Silver Thorn.

A large shrub, eventually growing 10 feet high, qualifying where a planting of such height is required, and particularly if the soil is dry and sandy. From November to midwinter there is a store of sweet, pulpy berries and the temptation to break off a twig can hardly be resisted. It appears to get nitrogen from the air, like clover, and give it to adjacent plants.

EXOCHORDA GRANDIFLORA. Pearl Bush. Take some of these on our recommendation. They are rare because difficult to propagate and, therefore, you have not seen them so abundantly as Bridal Wreath or Lilac. Landscape architects say there is need of more white shrubs. This fills all their requirements, for it is very showy in bloom and maintains a healthy foliage throughout the rest of the season. Put twenty of them in the rear of a shrub border, or let them illuminate Pines and Cedars, like Dogwood.

Ouan. Each Per 10 100

	Quan.	Eacn	Per 10	10
1 ½ ft. high, bushy	1,000	\$0 20	\$1 80	\$15
3 ft. high	40	50	4 00	
4 ft. high	. 75	60	5 00	
5 ft. high	60	75	6 00	

EUONYMUS ALATUS

Euonymus. In early September it is one of the most brilliant plants in the landscape, with its bright red leaves and berries. The bark has deep ridges of cork, like the Liquidambar.

Quan. 1-1½ ft. high...... 175 2-3 ft. high, bushy... 60 Each Per 10 \$0 50 \$4 50 1 50 12 50



Exochorda, or Pearl Bush. If you want something as showy as Spiræa Van Houttei and flowering about the same season, but growing 10 to 12 feet high, giving an effect in the back of your shrubbery that Spiræa gives in the front, this can be your choice. Large, white flowers like the Mock Orange. It is still rare.



DECIDUOUS SHRUBS





White Fringe. Very desirable as a specimen or in shrubbery. The delicate, fringe-like flowers appear the first of June. Lustrous foliage.

FORSYTHIA Frequently inquiry is made for the shrub covered with GOLDEN BELL yellow flowers in early spring. The banks of yellow are indelible in the memory. Their flowering characteristic is not to be emphasized, however, more than the dense mass of healthy foliage, 8 feet high, they contribute to the shrub boundary and screen.

FORSYTHIA FORTUNEI.

Ten years ago people said, "Oh, we do not want Forsythia and Magnolia,—we never see them blooming in April." Now country houses are open or visited for week-ends throughout the winter, and we will help you make every week from autumn fill summer have something new, interesting and beautiful. Twigs put in water in a window will bloom any time is the winter. time in the winter.

FORSYTHIA SUSPENSA. Drooping Golden Bell.

Plant so its long, slender branches can hang over a retaining wall, or, by taking root, hold a steep bank.

FORSYTHIA VIRIDISSIMA.

An upright, sturdy shrub, with dark, glossy foliage like the

Camornia i rivet.				
Prices of Forsythias:	Quan.		Per 10	
2 ft. high	2,000	\$0 15	\$1 20	\$10 00
3 ft. high	1,000	25	2 00	18 00
4 ft high	. 500	40	3 00	25 00

FRINGE, WHITE. Chionanthus Virginica.
It is native from New Jersey southward. It

has foliage like the Magnolia Soulangeana and will be a fitting companion in a Magnolia-garden. The old way of using these as single specimens is not the best arrangement. Plant a group of them in among your shrubbery or low-branched trees. Our larger plants are seven years old, and are offered at a low price.

Each Per 10 100 \$0 40 \$3 50 \$25 00 75 6 00 50 00 Quan. 150

PURPLE FRINGE. Smoke Tree, or Rhus Cotinus.

An old-fashioned shrub, with clusters of downy flowers that look like puffs of smoke. Showy from June to August.

HAZELNUT, AMERICAN. Corylus Americana. To grow every type of food-plant on your property is an appropriate ambition. This is sure to remain healthy, while the European Hazelnut is liable to a fungus killing the branches. If an American Hazel could be found, and you can help find it, with larger nuts, people could plant fifty or more in their shrub borders even on a one-acre place, and you will find it serving the triple purpose of food, decoration and holding leaf-mulch. This is often recommended for a free-growing hedge which does not require trimming. It is very hardy, and the long catkins in early spring are uniquely beautiful.

Ouan. Each Per 10 100

1-1½ ft. high ... 2,000 \$0 15 \$1 25 \$12 00



Forsythia. In April the hranches are covered with innumerable bells. Try them on a bank, if you have one.



Fragrant Bush Honeysuckle. Occasionally blooms all winter, otherwise in March and

HONEYSUCKLE, UPRIGHT or BUSH. The Bush Honeysuckles belong to a class of

shrubs of highest usefulness. They are always healthy, vigorous and of good form, well clothed with foliage to the base. We have grown them in large quantities, and they can be the backbone of your shrubbery plantings. The quality is such that you will receive more than full value for the price. The varicties are listed below:

FRAGRANT HONEYSUCKLE. Lonicera fragrantissima.

It is as big and broad as the Privet, showing its value for seaside conditions. It holds its bright green foliage until Christmas.

JAPANESE BUSH HONEYSUCKLE. Lonicera Morrowii.

Extensively used in large shrub plantations because of its wide-spreading habit, keeping full at the base. It has cream-colored flowers in June. Berries bright red, borne profusely in long clusters, ripening in summer. Our plants are extra good.

MANCHURIAN HONEYSUCKLE. Ruprechtiana. Grows 8 to 10 feet tall; flowers pure white, changing to yellow. Berries red, very showy.

TARTARIAN HONEYSUCKLE. Lonicera Ta-

One of the first shrubs to leaf out in spring, coming with the Larch and being bright green the last week in April at least a week and a half in advance of most others. It grows 8 feet high, qualifying for the taller portions of your shrubbery. Flowers Cream or Pink. Please state your preference. Bright red berries in July.

Prices of Honeysuckles: 2 ft. high... 3 ft. high... Ouan. 4 ft. high 400

HORSE-CHESTNUT, DWARF. Esculus parviflora, or E. Pavia macrostachya. A rare and beautiful shrub, blooming the middle of July when there are but few shrubs in bloom. The flowers are borne in erect panicles. It makes a handsome plant for the house foundation or for planting in front of tall shrubs.

Quan. Each Per 10

WESTBURY, LONG ISLANDA AND DECIDUOUS SHRUBS

HYDRANGEA PANICULATA GRANDIFLORA. This is the most common larger blooms cut the plant back severely each year, to reduce the number of new shoots, and manure freely. This is not the H. Otaksa, with pink or blue flowers frequently grown in tubs. Quan. Each Per 10 100 300 \$0 30 \$2 50 \$20 00

HYDRANGEA PANICULATA var. TARDIVA.

Late-flowering type. Wild form of the above, with smaller and more open flower-heads.
By cutting back the bushes in May, they will bloom in September rather than August. Quan. Each Per 10 50 \$0 40 \$3 50

3-4 ft. high HYDRANGEA ARBORESCENS STERILIS, or GRANDIFLORA ALBA. Hills of Snow. A low shrub, with large, white flowers like Snowballs in midsummer.

Quan. Each Per 10 50 \$0 50 \$4 50

HYPERICUM DENSIFLORUM. This is a shrub growing about 3 feet high, with little yellow stars all summer.

Quan. Each Per 10 50 \$0 40 \$3 50

INDIAN CURRANT, or CORAL BERRY. Symphoricarpos vulgaris. This forms a low-growing plant, 3 feet high. The branches are long and wiry, and when laden with coral berries in the fall become pendulous Each Per 10 100 \$0 20 \$1 50 \$10 00 and graceful. 2 ft. high. Quan. 400

NUDIFLORUM. Plant on the south side of the house and enjoy TASMINUM its yellow flowers during warm days in midwinter.

Quan. Each 1 ½-2 ft. high.....

ABURNUM VULGARE. Golden Chain. A tall shrub, with long clusters

of yellow flowers of the same form as those of the Wistaria.

Quan. Each Per 10

20 \$0 50 \$4 00

Do not buy Lilacs for an immediate ILAC SYRINGA screen 7 feet high. You would better ask for other tall-growing shrubs for the screen, and add Lilacs of smaller sizes for the perfume.

LILAC, PURPLE and WHITE. Syringa vulgaris and vulgaris alba.

One of the oldest and most popular varieties of shrubs. In ordering, please state color you prefer.

Per 10 100 0 \$1 50 \$12 00 0 2 25 20 00 0 3 00 25 00 0 5 00 45 00 1 ft. high 1,200 2 ft. high 2,000 3 ft. high 1,000 \$0 20 30 40 60 3 ft. high. 4 ft. high. 200

LILACS, NAMED VARIETIES.

We have about 600 plants of named Lilacs, 2 to 5 feet high. If you are interested in getting a rare collection, we shall be pleased to send you our list.

PERSIAN LILAC. Syringa Persica.

This blooms earlier than the common Lilac. The flowers are pale lilac and bend the slender branches in most graceful curves. Establish a group of these where they can be in contrast with white-flowering shrubs, such as Spiræa Van Houttei.

Quan. Each Per 10 . 80 \$0 25 \$2 00 . 200 40 3 00 2 ft. high 3 ft. high 80 200

JAPANESE TREE LILAC. Syringa Japonica.

This blooms a month later than other Lilacs, having bunches of flowers a foot wide. Eventually becomes a small c. Quan. Each Per 10 6-8 ft. high ... 10 \$1 00 \$8 50

HUNGARIAN LILAC. Syringa Josikæa.
This makes a stout shrub, 8 to 10 feet high, with dark green, shining foliage. Flowers violet, expanding two weeks after the other Lilacs. Quan. Each Per 10 100 1-2 ft. high . . .



One of two conditions is pretty apt to prevail at the house foundation. Very often there is a ragged fringe of tall grass which the mower could not reach, with probably a narrow strip kept bare by the drip from the eaves, spattering dirt on the cellar window frames and baseboard, altogether presenting a conspicuously bare, unattractive detail. Then again the building may rise from billows of foliage, which conceal the masonry, soften the juncture of vertical and horizontal lines and permit a clean line of turf. Shrubbery can make up the plantation, or it can be dwarf evergreens or Rhododendrons. May we talk over a foundation planting with you?



DECIDUOUS SHRUBS





New Jersey Tea. This gives the same effect as the little Deutzia gracilis

NEW JERSEY TEA Ceanothus Americanus.

PHOTINIA VILLOSA. Resembles Shad Bush, or Amelanchier. Its bright red berries attract the birds.

Quan. 300 Each Per 10 \$0 40 \$3 00

Are You Where California Privet Winter-Kills? Boston, Buffalo, Detroit

Here is an opportunity to

SAVE MONEY

SAVE MONEY

We have 2,500 Regel's Privet, grown from seed, about 2 feet high. This is perfectly hardy and will make an ideal hedge at low cost. Planted i foot apart makes it cost \$4 per 100 feet. The plants have an arching habit and are not so low-growing as the Prostrate.

Prostrate.

SAVE TIME

We have 2,000 Regel's Privet, grown from seed, 4 feet high, 6 years old. This is enough to make a halfmile of mature hedge. Planted 1½ feet apart, it costs \$13 per 100 feet. It is slightly irregular, but ideal for a tall, sturdy hedge. It will save you three years. 25 ets. each, \$2 for 10, \$18 per 100 plants.

MAPLE, JAPANESE This family has contributed largely to decorating the gardens of this country. It consists of miniature trees, or large shrubs, which have won a place with flowers solely by the charm of their delicate foliage.

JAPANESE MAPLE. Acer palmatum.

This variety has brilliant autumn foliage, but light green in summer.

Grows 8 feet high.

4-5 ft. high.

Quan.
40 \$1 25 \$10 00

JAPANESE BLOOD-LEAVED MAPLE. Acer palmatum var. atro-

furthereum.

It is a dark red mass of foliage throughout the summer, being the most brilliant, however, in May.

2-3 ft high

20 5 00 40 00

JAPANESE CUT-LEAVED GREEN AND PURPLE MAPLE. Acer

PRIVET, CALIFORNIA. Ligustrum ovalifolium. The kind ordinarily used for hedges. Especially vigorous at the shore. Plant so the lower branches come out of the ground, and it will

 shore. Plant so the lower branches come out of the ground, and it will be thick at the base.
 Quan. Each Per 10 100 1,000 1,000 1 ft. high.
 1,000 \$0.05 \$0.40 \$3.50 \$25.00 2 ft. high.
 5,000 \$0.05 \$0.40 \$3.50 \$25.00 \$25.00 \$0.20 \$1.00 \$0.00 \$0.00 \$0.05 \$0.00 \$0.0

PROSTRATE or REGEL'S PRIVET. Ligustrum Ibota var. Regelianum. From cuttings. A shrub with the habit of Thunberg's Barberry. The lower branches arch downward and always cover the base, which some-

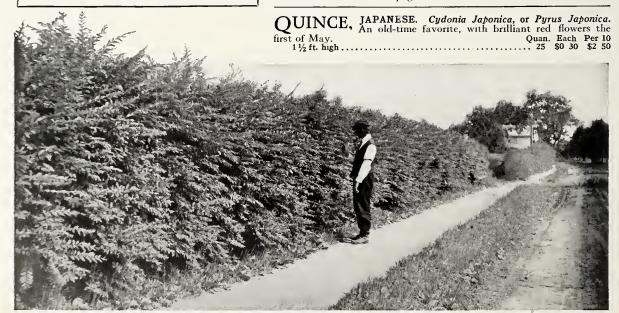
 times has a bare and ugly appearance.
 Quan.
 Each Per 10
 100

 1 ft. high
 1,500
 \$0 15
 \$1 25
 \$10 00

 1½ ft. high
 1,000
 18
 1 50
 12
 00

 2 ft. high
 2,000
 20
 1 60
 15
 00

FORMAL PRIVET. See page 47.



We have a mature Ibota Privet hedge larger than this picture, 150 feet long, 8 feet high, 7 feet wide, about twelve years old. It is just the thing to go around an entrance-court, service-court, garage-court, laundry- screen, surround a flower-garden, shut out the street or adjacent property. A unique opportunity to get an old Privet hedge where you may have failed with California Privet. These large plants can be cheaply shipped in carload lots, so, whether you are in Michigan or Massachusetts, here is a time-saving opportunity. Price, \$2 a foot.

VESTBURY, LONG ISLANDA ATTE

DECIDUOUS SHRUBS



Here the house nestles in shrubbery and the open lawn is inclosed by it. Tall masses occur at important points to give the owner privacy on the porch and grounds. Our shrubs will give you beautiful mature effects.

SPIRAEA Among the foremost shrubs in landscape planting. There are scores of varieties in the trade, and we have tested many of them. We give you our list as it has been boiled down. Some are vigorous growers and will make a quick mass of foliage at small cost; others are dwarf and dainty, and give pleasing effects at close range. Still others are distinctly illuminating in the landscape.

Health, vigor and display are all standards by which our Spireas have been measured. Whatever use you have for shrubs, some of these are pretty apt to fit.

SPIRÆA ARGUTA.

A remarkably floriferous and showy shrub, growing 3 to 5 feet. Flowers pure white, coming in early spring, one week

 Iater than Thunberg's.
 Quan.
 Each Per 10
 100

 2-3 ft. high.
 150
 \$0
 30
 \$2
 50
 \$20
 00

ANTHONY WATERER'S SPIREA. Spiræa Bumalda var. Anthony Waterer.

Grows 3 feet high. Excellent for massing and at the edge of shrubbery borders or as a relief to foundations. The carmine flowers appear in early July and at intervals during the season. the brown seed-pods are cut off, it will continue blooming Each Per 10 \$0 20 \$1 80 Quan. . 100 1 1/2 ft. high.

SPIRÆA CALLOSA ALBA.
A low plant, with flat clusters of white flowers similar in form to Anthony Waterer.
Quan. Each Per 10 100
6-12 in. high. 2 00 \$0 15 \$1 25 \$10 00

NINEBARK SPIREA. Spiræa opulifolia.

The biggest and cheapest shrub suitable for tall screens, but too coarse for near the house. White flowers in May, and dull red seed-capsules in July.

4-5 ft. high.

Ouan.

Per 10 100 \$0 25 \$2 00 \$15 00

BRIDAL WREATH SPIREA. Spiræa prunifolia var. flore

An old-fashioned shrub, with straight, upright twigs covered with little, double, white rose-like flowers early in May. It is not so good in foliage or graceful in habit as the Spiræa Van Houttei, which is to be recommended in place of it for general landscape planting. Each Per 10 100 \$0 25 \$2 00 \$18 00 35 3 00 25 00 Quan.

SPIRÆA ROTUNDIFOLIA.

Similar to Van Houttei, but one week later. A rare species, which you will be glad to try.

Each Per 10 100 \$0 35 \$3 00 \$25 00 Quan. 250

THUNBERG'S SPIREA. Spiræa Thunbergii.

The fluffy, lace-like foliage is a distinct note in the landscape. The numy, face-five forage is a distinct note in the landscape. The autumn colors of orange and red and its fine texture make it useful for interior decoration. Of dwarf habit, very graceful. Flowers appear before the leaves in the spring, distributed all over the plant, giving a solid display of white. Should be placed at the foot of taller plants. It makes an available that he for banking at foundations. excellent shrub for banking at foundations.

2-3 ft. high. 200 plants. 30c. each, \$2.50 for 10, \$20 per 100.

VAN HOUTTE'S SPIREA. Spiræa Van Houttei.

A shrub of high landscape value. During the middle of May it is a mass of gracefully arching sprays of pure white flowers. During the summer its elm-like character and good foliage recommend it.

2 ft. high. 800 plants. 20 cts. each. \$1.50 per 10, \$12.50

each. \$1.50 per 10, \$12.50 per 100. 3 ft. high. 300 plants. 30 cts. each, \$2.50 per 10, \$20 per 100.

SNOWBERRY Symphoricarpos racemosus. You should use this extensively to ground and hold the leaves. The white waxy berries in September are a pleasant contrast to the red berries of the Indian Currant.

Quan. Each Per 10 100 2 ft. high 500 \$0 25 \$2 00 \$18 00

SPICE BUSH Benzoin odoriferum. In moist woodland this gives a yellow haze in April; scarlet berries appear in late summer. Healthy foliage.

Quan. Each Per 10

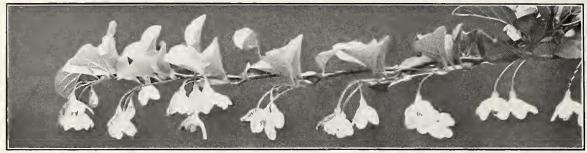
1 ½ ft. high



Snowberry. A shrub of about 4 feet, pretty during late summer and autumn. We can show you color photographs various berries you can pl various berries you can now and attract the birds.

DECIDUOUS SHRUBS





Styrax. One of the rare flowering trees. If you contemplate a boundary of small-growing trees, attractive compositions can be made with Styrax, Dogwood, Birch, Magnolia, Hornbeam, Yellow-wood. Taller trees, such as Pin Oak, Beech, Liquidambar, Larch, Linden and Maple can be used to give a higher sky-line and longer shadows across the lawn.

SUMACH Running through this catalogue are references to plants for dry ground, and the seashore, RHUSand plants for gravelly soils. The Sumachs are of this series, and have the advantage of rapid growth, ease of transplanting and freedom from insects and diseases. You can easily dig up the wild Sumach. Mix in some of the blue wild Asters. If you are going to take up extensive planting of Oak, Pine, Bayberry and Birch, the Sumach will be 6 feet high the second year, as quick or quicker than anything else

FRAGRANT SUMACH. Rhus aromatica.

A trailing shrub about 2 feet high, native to dry ground and thin soil. Red berries in July.

Quan. Each Per 10 100 300 \$0 35 \$3 00 \$20 00

STAGHORN SUMACH. Rhus typhina.
It gets its name from its velvety bark. Quan. Each Per 10 \$ 0 \$ 0 \$ 0 \$ 2 50

STAGHORN CUT-LEAVED SUMACH. Rhus typhina laciniata.

A variety with delicately cut foliage, and the same unique velvety bark as the preceding. ing. Quan. Each Per 10 25 \$0 30 \$2 50 2-3 ft.....

SMOOTH SUMACH. Rhus glabra.

The long wands of compound leaves, like those of the Ailan-

WINTER GARDENS

It is fashionable to stay in the country all winter. Ever-It is fashionable to stay in the country all winter. Evergreens, bright-berried and bright-barked shrubs and early-flowering bulbs, as snowdrops, make beautiful winter gardens. This is a new type of gardening just coming into vogue. Even if you are not in the country all winter, you frequently come out week-ends. There might just as well be little surprises for you as not, for who knows when the Jasmine or the fragrant Honeysuckle will open, or the Pussy Willow expand its silky carkins? Did you ever make up a winter hought of evergreen twiss with a barberry up a winter bouquet, of evergreen twigs with a barberry branch or two, a sprig of holly and box? You can show handiwork in this direction to your friends before it has developed in Fifth Avenue trade.

You can add to the planting you have or plan new areas. For your convenience we list up some of the appropriate

shrubs.

OFFER No. 11-\$1

1 High Bush Cranberry, 2 ft.
1 Bittersweet, 3 ft.
2 Black Alder, 1 ½ ft.
1 Snowberry, 2 ft.
1 Snowberry, 2 ft.
1 Snowberry, 2 ft.
1 Snowberry, 2 ft.

OFFER No. 12-50 Shrubs, \$5

10 Japanese Barberry, 1½ ft.
5 Red-twigged Dogwood, 2 ft.
5 Indian Currant, 2 ft.
2 Hercules' Club, 3 ft.

Johrubs, 33

Photinia, 2 ft.

5 High Bush Cranberry, 2 ft.

5 Panicled Dogwood, 1½ ft.

5 Wild Rose, 1-2 ft.

5 Arrowwood, 2½ ft. 5 Black Alder, 1 ½ ft. Take in your auto, or we can express. Mention Offer No. 12 when ordering.

OFFER No. 13-100 Shrubs, \$10

[2 ft.

OFFER No. 1

1 Holly, 2 ft.
4 Dogwood, 3 ft.
10 Arrowwood, 2 ft.
5 Bittersweet, 3 ft.
5 Yellow-twigged Dogwood,
10 Bush Honeysuckle, 2 ft.
5 Spice Bush, 1 ft.
5 Hercules' Club, 3 ft.
5 High Bush Cranberry, 2 ft.
5 Sumach, 2 ft.
Wention Offer No. 13 when or

5 Cornelian Cherry, 1½ ft.
5 Snowherry, 2 ft.
10 Japanese Barberry, 1½ ft.
10 Red-twigged Dogwood,
2½ ft.
5 Indian Currant, 2 ft.
5 Black Alder, 1½ ft.
3 Photinia, 2 ft.
2 Silver Thorn, 1½ ft.

Mention Offer No. 13 when ordering.

STYRAX JAPONICA. Japanese Storax. A little graceful horizontal branches. About the middle of May it is covered with waxy white flowers like orange blossoms. Plant one or a dozen and you will have one of the gems of the floral world. al world. Quan. Each Per 10 100
1 ft. high, transp. 300 \$0 35 \$2 50 \$20 00
2 ft. high. 500 50 4 00

SWEET-SCENTED SHRUB. Calycanthus chocolate-brown flowers have a perfume that lingers in the memory of those having but slight knowledge of the names of

SWEET PEPPER BUSH, Clethra alnifolia spikes of flowers in July. Grows in swamps with the Swamp 1-2 ft. high.....

SYRINGA, or MOCK ORANGE.

Philadelphus coronarius. Perfume has a stronger hold upon the memory than form or color or name. Many people ask for Syringa, Sweet Shrub and Lilac who do not know other

TAMARISK. Tamarix Africana. It has minute TAMARION. pink flowers which add to the attractiveness of the plumy foliage. Similar to Asparagus, Happy

WESTBURY, LONG ISLANDA

DECIDUOUS SHRUBS

IBURNUM The Viburnums are SNOWBALL all handsome shrubs. They are attractive in flower and exceedingly showy in fruit; but, what is more important than either, their continuously healthy foliage is very handsome. Some of them, notably the Snowball, have been favorites for many years, and large bushes may be found growing in many old gardens.

MAPLE-LEAVED VIBURNUM. Viburnum aceri-

folium.

For shady locations. White flowers in June; black berries. Native under the Dogwood and Chestnut trees and not happy out in the sun.

Quan. Each Per 10 100

1-1½ ft. high 100 \$0 20 \$1 80 \$15 00

WITHE-ROD. Viburnum cassinoides.

ARROW-WOOD. Viburnum dentatum.

Big, globular shrub that can be used near the house in tall screens. The foliage is always neat, and the shrub never gets scraggly. It has cream-colored flowers in June and blue berries in September. Our large plants are growing in squares 6 feet apart and represent part of our plan to have big trees, big evergreens and big shrubs. They are well worth the price where you wish tall, mature shrubs to form an immediate border to the service-court or laundry-yard, or to give a mature setting to a new house. Perhaps you need them to shut off the street.

They have such abundant fibrous roots that they and not suffer. You can collect wild ones, 8 feet high, this way.

2 ft. high.

3 ft. high.

6-9-ft. specimens, 9

2 an obstant inbrous roots that they can be taken up in midsummer, with a ball of earth, and not suffer. You can collect wild ones, 8 feet high, this way.

Quan. Each Per 10 100

\$ 50 25 \$ 20 0 \$ 15 00

\$ 35 thigh.

\$ 800 50 4 50 35 00

-9-ft. specimens, 9 yrs. old 40 3 00 25 00

JAPANESE BUSH CRANBERRY. Viburnum dilatatum.

This is a rare species. Its valuable features consist of a profusion of cream-colored flowers in June and bunches of scarlet berries from September through the winter. Quan. Each Per 10 2 ft. high 150 \$0 75 \$6 00 5-6 ft. high, 3-4 ft. spr. 50 3 00 25 00



Viburnum opulus. Another one of the Viburnums almost indispensable in a good landscape. The bunches of cranberry-like fruits hang on the bush all winter.



SHEEPBERRY, or NANNYBERRY. Viburnum Lentago.

A tree-like shrub, with sweet, black berries. These are specimens such as you would have if they had been growing on your grounds, well cultivated, for five years. Use them where you wish a mature effect. immediately. Quan. Each Per 10 40 \$4 50 \$40 00 5-7 ft. high, 9 yrs. old.....

HIGH BUSH CRANBERRY. Viburnum opulus.

SNOWBALL, or GUELDER ROSE. Viburnum opulus var. sterile. The old-fashioned Snowball, as essential as the Lilac. Aphids curl the leaves of the European form, but not the American. Insects can tell the
 Quan.
 Each Per 10
 100

 . 200
 \$0 20
 \$1 80
 \$15 00

 . 75
 25
 2 00
 18 00
 difference where the botanist cannot. Q
2 ft. high. Q
3 ft. high.

BLACK HAW. Viburnum prunifolium.

This ultimately grows to be a tree like the Dogwood, with black, Quan. Each Per 10 40 \$0 40 \$3 00 edible berries. 2 ft. high .

SINGLE-FLOWERED JAPANESE SNOWBALL. Viburnum tomen-

Each Per 10 100 \$0 40 \$3 00 \$25 00 50 4 00 35 00

The white balls are thickly set along the branches, and are very nspicuous.

Quan. Each Per 10
2 ft. high.

75 \$0 40 \$3 50

WEIGELA Big, sturdy shrubs, growing 8 feet high and equally wide. They keep in good foliage throughout the summer. It is one of the most showy flowers in early June. In the Vale of Cashmere, Prospect Park, the pink variety is used to carry out in the distance the same color effect as the Rhododendrons.

WEIGELA CANDIDA.

A fine, vigorous bush, with yellowish white flowers. Quan. Each Per 10 2-3 ft. high 200 \$0 25 \$2 00

WEIGELA, EVA RATHKE.

Not so tall as the other Weigelas, but much more brilliant in color. The flowers are crimson and cover the whole plant. Quan. Each Per 10 \$0.25 \$2.00



DECIDUOUS SHRUBS





Witch Hazel. It has yellow strapshaped petals which resist severe freezing.

WITCH HAZEL Hamamelis Virginiana. This shrub, from which the extract is made, may not be familiar to you. The numerous yellow flowers are fragrant, and conspicuous after all others have passed, being in flower in October, November and December. A year later the seeds ripen and shoot 20 feet. Quan. Each Per 10 3 ft. high.

JAPANESE WITCH HAZEL. Hamamelis mollis.

In the winter of 1912-13 this was in bloom all winter, a haze of lemon-yellow.

BIG SHRUBS, 6 TO 8 FEET HIGH, FOR AN IMMEDIATE SCREEN

It is customary to sell shrubs two or three years old, from 2 to 4 feet high, and plant them about 3 feet apart. We have made a special block, planted 6 feet apart in squares. This takes six times as much land per plant, and we have taken four times as long to grow them.

These shrubs are the same as if they had been growing on your lawn for five years,—big, broad, dignified, mature. The places you will find them most valuable are, to form a screen separating the service-court from the entrance-drive, or from the lawn and flower-garden, or shut off the site from a busy street.

A tall screen under trees is often asked for. The use of big shrubs like this is the cheapest way. If you dig large holes, and keep the shrubs well watered, they will maintain a full growth until the big tree-roots rob them, in two or three years, or they may be so well established as to make a good permanent screen. See also concrete wall to cut off roots on page 79.

Sometimes we advise that big shrubs under trees which are failing be exchanged every two years with shrubs on other portions of the ground growing in the open. Do not be afraid to do it in full leaf, with a big ball of earth on the roots. We can supply you these big shrubs in midsummer. The main point is that they are higher than the level of the eye.

They are not expensive. You can put one plant at \$3 in the same area you would use five plants at 30 cts., and save five years.

WE HAVE SPECIMENS IN THE FOLLOWING VARIETIES:

Viburnum dentatum. 6 ft. high, \$3 each, \$25 for 10. Viburnum tomentosum. 6 ft. high, \$3 each, \$25 for 10. Viburnum lentago. 6 ft. high, \$4.50 each, \$40 for 10. Ibota Privet. 6 to 7 ft., 5 ft. broad, sheared, \$3 each.

Regel's Privet. 6 ft., 6 ft. spread, \$5 each, \$40 for 10. Spiræa opufolia. 7 ft. high, \$1 each, \$7.50 for 10. Deutzia. 5 to 7 ft. high, 6 yrs., 40 cts. each, \$3 for 10. These two are the biggest shrubs for the least money.

There are lots of trees that can be used where you want foliage 6 to 10 feet high, and they can be kept back to that height, if you wish, or you can move them out as the shrubs take their places. You can use low-branched Pin Oak, Linden, Beech, Wild Cherry, White Birch, Hornbeam, Magnolia, Laurel-Leaf Willow.

ATTRACTING BIRDS

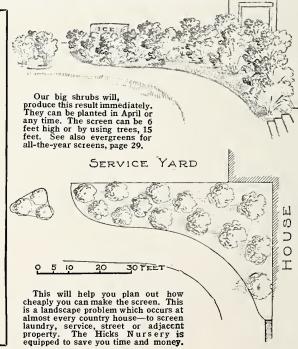
Are you a friend of the birds? They require food and shelter. We grow many berry-bearing trees and shrubs which provide food, and our evergreens will give just the winter shelter and nesting-sites they need.

The best shrubs and trees for attracting birds have been carefully compiled in the Yearbook of the Department of Agriculture. Send for "Plants Useful to Attract Birds and Protect Fruit." Government Printing Office, Washington, D. C. Many species we will tell you to dig up wild; others we can supply to advantage. See our offerings on Viburnum, Cornus, Sumach, Barberry, Photinia, Elder, Black Alder, Holly, Bayberry, Spice Bush, Snowberry, Elæagnus, Magnolia, Bush Honeysuckle, Virginia Creeper, Hall's Honeysuckle, Juniper. We can make up a collection at \$10 per 100, of different berry-bearing plants in small sizes. Plant in tangled thickets and in large quantities.

Plant in tangled thickets and in large quantities.

Quoting Mr. F. H. Kennard in the "National Geographic Magazine:" "Large plantations of evergreens are of prime importance as a protection and as a source of food-supply and nesting-sites. A bare, stormswept hill at Ipswich, Massachusetts, was converted into a Mecca for birds by evergreen plantations."

Thick, dense, twiggy evergreens, like White Spruce, provide nesting-places for Song Sparrows, Robins, Catbirds. The birds dive for the evergreens and tangled thickets on the appearance of the hawks.



TBVRY. LONG ISLAND!



Boxwood, sheared ball shape

Bay-tree-

form Cedars

BOXWOOD Boxwood is a great BUXUS favorite, and few garden-lovers feel that their garden is complete without it. The tall, sharp spires or rounded domes aeeent the lines of the garden. See also page 48.

PLANTS

TREE BOX, SHEARED BALL SHAPE.

Buxus sempervirens.
These are solid, globular plants produced

i	by several years of skilful pruning.	
-tree-	Quan. Each	Per 10
orm	1½ ft. high, 1½ ft. spr. 50 \$3 00	\$25 00
dars	2-2½ ft. high, 2½ ft. spr. 50 6 00	50 00
	TREE BOX, PYRAMIDAL FORM.	Buxus
	sempervirens. Quan. Each I	Per 10
1	3 ft. high 50 \$4 00	\$30 00
1	3½ ft. high, 20 in. spr., 40 5 00	40 00
1	4 ft. high, 18 in. spr 125 6 50	55 00
1	$4\frac{1}{2}$ ft. high, $2\frac{1}{2}$ ft.	
-	Spr 75 7 50	65 00
5 ft. high.	2½ ft. spr	70 00
6 ft. high,	3 ft. spr	110 00

CEDAR, STANDARDS, or BAY TREE FORM. A terrace or to mark the sides of a formal garden.

			Per 10
4 ft. high	. 20	\$9 00	\$80 00
5 ft. high	35	10 00	90 00
7 ft. high	50	15 00	140 00

HORNBEAM An unparalleled opportunity to secure a very dignified and CARPINUS eomplete effect in a new garden. See pages 6 and 7 for description and pietures of this growing in our nursery. Each

HORNBEAM ARCHES. 8 ft. high, 8-10 ft. wide. HORNBEAM, STANDARD PYRAMIDS. Can be used around a garden or along a terrace. Each Per 10 \$15 00 \$120 00

PRIVET The eye is always attracted to LIGUSTRUM plants that show human handiwork and skill. These give as mature and substantial results as the plants in old formal gardens that have been trained for many years. They are on a seale proportionate to large houses and grounds, while many imported plants are too narrow to look substantial.

CALIFORNIA PRIVET ARCHES.

Appropriate as a garden entrance or at intervals along a garden walk. Each Per 10 7 ft. high, 6 ft. spr. \$15 00 \$130 00

CALIFORNIA DOME-SHAPE PRIVET.

IBOTA PRIVET, STANDARDS, or BAY TREE FORM.

We have been working for eight years to get up this stock. The heads are trained flat at the bottom, like the Bay Trees, for which they should be substituted.

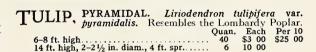
5 ft. high.

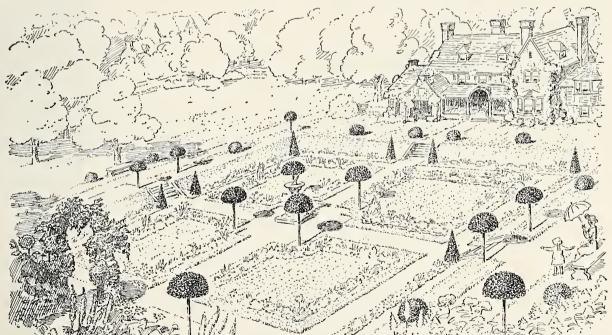
6 ft. high.

12 00 110 00

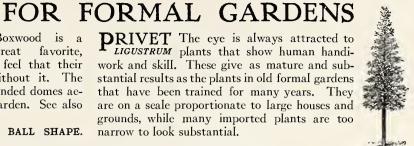
IBOTA PRIVET, PYRAMIDAL.

These have been sheared for the past five years until they are dense cones about 4 feet wide. They can be used to mark the sides of a formal garden, decorate a terrace, form high posts at the end of a hedge or mark a path.
4 ft. high.
5 ft. high.
6 ft. high. Éach .\$3 00





The effect of Bay Trees and Boxwood, without the trouble of Ibota Privet—the hardy Privet trained as Standards, Pyramids and Globes. winter storage or winter-killing



Standard Pyramid Hornbeam

Privet Arch



If you have read thus far, you will find that the Hicks Nurseries have several hobbies or specialties. One is large trees, another is Oaks and shrubs for dry ground, and here you will find the Broad-leaved Evergreens, particularly Rhododendrons, very thoroughly studied, carefully grown and accurately described.

We have gonc into the growing of this class on an extensive scale for two reasons: First, There is need of winter decoration. Second, They like the soil of this region, free of clay and lime. All that they need is the addition of decayed leaves. Shade is acceptable, but do not plant under Maples or Lindens-root-competition is too great.

If you want a foundation planting, choice in texture and color, make your selection from this list of Broadleaved Evergreens.

ANDROMEDA FLORIBUNDA. A little gem, with bright green, hardy foliage. Smaller and more compact than the Laurel. The upright clusters of buds make it appear as if in bloom all winter. The flowers are like Lily-of-the-Valley, and open in March.

Quan. Each Per 10 100
1 ft. high, 10-15 in. spr. 300 \$1 50 \$12 50 \$100 00

AZALEA AMŒNA var. HINODIGIRI. If you see a blaze of brilliant crimson in early May, it is probably this. It is a shrub about a foot and a half high, with small evergreen foliage.

Quan. 100 Each Per 10 \$1 00 \$7 50 6-8 in. high, 8 in. spr....

AZALEA INDICA ALBA, or A. LEDIFOLIA ALBA. The most showy of its family, with big, white flowers 2 inches wide, the last of May. The buds sometimes winter-kill, so protection is advisable.

Each \$1 00 1 50 100



Andromeda floribunda. Behind it is a Japanese Yew. The border is Dwarf Boxwood

ROXWOOD Nearly all of our Boxwood has been grown in the nursery two years or more, and has a big mass of roots that will help it pull through our long, hot summers and severe BUXUS winters. The tops may not look as dark green, and the prices may not be so low as for freshly imported

plants, but we have taken them through the initial period of acclimation and made only a moderate charge for it.

TREE BOX, BUSH FORM. Buxus sempervirens. Suitable for garden hedges, foundation planting on both the sunny and shady sides of a house, window-boxes, and planting with groups of other evergreens. Quan.

Each Per 10 \$0 25 \$2 25 75 6 00 1 50 12 50 2 50 20 00 5 00 45 00 7 00 60 00 500 1,000 100 50 50

DWARF EDGING BOX. Buxus sempervirens var. suffruticosa. Imported 1915.
Plant 3 to 5 inches apart. The ground should be as rich and moist as is necessary for the flowergarden. Protect it each winter with straw, and be careful it is not smothered with flowers.

Each Per 10 Ouan. 4-6 in. high \$70 per M 4,000 \$0 10 \$0 90 \$7 50

FORMAL BOXWOOD. See page 47.

DAPHNE CNEORUM. A little, trailing and 1½ feet wide. The spicy fragrance of the pink flowers always creates ecstasy. Plant at the edge of Rhododendron-beds, in the flower-garden or on a



Azalea Indica alba. Would you like a similar effect on your grounds? We have the plants, and are ready to talk over such a planting with you. They can be grouped with Rhododendrons or with choice shrubbery, as in the picture. Keep them mulched with leaves and they will remain healthy.

VESTBURY. LONG ISLANDA AND

EVERGREEN SHRUBS



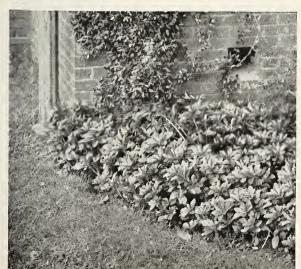
HOLLY, AMERICAN. *Ilex opaca*. Holly is native on shore. It thrives all over the Island. If you wish berries, it is best to get several plants so as to be sure to have the berrybearing form among them. We have collected plants, cut back to the trunk and the leaves picked off, 1 ft. high, at \$4 for 10. Put a quantity through your shrubbery and you will be surprised in a year or two by their cheerful winter foliage.

Ouan. Each Per 10

	Quan.	Each	Per 10
1 ft. high		\$0 75	\$6 00
2 ft. high	75	1 50	12 50
3 ft. high	20	3 50	30 00
4 ft. high	30	6 00	50 00
5 ft. high	. 10	8 00	75 00
6-7 ft. high	10	11 00	95 00

LAUREL, MOUNTAIN. Kalmia latifolia. One of the very showy native Long Island plants, as rich in foliage as the Rhododendrons. You can use them for planting the borders of woodland, on the north side of buildings, under Pines and Cedars, or out among the shrubbery. You will get the best results by adding to the soil leaves or peat, and keeping a mulch of the same over the roots all the very least week. Each Per 10 100

\$0 60 \$5 00 \$35 00 75 6 00 50 00



\$20 saved for \$10 invested in Pachysandra. Saves weeding ugly bare ground under your shrubbery beautiful

LEUCOTHOE CATESBÆI, or Andromeda Cates-bæi. A plant of the Rhododendron family, growing about 2 feet in height. It has gracefully archfamily, growing about 2 teet in neighborship ing branches with bronzed foliage in winter.

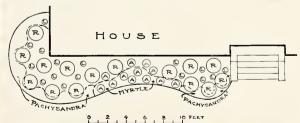
Quan. Each Per 10 100 114 ft high 100 \$7 50 \$60 00

MAHONIA JAPONICA, or Berberis Japonica. In the shade this makes a sturdy shrub 6 feet high, with leaves a foot long, divided into leaflets about the shape and color of the Holly, but larger.

Quan. 1-1 ½ ft. high.....

6 in. high....

PACHYSANDRA TERMINALIS. Japanese shurge. This makes a bright green carpet all winter. Try 500 under your shrubbery. Let us give you a few plants to get acquainted. Except by a few landscape architects this has been but little used. It grows about 6 inches high, and has foliage somewhat smaller than the Laurel. It increases by underground runners spreading about 6 inches a year. It is easy to grow and asks only partial shade. It will make a pretty patch in the woods, at the house foundation, and can be used very largely as an under-planting for shrubs, making the grounds always neat and attractive. To calculate how many you can use, estimate planting it one To calculate how many you can use, estimate planting it one foot apart. Quan. Each Per 10 100 1,000 4-6 in. high 18,000 \$0 20 \$1 50 \$10 00 \$90 00 foot apart. 4-6 in. high



R—Rhododendrons in variety. A—And.omeda floribunda. L—Lilies in variety.

Everybody has the problem of planting around the foundation of the house, and every house has a side where the Rhododendrons are particularly at home. They like the wind protection which the house gives. The sketch shows an edging of Pachysandra. This covers the ground in a most beautiful way, and catches the blowing leaves and covers them as they decay, making a self-fertilizing plantation.



HICKS NURSERIES

EVERGREEN SHRUBS



Part of our 15,000 Rhododendrons that will give you full satisfaction. You will enjoy picking them out and weaving them into a rich tapestry of colors, producing a decoration of your own making. You can either buy them in full flower or shift them around in full bloom and arrange their color harmony. Many of our customers come in their autos, and take them home in full bloom.

R HODODENDRONS are among the most showy flowering plants. They are attractive at all seasons; in flower they are magnificent, in foliage they exeel any evergreen. They can be grown

as easily as Lilaes, and bloom quite as freely. Those who have seen our fields in bloom know something of their brilliant display. There are three things which differentiate our plants from most others: They have been growing several years in our nursery, and have a system of roots five times the bulk of newly imported plants, which contribute largely toward their success. They are of varieties whose record for hardiness is established. They embrace the elearest colors.

The colors have been very earefully compared with the color chart of the French Chrysanthemum Society. Many persons avoid buying Rhododendrons because they fear they may get disagreeable colors or inharmonious eombinations. We insure you against such disappointment. We have a collection of color-plates accurately showing the delicate shades, and we shall be pleased to have you study these.

We are now equipped to guide you to a new garden interest. The crimsons, light reds or pinks may be planted with the pinkish whites or pure whites. Groups of the amaranth shades of red or dark crimson may be lightened by the free use of white. The pinkish lilae and mauve shades planted with the lilae-white and pure white varieties make charmingly dainty combinations. The purple and magenta shades combined with white are effective in positions isolated from the other eolors or in the woodland.

WHITE

ALBUM ELEGANS.

Tallest growing of all the Rhododendrons, quickly becoming 6 to 8 feet high, and therefore should be used in the back-ground. Plant grows V-shape and needs other low varieties in front. The general effect is white when fully open, but lilac-pink in bud. Being a white flower, it can be used har-moniously with any of the other shades—pink, red or purple.

		Each	Per 10	100
1 ½ ft. high			\$11 00	
2 ft. high	. 200	1 50	12 50	115 00
2 ½ ft. high	. 150	2 50	20 00	
3 ft. high	. 125	4 50	40 00	300 00
4 ft. high	. 75	9 00	80 00	

BOULE DE NEIGE.

This is a little globular plant, with foliage more closely compact than any other Rhododendron. From this quality it is especially suitable for massing at the foundations of a house and edging down groups of Rhododendrons, Pines, Hemlock, Holly, Cedar and other evergreens. Blooms early.

	Quan.	Each	Per 10	100
I ft. high	225	\$1 25	\$11 00	\$100 00
1 1/2 ft. high	200	2 00	17 50	160 00

CATAWBIENSE ALBUM.

The purest white of all; bro	ad and	vigoroi	ıs growe	er; early
blooming.	Quan.	Each	Per 10	100
1 ft. high	`100	\$1 25	\$11 00	\$100 00
1½ ft. high	75	2 00	17 50	
2 ft. high	75	3 00	25 00	
DELICATISSIMA				

White, tinged with pink; very late blooming.

	Quan.		Per 10	
1 ft. high	200	\$1 25	\$11 00	\$100 00
1 ½ ft. high	200	2 00	17 50	160 00
2 ft. high	100	3 00	25 00	200 00
3 ft. high		6 00	55 00	
o rei men.				

PINK

HENRIETTA SARGENT.

Bright cherry-pink; a rare, low-growing variety, very compact and dense in growth. Quan. 100 Each Per 10 \$1 25 \$11 00 1 ft. high.....

IGNATIUS SARGENT, or THE BOSS.

WESTBURY, LONG ISLANDA EVERGREEN SHRUBS



The most positive evidence of the fitness of Rhododendrons for massing at foundations and elsewhere is the plants themselves.

Some landscape architects have a standard combination something like the following: Rhododendrons, Leucothoe, Vinca (Trailing Myrtle), Pachysandra, Aspidium acrostichoides (Dagger Fern, or Christmas Fern), Dryopteris marginalis, the evergreen marginal Field Fern, They use it both in sunlight and shade. It is an embroidery that can be woven in under the trees, along the house foundations, along woodland drives or paths, or spread widely through the woods, so that you get glimpses of bright and rich color not near the path, but naturally arranged as if it always was growing there.

PINK RHODODENDRONS, continued

TA	ħν	ADT	JETP	ONG

Bright pink. In height of bloom on Memorial Day. Flowers and clusters are large. One of the best varieties.

	Quan.	Each	Per 10	100
1 ft. high	. 150	\$1 10	\$10 00	\$95 00
1 ½ ft. high			12 00	110 00
2 ft. high		2 00	17 50	160 00
21/2 ft. high	. 50	5 00	45 00	

MRS. CHARLES S. SARGENT.

Beautiful, cherry-pink flowers with wavy edges. For foliage and massiveness of plant, one of the best. Not only grows rapidly, nearly equaling in height Album elegans, but it is broad and solid. The leaves are large and square at the ends.

	Quan.	Each	Per 10	100
1 ft. high	Ì50	\$1 50	\$12 50	\$100 00
1 1/2 ft. high	200	2 50	20 00	175 00
2 ft. high	50	3 50	30 00	

RED

	-							
A	BRAHAM LINCOLN.							
	Bright red flowers; foliage	e d	ark.	Con	npa	ct gr	owe	er; very
g	ood habit.		Ouan.	. Ea	ıch	Per	10	100
-	1 ft. high		150	\$1	25	\$11		
	1 ½ ft. high					17		\$160 00
	2 ft. high		. 20	3	00	25	co	

DAISY RAND. 1 ft. high..... 15 00

MABEL PARSONS.

Large trusses of rose-blush flowers; foliage fine, dark green;

PARSONS' GRANDIFLORA.

Buds dark red; flowers red, with slight purple tinge. It is the most floriferous variety and perfectly hardy, therefore one of the best for general planting. When in large masses alone, it gives an excellent effect of red. It is one of the late varieties, continuing well into June.

	Quan.	Each	Per 10	100
1 ft. high	. 75	\$1 15	\$10 00	
1½ ft. high	. 200	2 00	17 50	160 00
2 ft. high		3 00	25 00	200 00
2½ ft. high		5 00	45 00	
- /2				

SCIDIO

Fine, rose-colored flowers, having a c	lark spot	in the	throat	Ε.
Splendid foliage; of good habit.	Quan,	Each	Per 1	0
1 ft. high	25	\$1 25	\$11 0	Ó
2 ft high	25	3 00	25 M	n

DARK CRIMSON

CARACTACUS.

Dark crimson, slightly touched with purple. It harmonizes with the white varieties, but not with the reds. Has white center; petals fluted. Not so hardy as many others.

			Per 10
1 ft. high	. 25	\$1 10	\$10 00
1 ½ ft. high	. 75	1 35	12 00
2 ft. high	. 30	2 00	17 50

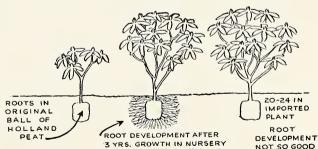
CHARLES BAGLEY.

A very good dark red, fading to a light red; late; medium grower; has an abundance of flowers.

Food Par 10 100

	Quan.	Eacn	Per 10	100
1 ft. high	125	\$1 10	\$10 00	
2 ft. high		2 00	17 50	\$160 00
2 ½ ft. high	70	5 00	45 00	
3 ft. high		6 00	55 00	
FLUSHING.				_
Very deep red. similar to H.	W. Sar	gent.	A verv	valuable

Very deep red, similar to H.	w. Sai	rgent.	A very	valuable
variety; late.	Quan.	Each	Per 10	100
1 ft. high	. 125	\$1 25	\$11 00	
1½ ft. high		2 00	17 50	\$160 00
2 ft. high		5 00	45 00	



THE BEST PLANT TO BUY

You can grow Rhododendrons as certainly as Spireas or Lilacs. The simplest way to get the proper soil is to go to the woods and rake up the fallen leaves and mix them with the soil. Spread more on top each year as you rake up your lawn, and your Rhododendrons will be happy. That is all they require, but they will thank you for water during a long hot period of the summer.

The high value of our stock to you consists in the fact that it has been grown here from one to three years. The roots are in a big ball of American soil. This unites with and takes up moisture from your soil more readily than the ball of peat imported from Holland.



EVERGREEN SHRUBS





Rhododendrons. The effect from a planting like the above is always full of character. There is a charm in the arrangement of the foliage, and the healthy appearance is inspiring. It is so, winter and summer. In June there is a bewildering display of flowers

DARK CRIMSON RHODODENDRONS, continued GENERAL GRANT.

A little darker in shade than Charles Dickens; in bloom the A little darker in shade than Charles Dickens; in bloom the same time. After a severe winter, the foliage is in good condition; it is a vigorous grower. Quan. Each Per 10 100 116; thigh ... 60 \$1 25 \$11 00 \$100 00 12 ft. high ... 200 2 00 17 50 160 00 2 ft. high ... 150 3 00 25 00 25 00 25 th. high ... 150 6 00 55 00



A view on the grounds of Mr. W. Bayard Cutting Estate at Oakdale, Long Island. This beautiful estate was carved out of Long Island Scrub Oaks and Pitch Pines, and the Rhododendrons have been harmoniously blended, both near the water and on the upland. This is the variety Album elegans.

H. H. HUNNEWELL.

 Dark, rich crimson; especially suitable for planting in the woods.
 Quan. Each Per 10 100

 1 ft. high.
 60 \$1 25 \$11 00

 2 ft. high
 100 3 00 25 00 \$200 00

H. W. SARGENT.

This blooms rather late, perhaps two weeks later than Kettledrum. It is the best red of all. It is not, however, a fast grower.

(Juan.	Ŀа	ch	Per		100	
1 ft. high	125	\$1	25	\$11	00	\$100	00
1 ½ ft. high	125	2	00	17	50	160	
2 ft. high		3	00	25	00	200	00
2 ½ ft. high	50	5	00	45	00		

CRIMSON

ATROSANGUINEUM.

Very dark, deep red; open flower; early. Excellent in combination with other red varieties.

(Duan.		Per 10	100
1 ft. high	150	\$1 25	\$11 00	\$100 00
1 ½ ft. high	150	2 00	17 50	
2 ft. high		3 00	25 00	200 00
2 ½ ft. high		5 00	45 00	

CHARLES DICKENS.

1 ft. high	200	\$1	25	\$11	00	2100	UU
1 ½ ft. high	200	2	00	17	50		
2 ft. high		3	00	25	00	200	00
2 ½ ft. high			00	45			
, .	200	3	00	45	00		

E. S. RAND.

This is not so hardy as most varieties in this list, when planted in the open. In the woods, however, it makes a brilliant showing. A rich scarlet, with flat, dull foliage. We recommend it highly for planting the day of words.

.t	the edge of woods.	Quan.			Per		
	1 ft. high	. 25	\$1	25	\$11	00	
	1 1 2 ft. high		2	00	17	50	
	2 ft. high	20	3	00	25	00	
	Z It. mgn	. 20	•	-			
-	D 000000000000000000000000000000000000						

F. D. GODMAN.

Crimson, with a dark spot on the upper petal.

Quan. Each Per 10

1-1½ ft. high ... 50 \$2 00 \$17 50

2 ft. high ... 40 3 00 25 00

2 ½ ft. high ... 30 5 00 45 00

TBURY. LONG ISLANDA

EVERGREEN SHRUBS

CRIMSON RHODODENDRONS, continued

BATEMAN Bright red, quite similar to Charles Dickens. A very valuable variety. Quan. Each Per 10 1 ft. high 50 \$1 25 \$11 00 1½ ft. high 75 2 00 17 50 2 ft. high 25 3 00 25 00 17 50 25 00 17 50 25 00 17 50 25 00 17 50 25 00 25 00 10 10 10 10 10 10 1
valuable variety. Quan. Each 50 Per 10 1 ft. high 50 \$1 25 \$11 00 1½ ft. high 75 2 00 17 50 2 ft. high 25 3 00 25 00 KETTLEDRUM. This blooms early, a little later than Boule de Neige. At the time of its bloom it is the best red and the most attractive flower. Quan. Each Per 10 100 1 ft. high 200 \$1 25 \$1 10 \$100 1½ ft. high 250 2 00 17 50 160 00 2½ ft. high 200 3 00 25 00 200 00 2½ ft. high 50 5 00 45 00 MRS. MILNER. Earlier than Lady Armstrong, opening May 25. Habit is broad. Good combination with Boule de Neige. One of the
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KETTLEDRUM. This blooms early, a little later than Boule de Neige. At the time of its bloom it is the best red and the most attractive flower. Quan. Each Per 10 100 1 ft. high 200 \$1 25 \$11 00 \$100 00 1½ ft. high 250 2 00 17 50 160 00 2½ ft. high 200 3 00 25 00 200 00 2½ ft. high 50 5 00 45 00 MRS. MILNER. Earlier than Lady Armstrong, opening May 25. Habit is broad. Good combination with Boule de Neige. One of the
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2½ ft. high
Earlier than Lady Armstrong, opening May 25. Habit is broad. Good combination with Boule de Neige. One of the
broad. Good combination with Boule de Neige. One of the
boot bright rade Over Fact Day 10
best bright reds. Ouan, Each Per 10 100
1 ft. high
1 ½ ft. high
2 ft. high 200 3 00 25 00 200 00
2½ ft. high
, 2

TITAC

LILAG	
EVERESTIANUM.	
Rosy lilac, fluted at the edge; very floriferous; early. Con-	-
sidered one of the hardiest Rhododendrons for American	
gardens. Quan. Each Per 10 100	
1 ft. high 250 \$1 10 \$10 00 \$95 00	
1½ ft. high	0
DOCTOR TORREY.	
The general effect of this variety is red, but on account o	
the edge of the netals being violet, we have placed it among the	_

The general effect of this value, we have placed it among the the edge of the petals being violet, we have placed it among the lilacs. Its best combination is with white. Our plants of this are especially large and fine.

Quan. Each Per 10
40 \$4 00 \$35 00 are especially large and fine. Quan
3 ft. high. 40

PARSONS' GLORIOSA.		
Pink, tinted with lilac; hand	some clusters.	Early, A vigor-
ous unright grower. leaves are	large: exceller	t for massing

us,	upright grower, leaves are large, exc	enem r	01 1	mas	sing.	
		Quan.				
]	l ½–2 ft. high	. 25				
	2½–3 ft. high				40	
4	1 ft. high	25	9	00	80	00

4 ft. high		9 00	80	
PRESIDENT LINCOLN.				
Rosy lilac; very floriferous.				
Parsons' Gloriosa. Early.	Quan.	Each	Per	10
3 ft. high				00
4 ft. high				
5 ft high	25	15 00	140	nn



Rhododendrons along woodland drive. It is not always best to crowd them too close to the road, because they are just as showy and more attractive seen in glimpses between tree-trunks.

ROSEUM ELEGANS.

A big, round, sturdy bush; flowers rose-I	ilac.		
			Per 10
1 ft. high		\$1 25	\$11 00
1½ ft. high	75	2 00	17 50

PURPLE

KISSENA.			
Dark purple; compact plant; hardy.	Quan.	Each	Per 10
1 ft. high	25	\$1 25	\$11.00

DWARF RHODODENDRONS, or ALPINE ROSES.

These are compact little plants with the shape and density of Dwarf Boxwood. In May and June they are covered with pretty little pink bells. They are suitable for planting near the edge of beds of Rhododendrons and other evergreens, especially when massed near the house foundations. The varieties are Arbutifolium, Hirsutum and Myrtifolium.

Quan. Each Per 10 \$1 50 \$12 50

RHODODENDRON MAXIMUM.

The species native in the forests of northeastern United States. Often shipped in carloads from Pennsylvania and the Catskill Mountains. Its pink flowers appear among the new foliage in late June and early July.

Price on a carload or less on application.

Remember, these plants are grown here several years and have the roots in American soil that will unite with your soil and grow better the first year than the freshly imported plants, with little or no possibility of loss, while freshly imported plants may need nursing to bring them through, and will not bloom so freely the second year as our plants. Plants are fully guaranteed. If they fail, we will replace them. This failure will not be the fault of the plants as they leave here, for our Rhododendrons are easy to transplant. It will be the fault of the conditions, and the best way to make you a Rhododendron enthusiast is to supply plants for you to try again.

If you do have a limestone subsoil, with a shale or lime rock or clay underneath, Rhododendrons can be made to succeed by the simple expedient of earting in the soil they like, and either making a mound above the old soil or digging a pit 2 feet deep. See the Rhododendrons in Highland Park, Roehester, for proof of this.



Flowers of Dwarf Rhododendron, or Alpine Rose



The uses of Vines in the landscape are as varied as of any other class of plants. They quickly cover buildings, trellises, fences, pergolas, walls, stumps and bare banks of sand or clay. The laundry-yard and tennis-court may be screened by Vines on a wire trellis. Many of them are attractive for flowers, foliage and fruit. They may be used to vary the occasional monotony of long stretches of shrubbery, arranging themselves in picturesque, tumbling masses of brilliant foliage, flower or berry effects.

FUONYMUS Another case where a scientific name handicaps the use of a good plant. Let us give you some to get acquainted with it. As it creeps along the ground, it takes root and so makes a green carpet, rivaling the Mrytle and Pachysandra. Suppose you try to make a collection of all the evergreens you can use in a bit of moist woodland—the Canadian Yew, the Evergreen Ferns, Pipsissewa, the Partridge Berry. The list is too long to enumerate, if you wish all that could succeed on Long Island. Perhaps the simplest way would be to go to the arboretum of Theodore Havemeyer, at Brookville, Long Island, and read the labels. You will then see the way to transform a repellent swamp and a bare sand hill, dotted with Cedars, into a work of art as worthy your enthusiasm as anything on canvas or in marble. The Euonymus can form a large part of such tapestries.

EUONYMUS RADICANS.

Like many other plants from Japan, it is entirely hardy here. The elliptical leaves are about an inch long and so closely placed as to make a thick, green cover. It will clothe tree trunks along your woodland drive, cover the house foun-dations or carpet the ground under shrubs and Rhododenns. Quan. Each Per 10 100 6–12 in. high. 2,000 \$0 25 \$2 00 \$15 00

EUONYMUS RADICANS var. VEGETUS. Evergreen Bitter-

sweet. Broad-leaved form.

This is the form taken by the Euonymous radicans when it becomes old and sends out fruiting branches. The leaves are broader and thicker and brighter green. It will make a dome 2 feet wide or climb trees and walls.

Each Per 10 100 \$0 30 \$2 50 \$20 00 Quan. 2,000 6-12 in high

AKEBIA QUINATA. A rare Japanese vine, similar in general foliage and effect to the Japanese Honeysuckle. It has clusters of fruits which open and disclose a roll of sweet jelly, half an inch in diameter and 5 inches long. Quan. Each Per 10 100 2 tt. high \$9 20 \$1 50 \$12 50 BITTERSWEET, AMERICAN. Celastrus scan-dens. These plants give you an unequaled opportunity to make a brilliant autumn display.

DUTCHMAN'S PIPE Aristolochia Sipho. leaves; pipe-shaped blossoms.
1-2 ft. high..... Each Per 10 \$0 40 \$3 50 Quan. 25

LEMATIS This is too popular as a flowering vine to require much comment.

We wish to call attention, however, to our large, four-year-old C. paniculata plants that have been trained on poles. They will save you time in covering fences.

CLEMATIS HENRYI.

Large, white flowers, 2 to 3 inches across.

Quan. Each Per 10 1 ft. high.....

CLEMATIS JACKMANI.

tennis back-stop, or fence.

LEMATIS JACKMANI.
Like the above but rich purple.

Quan. Each Per 10

50 \$0 50 \$4 00

CLEMATIS PANICULATA. Japanese Clematis.

The most popular of all the Clematis. It will quickly cover a trellis, porch, pergola, tennis backstop or fence, and decorate it with myriads of white, star-shaped, almond-scented blossoms in September. This is a season when flowers are scarce among the trees and shrubs, and we suggest that this Clematis be planted among them. Quan. Each Per 10 100 2-4 ft. high. 2,000 \$0 30 \$2 50 \$20 00 4-6 it. high. 80 75 6 00

You have often seen beautiful compositions of nature, but did not know how to go about repro-ducing them. It is not practical to dig up the large wild plants, you imagined, and it would take many years to reproduce the same effect. With our native plants in varied sizes, you can re-produce some of the best bits of native landscape. With these cheap vines you can do it very quickly, for they will have fruit in 2 or 3 years. They are not often offered so cheaply. It is best to buy 50 or 100. Put along a woodland border, plant among shrubbery or allow them to climb over a



Euonymus radicans. There is a decided hunger for evergreen vines. If this had an easier name, and people had a longer acquaintance with it, it would be very popular. As an edging for Rhododendron beds it helps hold the mulch.

VINES

HONEYSUCKLE Everyone loves this for the fragrance of its blos-

soms. It contents itself on banks, along roadsides, multiplying rapidly and rambling over adjacent trees and bushes, makes thickets of the most varied and pleasing outlines. Planted 3 feet apart it will completely carpet a bank in less than two years. The uneven mass is less monotonous than grass and more economical. Old fences are even attractive if crowned with Honeysuckle and other vines. Can you not use a hundred or more? So happy is it in this climate that you will find patches of it in the woods and along the fences and roadsides. You can dig or pull up the plants at any time of the year.

IVY, ENGLISH. Hedera Helix. This is worthy of planting, even if it does occasionally brown in winter. It thrives best where it is partially shaded. It is especially rampant in growth near the sea, and is very often used with great success at Newport, for garden borders.



Clematis paniculata. We should like to suggest a new use for this in clambering over shrubbery. It blooms in August when the shrubbery looks uninteresting, and this Clematis can make it appear as showy as when the Spirza Van Houttei is in bloom.



Wistaria. Try a few on your treetrunks and fences.

KUDZU VINE Dolichos Japonicus, or Pueraria Thunbergiana. Rapid grower with leaves like the lima bean. Quan. Each Per 10 \$2 ft. high. 25 \$0 40 \$3 00

TRUMPET VINE Tecoma radicans. Orange-red, trumpet-shaped flowers, 2 to 3 inches long. July and August. Orange-red, trumpet-shaped flowers, Quan. Each Per 10 \$2 ft. high.

VIRGINIA CREEPER, or WOODBINE (Ampelopsis quinquefolia). You have seen portions of woodland, especially groves of Locust, given the first and most brilliant show of autumn with the Virginia Creeper. You can create such a beautiful effect by planting one or two of these at the base of each tree. Sand-dunes are built by the Beach Grass checking the wind. Then comes the Virginia Creeper, forming a network close to the ground or clambering over the shrubs, and making their foliage still thicker. If the sand-dunes or bluffs are wearing away on your property, throw on some brush and plant Beach Grass and other things.

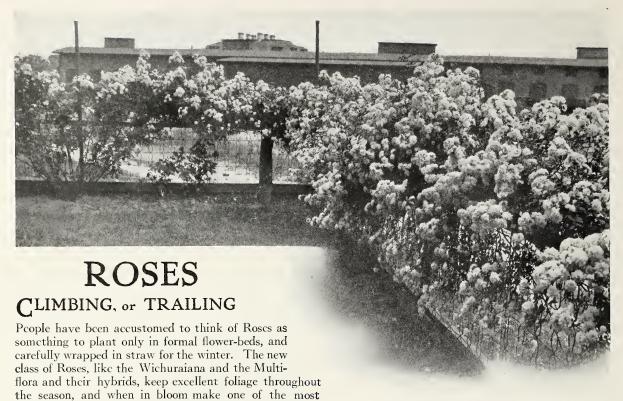
| Quan. | Each | Per 10 | 100 | 1-2 ft. high | 300 | \$0.15 | \$1.00 | \$8.00 | 3-4 ft. high | 50 | 20 | 1.80 | 15.00 |

WISTARIA If you have ever seen a house festooned with Wistaria twining along the porch, up under the second-story eaves and embracing the chimney, you undoubtedly have decided to plant Wistaria. They are beautiful, growing at random over pergolas, fences, up trees and over banks.

 Early Wistaria Chinensis, or Kraunhia.

 The clusters of purple and white flowers hang down like fringe.

 1-2 ft. high.
 Quan.
 Each volume (a) volume (b) volume (b) volume (c) volum



showy landscapes. It is immaterial whether they are trained up a veranda, over an arch or covering a sunny bank. The large clusters of double flowers in different shades of pink, red and white are so numerous as to give a solid color effect. Aside from their flowering feature, we wish to mention their value as vigorous growers, free from insects, and the important functions they perform in a landscape. They can be made to cover large areas of ground more economically than grass, and incur no expense for maintenance, but increase in beauty from year to year. If you have a plantation of shrubs, these can form a pleasing quarter. They have been trained with telling effect on the trunks of Locust trees, and planted alternately on fences with Clematis and Honeysuckle are very inviting. One of the most acceptable dispositions is to plant them above a retaining wall, where the long, vigorous shoots draping over the wall are most picturesque.

Crimson Rambler. Vivid crimson; large clusters. Dorothy Perkins. Brilliant pink; in clusters. Excelsa. Brilliant crimson, with scarlet edges. Gardenia. Creamy yellow; fragrant. Lady Gay. Cherry-pink; quilled petals.

Multiflora. Single; white; fragrant; enormous clusters. Prairie. Bright pink; typical.
Ruby Queen. Deep red, white center.
Universal Favorite. Beautiful rose-pink.
Wichuraiana. Pure white; single; fragrant.

30 cts. each, \$2.50 for 10, \$20 per 100



Bank along drive, at Hewlett, L. I., composed largely of the various single Roses. People are just beginning to wake up to the possibilities of the Rose in landscape planting. Even though your place may appear completely planted, and you have settled down to a complacent, let-alone policy with shrubbery and trees and grass, you can find a new means of expressing your ideals through these Roses. Let us help you. We have several thousand well-established plants in pots which you can plant at any time, even in full bloom. They bear red seed-vessels in winter.

WESTBURY, LONG ISLANDAR

ROSES



For the Rose-garden a protected situation is preferable. The soil should be prepared by digging it $1\frac{1}{2}$ feet deep, and adding an abundance of well-rotted manure and bone meal. The plants may be put 2 to 3 feet apart. Budded plants should be placed so that the joint is 3 inches below the surface of the ground. Press the earth down firmly over the roots. Prune closely, cutting off from one-half to two-thirds of the tops. In summer keep the soil hoed deeply. In winter hill up the earth and add strawy manure 1 foot deep. In the spring cut off the dead tips and thin out the branches.

BUSH ROSES The Rose will probably always remain a favorite flower. If it has been your wish to establish a rose-garden, we offer a list of varieties which has been condensed to contain the most select and worthy sorts. If you will provide proper soil and conditions, there is no reason why you cannot succeed. If given plenty of food, Roses will reward you liberally. HP. means Hybrid Pepetual; HT., Hybrid Tea.

Anna de Diesbach. HP. Carmine-pink; extra large. Baby Rambler. Polyantha. Crimson; constant bloomer. Captain Hayward. HP. Crimson-carmine; very sweet. Francois Levet. HP. Rosy crimson; free-blooming. Frau Karl Druschki. HP. Pure white; very large. Gen. Jacqueminot. HP. Intense crimson; one of the best. Gruss an Teplitz. HT. Rich, velvety crimson. Hermosa. Bourbon-China. Bright pink; very fragrant. J. B. Clark. HP. Deep scarlet; very strong.

Killarney. HT. Pink; very vigorous and free.
La France. HT. Peachy pink; very strong.
Magna Charta. HP. Rosy pink; extra large.
Mme. Caroline Testout. HT. Rich pink; one of the finest.
Mme. Plantier. HP. Fine white; extremely hardy.
Mrs. John Laing. HP. Soft pink; very large.
Paul Neyron. HP. Clear pink; the largest of all.
Persian Yellow. Austrian Brier. Deep golden yellow.

35 cts. each, \$3 for 10, \$25 per 100

RUGOSA ROSES, RED AND WHITE. Enthusiasm over this plant is never misplaced. The dark green, luxuriant foliage is always attractive as well as the single flowers, produced freely in May and June and more sparingly during the season. The brilliant red fruits are very showy from July till midwinter. For a low planting, this makes a dense mass of foliage serving the purpose of low-growing shrubs. It is particularly happy near the seashore. It will thrive on the dunes.

Single or Double, 1 to $1\frac{1}{2}$ ft., 25 cts. each, \$2 for 10, \$15 per 100

POTTED ROSES. We have several hundred plants in the varieties named, growing in 8-inch pots.

These can be planted all summer.

75 cts. each, \$6 for 10, \$50 per 100

Frau Karl Druschki
Gen. Jacqueminot
La France
Mme. Caroline Testout
Clothilde Soupert
Gruss an Teplitz
Killarney
J. B. Clark
Lady Hillingdon
Radiance

WILD ROSES. Wild Roses are easily grown from collected plants. Dig them up, cut them back to the ground, and plant them close together, and the first year you will have a vigorous thicket. They will make an attractive area in your shrubbery.

Rosa Carolina. Swamp Rose. Pink; hips red.
Rosa blanda. Meadow Rose. Pink.

All varieties. 25 cts. each. \$2 for 10. \$15 per 100



For seaside planting, the Rugosa Rose is one of the very best plants, and offers an answer to the frequent question, "What can we plant besides Privet?" On road banks, in wild gardens, as hedges and borders, around flower-gardens and in almost any group of shrubs, the Rosa rugosa and its varieties are highly satisfactory.

HARDY

Of course you love flowers. This is sufficient reason for devoting large portions of your grounds to them. While they can be used almost indiscriminately, there are places they seem to fit uniquely. There are the hardy borders, for example, noted for their spikes of Foxglove and Larkspur. There are brick walls, which seem almost

Hollyhock. One of the noblest of hardy plants. We offer very strong plants that will make a brilliant effect at low

to have been built for a background to the Canterbury Bells and Hollyhocks. There is the formal garden, with its sheets of color. The shrubbery has spent much of its blooming energy by midsummer, and depends upon the hardy plants at its feet to maintain the illumination. We have six acres of the old, famous standbys, and those of more recent reputation. With such a comprehensive supply so convenient, is there any reason why the most affectionate passion for the beautiful cannot be fully gratified?

ACHILLEA PTARMICA FL. PL., THE PEARL. Double, white flowers like Bridal Wreath; useful for bouquets. Grows 1 foot. All summer. 10 cts. each, 90 cts. for 10, \$8 per 100.

MILLEFOLIUM, CERISE QUEEN.

The shape and color of Spiræa Anthony Waterer. The wild form is Yarrow. 15 cts. each, \$1.25 for 10, \$9 per 100.

ACONITUM AUTUMNALE. Monkshood. Bears showy spikes of blue or lilac flowers in autumn. Purple. 25 cts. each, \$2 for 10.

ALTHAEA ROSEA. Hollyhock. In July the Hollyhocks' stately spires, 6 to 8 feet high, are as appropriate a background in the walled garden of brick and marble as they are charming growing against a weathered farmhouse in New England. DOUBLE.

20 cts. each, \$1.75 for 10, \$15 per 100. SINGLE.

White, Pink, Yellow, Crimson, Black and Mixed. 15 cts. each, \$1.25 for 10, \$10 per 100.

KELWAY'S HYBRIDS, Single Mixed. From seed of Kelway's named varieties. Soft pastel shades, not found among our other Hollyhocks, many having variously shaded centers. 15 cts. each, \$1.25 for 10, \$10 per 100.

ALYSSUM SAXATILE COMPACTUM. Golden Tuft. of gold in April and May. Use for bordering with Iris pumila and Moss Pink. 10 cts. each, 90 cts. for 10, \$7 per 100.

ANCHUSA ITALICA var. DROPMORE. Alkanet. Gentianblue. Grows 3 to 5 feet. 20 cts. each, \$1.75 for 10, \$15 per 100.

ANEMONE JAPONICA var. ALBA. Japanese Windflower. White. The most stately and dainty of the autumn flowers. 15 cts. each, \$1.25 for 10, \$10 per 100.



Aquilegia. Quantity and quality are the features of our stock. Heavy field clumps for effect the first season

JAPONICA var. WHIRLWIND. Semi-double; white. 15 cts. each, \$1.25 for 10, \$10 per 100. JAPONICA var. QUEEN CHARLOTTE. Silvery pink. 15 cts. each, \$1.25 for 10, \$10 per 100.

ANTHEMIS TINCTORIA. Marguerite. Yellow; all summer. Grows 15 inches. 15 cts. 2ach, \$1.25 for 10, \$10 per 100.

AQUILEGIA, COLUMBINE. The exquisite grace of the long-spurred varieties shows to peculiar advantage with the German Iris. We have the yellow and the white, long-spurred varieties (Chrysantha), the dainty blue-and-white (Helenæ), the tall-growing white (Nivea grandifiora), the red-and-yellow (Canadensis), and others. 15 cts. each, \$1.25 for 10, \$8 and \$10 per 100.

ARABIS ALPINA. Alpine Rock Cress. White. May. Use for carpeting the bulb-beds. 15 cts. each, \$1.25 for 10, \$8 per 100.

ARMERIA PLANTAGINEA. Thrift; Sea Pink; Rose Pink. A grass-like plant, suitable for bordering paths. Thrives at the seaside. 10 cts. each, 80 cts. for 10, \$5 per 100.

ASCLEPIAS TUBEROSA. Butterfly Weed. Orange. The luster of the July sun seems reflected in this plant. The fiery orange flowers are conspicuous for a long distance. It is at home along the roadside or on a hot, sandy hillside. 15 cts. each, \$1.25 for 10, \$10 per 100.



Anemone. This is the effect it will give in your border from late summer until frost. They have long stems, too, valuable for cutting. Use this and Chrysanthemum freely, and your garden will be as attractive in October as it is in June.

ASTER, NEW ENGLAND. The Asters and Goldenrods are a large element in the American autumn landscape. Here is your opportunity to carry out your ideas of natural planting. We have the Purple, Pink and White. 15 cts. each, \$1.25 for 10, \$10 per 100.

BELLIS PERENNIS. English Daisy. Pink-and-white; large flowers. 10 cts. each, 80 cts. for 10, \$5 per 100, \$30 per 1,000.

BLEEDING HEART. See Dicentra, page 60.

BOLTONIA LATISQUAMA NANA. The best Boltonia, with compact, Aster-like blossoms through the summer and autumn. Grows 2 feet. 10 cts. each, 80 cts. for 10, \$7 per 100.

CAMPANULA CARPATICA. Carpathian Harebell. Blue and White. June to October. 15 cts. each, \$1.25 for 10, \$8 per 100. MEDIUM. Canterbury Bells.

Blue, Pink or White. 15 cts. each, \$1.25 for 10, \$10 per 100.

PERSICIFOLIA GRANDIFLORA. Peach Bells.

Blue, White and Mixed. One of the prettiest spots in your garden will be a generous group of these delicate flowers. They bloom from June to August. 15c. ea., \$1.25 for 10, \$10 per 100. PERSICIFOLIA GIGANTEA MŒRHEIMI.

Double; white. 25 cts. each, \$2 for 10. PYRAMIDALIS. Chimney Bell-flower.

Blue and White. 25 cts. each, \$2 for 10, \$18 per 100.

CHRYSANTHEMUM, POMPON. The Chrysanthemum has no competitor in the garden. Long Island's oceanic has no competitor in the garden. Long Island's oceanic climate and comparative freedom from early frosts, and the late date for closing country houses, give an opportunity to make them a feature. They make a brilliant show in September and October. Our plants are very large and offered at a low price. Our colors embrace Pure White, Flesh-Pink, Maroon, Yellow and Bronze, of the hardiest Pompon and Button varieties. 10 cts. each, 90 cts. for 10, \$6 and \$8 per 100. MAXIMUM.

This is used in England in window-boxes and gardens. Covered with large, white Daisies from June to October. 10 cts. each, 90 cts. for 10, \$6 per 100.

CLEMATIS TUBULOSA. Blue; very profuse. 20 cts. each, \$1.75 for 10, \$15 per 100.

RECTA. Pure white. Grows 4 feet. July. 15 cts. each, \$1.25 for 10, \$12 per 100.

COLUMBINE. See Aquilegia, page 58.

NATURAL GARDENS

Gardens such as Nature would grow if unmolested. Grow without cultivation and there must be a limit to economical cultivation. Selfmaintaining gardens where the children and their pets can romp to their hearts' content. Gardens where you can gather armfuls of flowers and not see where you cut them. Asters, Boltonia, Asclepias, Echinops, Helianthus, Liatris, Monarda, Pyrethrum, Salvia. Plant five hundred or a thousand.



Chrysanthemum. Plants large, and price low. Such brilliant display can be the latest feature of the season.

CONVALLARIA MAJALIS. Lily-of-the-Valley. Wands of dainty, fragrant bells. Needs half shade. 15 cts. each, \$1.25 for 10, \$10 per 100.

COREOPSIS LANCEOLATA GRANDIFLORA. Fine, yellow, daisy-like flowers on long stems; very effective. 15 cts. each, \$1.25 for 10, \$10 per 100.



Hardy Flower Border—Foxgloves, Campanulas, Sweet William, Helianthus, Anemone. You love flowers—plant them; do not wait for grading and plan; next year you can rearrange them



HARDY GARDEN FLOWERS





Delphinium. In the garden of Mr. J.S. Phipps, Westbury, L. I. They are admirable everywhere, and their towering spikes are always welcome.

DELPHINIUM. Larkspur. Blue is a color much desired in the garden, and Larkspurs are the most popular blue flowers. They are one ambition for your garden now easily attained, for we have hundreds of large plants of the Gold Medal Hybrids and Kelway's Exhibition Varieties that will furnish tall spikes of blue, in all the exquisite shadings, with white, black and yellow eyes, throughout the summer. They are most vigorous in growth. The brilliant indescent colors arouse equal admiration as garden or out flower. liant, iridescent colors arouse equal admiration as garden or cut-flowers. 15 cts. each, \$1.25 for 10, \$10 per 100.

DAY LILY. See Funkia, below.

DIANTHUS BARBATUS. Sweet William. Nothing will and popular. If you want a carpet of pretty Salmon-Pink or Scarlet, or a sheet of Pure White or Crimson, this can well be your selection. Ours are good, field-grown plants, in separate colors. June. 10 cts. each, 80 cts. for 10, \$6 per 100.

PLUMARIUS. Hardy June Pinks.

These, like Carnations, prefer a dry situation and, therefore, the border of a hard path does not discourage them. They are strong and thrifty in growth and will soon become a feature of your garden. 15 cts. each, \$1.25 for 10, \$10 per 100.

DIANTHUS CHINENSIS. China Pinks.

This biennial is especially valuable for furnishing sheets of color in the formal garden. Besides the mixture ranging through white, pink, salmon and crimson and mottled, we offer Crimson Belle, single, rich crimson; and Fireball, rich crimson, double, for bedding. 10 cts. each, 20 cts. for 10 % for 10 %. 80 cts. for 10, \$6 per 100.

DICENTRA SPECTABILIS. Bleeding Heart. In spring this is one of the earliest to push up its long, drooping racemes of delightful pink, heart-shaped flowers. The foliage dies to the ground in midsummer and the space may be covered by planting annuals adjacent. 15 cts. each, \$1.25 for 10, \$10 per 100. DICENTRA EXIMIA.

This is a valuable plant both for foliage and flower. The pink flowers continue to bloom all summer and the finely cut foliage is good for bouquets. It makes an excellent plant for shady places and a dainty edging. 15 cts. each, \$1.25 for 10, \$10 per 100.

DICTAMNUS. Gas Plant. Pink and White. The flowers are borne in upright panicles, and are said to emit an inflammable gas. 15 cts. each, \$1.25 for 10, \$10 per 100.

DIGITALIS. Foxglove. The tall, dignified spires of the rose-pink sort, with heavily spotted throat, or especially the pure white, which we consider charming and grow in quantity, are most valuable in the border or planted freely along the wood-edge. bloom in June. 15 cts. each, \$1.25 for 10, \$8 per 100.

DORONICUM PLANTAGINEUM EXCELSUM. Yellow. 20 cts. each, \$1.75 for 10, \$15 per 100.

ECHINOPS. Globe Thistle. This is a sturdy plant, 2 feet high, unusual note in the garden. See illustration on page 61. 15 cts. each, \$1.25 for 10, \$10 per 100.

COLOR

No need for any clash in your garden, even if your color-schemes are intricate. We shall be glad to have you consult our color records of Phlox, Iris, Rhododendrons, Peonies and other plants, based on Ridgway's color guide.

Copy always available at office for reference. What may be better still, is to call and study the flowers blooming in the field.

If you wish, you can take the plants home in full bloom. We pack in market-baskets for convenient handling.



Digitalis

ERYNGIUM AMETHYSTINUM. Sea Holly. An interesting plant, with stiff, rigid stems, prickly foliage, and tassel-like heads of steel-blue flowers. 15 cts. each, \$1.25

EUPATORIUM CŒLESTINUM. Hardy Ageratum. Toward the middle of September this is an unbroken sheet of light blue. Grows 15 inches high; excellent for vases. 15 cts. each, \$1.25 for 10, \$8 per 100.

FOXGLOVE. See Digitalis, above.

FORGET-ME-NOT. See Myosotis, page 63.

FUNKIA. Plantain Lily; Day Lily. These are useful in formal work or shady situations. We have strong plants of Ovata, which open their light blue Lily flowers in June. We also offer Subcordata grandiflora, pure white flowers in August. The latest variety to bloom is the Lancifola, producing lavender flowers in September, and with narrower foliage than the other varieties. 15 cts. each, \$1.25 for 10, \$8 and \$10 per 100.

5THUS 4 -4	5 HOLLYHOCKS	5 HIBISCUS	5 DELPHINIUMS	5 ASTER
5 HELIANTHUS ANCHUSA	10 PHLOX, WHITE			$^{\prime}$
OHLOW, OGITALIS COS (5	PYRETHRUM 6	(8 PLATYC	CAMPANULA) 5	OTHERA WHITE
GIRIS EUPATON		5 AQUILEGIA	UBULATA 5 STOR	
CYANEA Y 15 PHLOX SUBUL	ATA 8 ARMERI			
TRY THIS OF	N FACH SIDE OF A	GARDEN W	ALK. 50 FEE	T



GAILLARDIA. Blanket Flower. Probably nothing is better for continuous blooming from June 1. It grows 2 feet high. The daisy-like flowers are a gorgeous combination of orange and crimson. 15 cts. each, \$1.25 for 10, \$8 per 100.

GYPSOPHILA PANICULATA. Baby's Breath. Pleasing for its extremely delicate foliage, thickly set with tiny white flowers. Can be used advantageously in arranging bouquets of other flowers, as it enhances their beauty wonderfully. 15 cts. each, \$1.25 for 10, \$10 per 100.

HEMEROCALLIS. Day Lily. If you are fond of flowers of the Lily type, Hemerocallis will be well represented in your garden. In June there is a lavish display from the Flava and Dumortieri, repeated in July by Florham. The colors range from lemon-yellow to orange-brown. 15 cts. each, \$1.25 for 10, \$8 and \$10 per 100.

HELIANTHUS RIGIDUS, MISS MELLISH. Sunflower. A garden is not lacking in color if this has been used to any degree. From the last week of July to October there is a flood of golden yellow flowers. They grow 5 feet tall, with flowers on long stems, and are excellent for cutting. 15 cts. each, \$1.25 for 10, \$10 per 100.

HELIANTHUS MAXIMILIANA.

The hardy Sunflower that blooms in October. This, the Anemone and Aster Talaricus are among the latest bloomers. 15 cts. each, \$1.25 for 10, \$8 per 100.

HELENIUM PUMILUM. Sneezeweed. Daisy-like flowers of yellow and orange, with yellow disc. Fine for cutting. All summer. Grows 1 to 2 feet. 15 cts. each, \$1.25 for 10,



Gaillardia (Blanket Flower)



Hemerocallis flava at the edge of a pond. It is just as con-tented in the drier soil of an average garden or bank

HIBISCUS MOSCHEUTOS. Marsh Mallow; salt marshes this is the largest wild flower of this region—great Hollyhock-like blossoms, 6 inches across. Although native of damp ground it thrives in the garden or shrubbery, and creates a sensation whenever seen. August. Grows 4 feet. We can supply Pink, Red and White with red eye. 15 cts. each, \$1.25 for 10, \$10 per 100.

HOLLYHOCK. See Althæa, page 58.

IBERIS SEMPERVIRENS. Evergreen Candytuft.
A splendid rockery or edging plant, with clusters of white, fragrant flowers and evergreen foliage. It blooms all summer and is perfectly hardy. 15 cts. each, \$1.25 for 10, \$10 per 100.

IRIS. See page 62.

KNIPHOFIA. Red-Hot-TRITOMA Plant.

Spikes of orange, scarlet and yellow flowers. One of the most brilliant flowers of the garden. 15 cts. each, \$1.25 for 10, \$10 per 100.

LATHYRUS LATIFOLIA. Hardy Sweet Pea. Pink and White, mixed. 15 cts. each, \$1.25 for 10, \$8 per 100.

LAVANDULA VERA. Lavender. An old favorite, the dried flowers of which are used for their fragrance. 15 cts. each, \$1.25 for 10, \$10 per 100.

LESPEDEZA SIEBOLDII, or DESMODIUM PENDULIFLORUM. Magenta-pink. 20 cts. each, \$1.50 for 10, \$12 per 100.

4		
ı	SELIANTHUS 8 HOLLYHOCKS 4 OHIBISCUS	5 SALVIA AZUREA
	DEL IRIS KAEMPERRY 5 DIGI	TALIS 5 PHLOX,
	ST. (8 PHLOX) SARMED S	
١	IRIS JANEMONE CHRYSANTHEIN LYCHNIS	PHLOX SUBULATA
	SUGGESTION FOR 50 FEET OF BORD	



Echinops



HICKS NURSERIES

HARDY GARDEN FLOWERS





Iris. It can be obscured in the back yard, or exalted in the formal garden, and fill either place most acceptably. Have you an area you are undecided how to treat? Fill it with Iris

IRIS is a near rival to the orchid, with its delicate tissue, its purity and exquisite shadings of color. The various Irises can be selected to cover a period of bloom of over three months, and are among the most satisfactory, beautiful and easily cared for of the hardy plants. From the various groups, we have selected two or three varieties, chosen for richness of coloring and exquisite delicacy. Besides these we have a large list of other varieties which we shall be pleased to have you study while in bloom.

A low variety, with flowers like blue stars in May. 15 cts. each, \$1 for 10, \$8 per 100.

GERMANICA. German Iris.

Bloom in May and June. Range from rich, velvety purple to the most exquisite lavender, and include as well yellow, bronze and white. We have many varieties, but mention especially Walnerii, lavender; Honorabilis, golden and brown; Pallida Dalmatica, lavender-blue; Spectabilis, light and dark purple. 15 cts. each, \$1.25 for 10, \$10 per 100.

SIBIRICA ORIENTALIS. Siberian Iris. Intense, brilliant blue, and remarkably floriferous. June. 15 cts. each, \$1 for 10, \$8 per 100.

LARKSPUR. See Delphinium, page 60.

LIATRIS PYCNOSTACHYA. Kansas Gay Feather. An unusually showy plant, with spikes of rosy purple flowers, 5 to 7 feet high, in August and September. 15 cts. each, \$1.25 for 10, \$8 per 100. SPICATA. Devil's Bit.

Clear purple. July to September. 15 cts. each, \$1.25 for 10.

KAEMPFERI. Japanese Iris.

These bloom in June and July, and are the most magnificent, with immense, flat flowers carried on long stems. They make a grand display in the garden, and are fine as cut-flowers. It is difficult to describe them. We have Pure White, Sky-Blue, Indigo, Purple and others. 25 cts. each, \$2 for 10, \$15 per 100.

PUMILA.

People want their gardens attractive when they begin work in April and May. This is like the German Iris, and blooms in April and early May. Grows 8 inches high. Satiny Purple, Creamy White and Sulphur-Yellow. 15 cts. each, \$1 for 10, \$8 per 100.

LILY-OF-THE-VALLEY. See Convallaria, page 59.

LUPINUS POLYPHYLLUS. Lupine. Wheel-shaped foliage, with spikes of pea-shaped flowers, Wistaria-like, blue and white, from June until September, characterize this plant sufficiently to suggest its use. It grows wild in dry ground on Long Island. See illustration, page 63. 15 cts. each, \$1.25 for 10, \$10 per 100.



You would not object to having a garden like this. You have the space and we have the plants and a man ready to talk it over.

VESTBURY, LONG ISLANDA

HARDY GARDEN FLOWERS



LYCHNIS FLOS-CUCULI var. PLENISSIMA SEM-PERFLORENS. Double Cuckoo Flower; Ragged Robin. Pink. 15 cts. each, \$1.25 for 10, \$10 per 100.

VISCARIA. German Catchfly.

The rosy red flowers are like miniature clusters of roses borne on 1-foot stems. 15 cts. each, \$1.25 for 10, \$10 per 100.

MONARDA DIDYMA. Bee Balm; Oswego Tea. Salvia-like flowers, very brilliant from June to September. The hummingbirds hover in ecstasies over it. 15 cts. each, \$1.25 for 10, \$10 per 100.

MONTBRETIA Orange and vermilion. 25 cts. for 10, \$2.25 per 100.

MOSS PINK. See Phlox subulata, page 64.

MYOSOTIS PALUSTRIS SEMPERFLORENS. Everblooming Forget-me-not. 10 cts. each, 90 cts. for 10, \$6 per 100.

MYRTLE. See page 49.

CENOTHERA YOUNGII. Evening Primrose. Pretty foliage, and bright yellow flowers from June to September. 15 cts. each, \$1.25 for 10, \$10 per 100.

\$40 per 100.

Among the cheaper sorts are Queen Victoria, white, mid-season; Humei carnea, pink. 25 cts. each, \$2 for 10, \$18 per 100.

PAPAVER ORIENTALE. Oriental Poppy. The Oriental Poppy is the showiest individual flower of our collection. Flowers 6 to 8 inches across, of flaming orange-scarlet, in June 15 cts. each, \$1.25 for 10, \$10 per 100.

NUDICAULE. Iceland Poppy.

Low-growing; flowering profusely in June, and in a less degree, during the season. Pure White, Yellow and Orange. 15 cts. each, \$1 for 10, \$8 per 100.

PINKS. See Dianthus, page 60.

POLYGONATUM GIGANTEUM. Solomon's Seal. Some call this a giant Lily-of-the-

Valley It has graceful, arching stems, about 2½ feet high, bearing pairs of leaves, with drooping creampairs of leaves, with drooping cream-and-green bells at each axil. It makes graceful clumps in the garden and is still more harmonious in a shady corner with Ferns. 15 cts. each, \$1.25 for 10, \$10 per 100.



Lupinus. A border of Lupines at its highest beauty in early June. The German Irises planted at the edge were just as conspicuous a few days earlier. If a continuation of blue is desired, Delphinium and Veronica will give it



Lupinus



HARDY GARDEN FLOWERS





Phlox decussata. Photographed in natural colors. Here are the varieties we have found by diligent test to be the best in brilliancy, growth and form. No. 1, Fernand Cortez; No. 2, Gen. Van Heutz; No. 3, Independence; No. 4, L'Evenement; No. 5, R. P. Struthers

PHLOX DECUSSATA We are particularly proud of our salmon-pink varieties. Our list represents the best varieties possible, after careful trials and comparisons. We list the colors separately for your convenience in selecting.

Unless otherwise noted, 15 cts. each, \$1.25 for 10, \$10 per 100

WHITE

Independence. Tall; vigorous. F. G. Von Lassburg. Very large; fine; white. One of the best.

RED TO BRONZE-RED

R. P. Struthers. Tall; bright red. Fernand Cortez. Tall; strong; crimson-bronze.

WHITE, RED EYE

Henri Murger. Pure white, deep rose center.

SCARLET AND ORANGE-RED

George A. Strohlein. Orange-scarlet, blood-red eye. 20 cts. each, \$1.75 for 10, \$15 per 100.

Coquelicot. Dwarf; orange-scarlet, with crimson eye.

Gen. Van Heutz. New. Brilliant salmon-red, with white center. 20 cts. each, \$1.75 for 10, \$15 per 100.

Matador. Orange-red, cherry eye.

PHLOX SUBULATA. Moss Pink. It is dazzling to gaze any length of time at a bed of this when in bloom. We have Pink, White and Pale Lilac. It will cover a sunny bank like sod. Let it border your garden paths. There will be a constant hum from the bees gathering the honey. 10 cts. each, 80 cts. for 10, \$6 per 100, \$50 per 1,000.

PHYSOSTEGIA VIRGINICA. False Dragonhead. Spikes of flesh-pink flowers, 2½ feet high, in July. 15 cts. each, \$1.25 for 10, \$10 per 100.

PLATYCODON GRANDIFLORA. Chinese Bell-flower. Blue and white, similar to Canterbury Bells. July, August. 15 cts. each, \$1.25 for 10.

PINK

Beranger. Dwarf; red eye.

SALMON-PINK

They can be used in harmony with the white, scarlet, orange and red varieties of our list.

Lumineaux. Tall; shading lighter toward center, darker eye. L'Evenement. Dwarf; of satiny texture; even, bright salmon, showy blue-purple eye.

Wolfgang Von Goethe. Medium; salmon-rose, white center. Elizabeth Campbell. Soft salmon, shading to white in center, touch of red at the eye. The loveliest pink we know. 30 cts. each, \$2.50 for 10, \$20 per 100.

LAVENDER-PINK

L'Esperance. Dwarf; dainty lavender-pink, with large white center.

PHLOX SUFFRUTICOSA, MISS LINGARD.
Distinct, with pointed leaves; blooms in June; white, lilac eye. 20 cts. each, \$1.75 for 10, \$15 per 100.

POPPY. See Papaver, page 63.

PRIMULA. Primrose. These vie with the Daffodils in early spring. They grow about 6 inches high, embracing an assortment of shades in yellow and red. Like many small-growing plants, they are so dainty one is apt to overlook them. 15 cts. each, \$1.25 for 10, \$8 per 100.

PYRETHRUM. You know the China Aster, an annual blooming in late summer. This has similar flowers in May. They are smaller, and most are single, like the Daisy. They are excellent for cutting. White, pink, and crimson, mixed. See illustration, page 65. 15 cts. each, \$1.25 for 10, \$10 per 100.



Pyrethrum. Makes a welcome spot. The flowers do not constitute the whole merit; the feathery, fern-like foliage is most attractive.

Veronica

RUDBECKIA LACINIATA. Golden Glow. 15 cts. each, \$1.25 for 10, \$8 per 100.

PURPUREA. Giant Purple Coneflower. 15 cts. each, \$1.25 for 10, \$8 per 100.

SAGINA SUBULATA. Pearlwort. A close, green moss 1 inch high. It is very attractive at Easthampton in a garden back of the sand-dunes. 15 cts. each, \$1.25 for 10.

SALVIA AZUREA var. GRANDIFLORA. Meadow Sage. Skyblue. One of the rare blues that are always welcome. In early autumn it waves its slender wands 4 feet high. 15 cts. each, \$1.25 for 10, \$10 per 100.

SEDUM. Stonecrop. Valuable because it will grow on a dry bank or rocky ledge as well as in the garden. We have one variety, Acre, which will make a carpet about 3 inches high. We also have one which grows about a foot high, Spectabilis. 15 cts. each, \$1 for 10, \$8 per 100.

SPIRAEA JAPONICA, or ASTILBE JAPONICA. White. 15 cts. each, \$1.25 for 10, \$10 per

PALMATA var. ELEGANS.
Silvery pink. 15 cts. each, \$1.25 for 10.

STOKESIA CYANEA. Stokes' Aster. There can hardly be a more suitable plant for the border. It does not object to dry weather. You can cut a bowlful any time from June till frost. Blue or White. 15 cts. each, \$1.25 for 10, \$10 per 100.

SWEET WILLIAM. See Dianthus, page 60.

TRADESCANTIA VIRGINICA. Spiderwort. Blue. 15 cts. each, \$1.25 for 10, \$8 per 100.

TROLLIUS. Globe Flower. Yellow. May. 25 cts. each, \$2 for 10.

VALERIANA OFFICINALIS. Garden Heliotrope. In midsummer, stems 3 to 4 feet high support dense clusters of small, rose-pink, aromatic flowers. 15 cts. each, \$1.25 for 10, \$10 per 100.

VERONICA LONGIFLORA SUBSESSILIS. Blue Jay Flower. There is hardly a flower in our whole collection more showy and conspicuous in the fall than this. With its spikes of rich, dark blue, 2 feet high, it is indispensable. 15c. ea., \$1.25 for 10, \$10 per 100.



Stokesia. Not every flower will bloom until frost. This one does, and starts in June



Something is going to grow on every inch of your ground! If you plant flowers there will be no room for weeds. Now which do you prefer?



HARDY GARDEN FLOWERS





Yucca filamentosa. Have you a sand-bank, a stretch of shore, or a dry hillside? Try several hundred of these, 3 feet apart.

YUCCA FILAMENTOSA. Spanish Bayonet. This is one thing that will grow in poor soil. The sword-like leaves remain green all winter, and in July there is a stately spike, 5 to 6 feet high, loaded with beautiful cream-colored bells. Excellent at the seaside. 15 cts. each, \$1 for 10, \$6 per 100.

SHORE PLANTING

See also White Spruce, page 34

YOU CAN GROW TREES AT THE SHORE

You can grow trees anywhere that Nature does. The difficulty at the shore is 25 per cent elements and 75 per cent lack of conformity to Nature's rules.

Nature first plants beach grass, which checks the blowing sand. After the sand has become fixed, there comes a tangle of Bayberry, Beach Plum, Wild Cherry, Virginia Creeper, Pitch Pine and Oaks. These grow in pure white sand.

Nature is successful because she starts with seeds and sows them thick. The little seedlings keep the leaves from blowing away, making an automatic fertilizing plantation. Holding these leaves is the keynote of the best landscapes, both natural and planted. The making an automatic fertilizing plantation. Holding these leaves is the keynote of the best landscapes, both natural and planted. The best way is to have a sufficient underplanting. We shall be glad to help you select those that will do it best, and to show you how to get them cheaply enough to use in quantity. You can imitate Nature's methods, but save several years, for it is not necessary to start with seed. Let us talk such a planting over with you, or look over your land. Some things you can buy from the nursery, others you can collect from the wild growth.

Be willing to stand a little ridicule, if a few things die. Don't be more critical with your results than with Nature's. Few, if any, of Nature's specimens would be available for an inland lawn. We will help you play the game according to Nature's rules.

We have studied seaside conditions and experimented considerably, and believe we can help you.

HORIZONTALSTICK

Have you an ugly bluff or road-bank, where the top-soil is thin or missing? Every shower makes gullies, and every frost induces erosion. Grass is not the solution, for it is difficult to establish, and the soil too poor to keep it healthy.

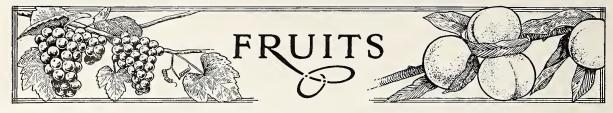
There are plants adapted to such conditions as will make an attractive cover. For very precipitous banks it is well to fasten logs to stakes which are soon concealed by vegetation. 1, Hall's Honeysuckle; 2, Virginia Creeper; 3, Bayberry; 4, Sumach; 5, Rosa rugosa; 6, Red Cedar. Dig up Wild Roses, Sweet Fern, Goldenrod, Wild Asters and Butterfly Weed. Plant thickly, even if a quarter of the plants get dried out. Tuck in a few hundred Oaks and Pine seedlings. You will be surprised how soon your bank of running sand will become forested.

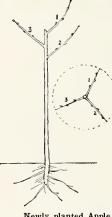






The charm of the hardy informal border is perpetual. It costs less to maintain, and you can plant in large masses. Being treated as a unit, it is continually in bloom, which would not be possible in a small bed





Newly planted Apple or Pear Trees should be pruned back to three or four branches, 8 inches long, disposed equally about the body of the about the body of the tree, with several inches between. Each branch can be allowed to carry three subdivisions. The spring following cut back the previous year's growth to 1 foot, allowgrowth to I foot, allow-ing each subdivision to carry two branches in-stead of three. Keep the tops open so that the sunlight reaches all

If you live in the country there is no reason why you cannot grow fruit. It is easier to grow a good Peach, Strawberry or Grape than to grow a good lawn, and we shall be glad to show you how. Many small areas on Long Island are surrendered to weeds that might just as well yield juicy Apples, Pears and Plums.

Don't be frightened out of planting because we talk of pruning, mulching, irrigation, spraying and cultivation. You will be surprised how easy it all is when you get started, and we want to help you get started, not for the profit on the trees we may sell you, but that the land may be used to its fullest capacity.

We have selected varieties which we consider good for home use, to cover the season. We shall be glad to advise you as to number of trees to plant and how to arrange them to the best advantage.

Dwarf Apples and Pears bear earlier, but the advantage is slight, except on very limited areas. The way to start a home orchard is to start.

Before spraying get literature. Write to the Department of Agriculture, Washington, D. C., the Director of the New York State Agricultural Experiment Station, Geneva, N.Y., and the Cornell College of Agriculture, Ithaca, N.Y. For materials, The Grasselli Chemical Co., 60 Wall St., New York City; The Sherwin-Williams Co., 50 Church St., New York City, and Bowker Insecticide Co., Boston, Mass.; B. G. Pratt Co., 50 Church St., N.Y. For pumps, The Deming Co., Salem, Ohio; E. C. Brown Co., Rochester, N. Y., Field Force Pump Co., Lockport, N. Y.

APPLES It takes three to five years for Apples to bear, but you won't mind this, if you plant Peaches, Grapes, Currants and Berries, which yield the first and second years.

Prices, 5-7 feet high, 50 cts. each, \$4 for 10, \$30 per 100. Dwarf varieties, 75 cts. each, \$6 for 10. Varieties starred can be supplied in dwarf form. Plant 10 to 15 feet apart.

Early Harvest. Yellow; acid. Late July and early August. *Yellow Transparent. Earliest; yellow; acid. July 20.

*Red Astrachan. Red; sour. Excellent dessert. August.

Sweet Bough. Yellow; sweet. July and August.

Duchess of Oldenburg. Yellow, streaked; juicy; acid. August 15.

*Gravenstein. Yellow, streaked. August and September.

Wealthy. Dark red; subacid. October and November.

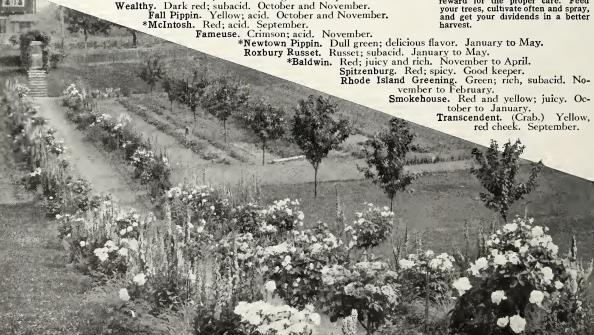
Fall Pippin. Yellow; acid. October and November.

*McIntosh. Red; acid. September.

**Remixed Crimens acid. November.



Apple. Bright, clean fruit is the reward for the proper care. Feed your trees, cultivate often and spray, and get your dividends in a better

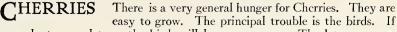


You don't have to be a farmer to raise fruit, and it doesn't require several acres of land. If you have a 50-foot lot, or larger, there is pretty apt to be space for several trees. The back yard in the picture is small, but the owner has inaugurated three types of gardening, nevertheless; flower, vegetable and fruit. The cost is trifling.

WESTBURY, LONG ISLANDA FRUITS



Spraying. Ten dollars for a spraying out-fit will probably be as good an investment as you ever made. It means more and better fruit.



you plant several trees the birds will leave you some. The late varieties, like Downer's Late Red ripen the same time as the Mazzard Cherries which grow wild, and the birds do not trouble them so much.

When planted, Cherries should be cut back more severely than Apples or Pears.

The Early Richmond, Montmorency and Morello are the sour Pie Cherrics. Most of the others are commonly known as Oxhcart Cherries.

5-6 ft. high, 75 cts. each, \$6 for 10.

Governor Wood. Large; heart-shaped;

yellow; sweet; juicy.
Coe's Transparent. Medium size; amber, red cheek; sweet. Ripens early.
Black Tartarian. Preëminent for family use. Sweet and nearly black.
Downer's Late Red. Medium size; red and amber. Late.
Rockport. Large; red, shaded with amber.

Ripens early

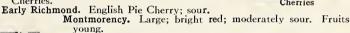
Yellow Spanish. Very large; yellow, with a light red cheek; firm.

Napoleon. Very large, heart-shaped; yellow, shaded deep red.

Windsor. Large; mottled red; very firm and juicy.

Mercer. A very dark red Cherry; productive and early.

Schmidt's. The largest of all the black



young.
English Morello. Dark red; rich acid. Desirable only for cooking.



The fruit should have been thinned out early in the summer to improve the size, flavor and color

PEACHES Peaches bear the first year. If you have a space 12 feet, plant a Peach tree. One of the easiest fruits to grow on Long Island, for it likes warm, sandy soil. People often ask why Peaches are not so good as they used to be. It is because tough varieties that will ship 500 miles are raised. Raise Peaches at home and let them ripen on the tree. Plant new trees about once in three years, as Peaches are short-lived.

4-6 ft. high, 1 year, 25 cts. each, \$2 for 10, \$18 per 100. Carman. Large; white; spicy. July.
Belle of Georgia. Large; white; firm; delicious. August.
Champion. Large; white; juicy. August.
Mountain Rose. Medium; white; prolific. August.
Elberta. Large; yellow; juicy and of fine flavor. Aug., Sept.
Crawford's Early. Large; yellow. September.
Oldmixon. White. Excellent for canning. September.
Crawford's Late. Large; yellow; red at the stone. Late Sept.
Stump the World. White; juicy and high-flavored. Late Sept.
Chair's Choice. Large; vellow: firm. good quality. Chair's Choice. Large; yellow; firm, good quality. Globe. Large; yellow; sweet and delicious.

Stevens' Rareripe. Large; red skin; flesh white. October.



Cutting out Peach borers. Hoe away the soil, and find the borer under each mass of jelly and sawdust. Do it in late summer and spring

HICKS NURSERIES

PEARS Those starred succeed especially as dwarfs and require little or no pruning. Their use is commended where areas are limited or early fruiting is an important

consideration. They can be planted as close as 10 feet.

5-6 ft. high, 75 cts. each, \$6 for 10.

S-6 tt. high, 75 cts. each, \$6 tor 10.

Osband's Summer. Yellow; sweet. August.

*Clapp's Favorite. Yellow, red cheek; valuable. August.

*Bartlett. Yellow, red cheek. August and September.

Sheldon. Russet; coarse, fine flavor. September and October.

Seckel. Brown; sweet and juicy. September and October.

*Duchesse d'Angouleme. Yellow; large; buttery. October and November.

*Anjou. Green and russet; rich. October and November. Winter Nelis. Russet; rich, sprightly. November and De-

cember.

Kieffer. Yellow; coarse. November to January.

PLUMS Those starred are Japanese Plums, peculiarly early and productive, but not always equal to the European Plums in quality. They are inclined to overbear; this can be remedied by proper pruning, or thinning of fruit.

5-6 ft. high, 50 cts. each, \$4 for 10, \$35 per 100.

*Abundance. Yellow, covered with red; productive. August.
*Apple. Reddish purple; finest flavor. Late August.
*Burbank. Yellow, red cheek; rich and sugary. Late August.
*Wickson. Maroon-red; firm; good quality.
*October Purple. Reddish purple; late; good quality.
German Prune. Purple; sweet.

Green Gage. Green; sweet and rich.
Lombard. Dark red; pleasant, but not rich; productive.
Bradshaw. Reddish purple; juicy and good.

IRRIGATION

The uncertain rainfall and the porous soils of Long Island make irrigation a worth-while consideration, if you are to attain highest success in your food-raising pursuits. This need not frighten you out of the notion of having a garden, or raising fruit and flowers. It is as simple as a hand wheel cultivator and decidedly inexpensive. Be the pioneer in your section to adopt irrigation, and see how quickly your neighbors follow suit.

Long Island has abundant water-supply. irrigating, it may be necessary to go several hundred feet for a coarse sand or gravel stratum, but the water will rise by artesian pressure to the main watertable, as illustrated in cross-section of Long Island, from "Underground Water Resources of Long Island," by the U. S. Geological Survey.

F. A. Sirrene, Entomologist for the New York State Agricultural Experiment Station, has a very successful fruit farm at Riverhead, following the latest scientific methods. He writes in the "Rural New Yorker," in answer to a question on fruit-growing on Long Island, that to reach the highest success, orchards must either be irrigated or cultivated. Cultivating does not mean plowing twice a year, but maintaining a dust mulch by frequent cultivation.

For irrigation, see the Skinner Irrigation Co., Troy, Ohio, and J. P. Campbell, Jacksonville, Florida. Mr. F. W. M. Cutcheon, Locust Valley, L. I., has what appears to be an ideal system for lawns and flower-gardens, there being no pipes visible. It wasput in by W. G. Cornell Co., New York. There is a nozzle below the level of the ground, protected by an iron ring, as in the center of a golf-green. The lawn mower passes right over it. With an irrigation system, there is no excuse for not applying water in time. With hose, plants frequently receive a check from drought before they are watered, and it is not possible to water large areas sufficiently.



IN THE TEST ORCHARD OF HICKS NURSERIES

Probably one of the greatest hindrances to successful fruit-raising Probably one of the greatest hindrances to successful fruit-raising is lack of cultivation, that is, thorough cultivation, which maintains a dust mulch and conserves moisture. This does not consist of scraping the surface a half-inch deep in a little circle, 3 feet in diameter, in the lawn. It does consist in stirring the surface 3 inches deep once in ten days, or after every shower. It seems far easier to spray a tiee, or put a band of sticky stuff around the trunk, or have an expert prune it, or give it some chemical fertilizers, than it is to meet this simple requirement.

QUINCES

3-5 ft. high, 50 cts. each, \$4 for 10. Champion and Orange. Yellow; good quality; long-keeping

Fruit from Your Garden Every Month in the Year

GET THEM ALL AT HICKS

JANUARY. Baldwin, Greening and Roxbury Russet Apples; Rhubarb forced in boxes of sand in cellar; Kieffer Pear.

FEBRUARY. Newtown Pippin and Roxbury Russet Apples; Canned Fruits; Jellies.

MARCH. Apples as above.

APRIL. Apples as above; Rhubarb.

MAY. Asparagus, Strawberries.

JUNE. Cherries, Currants, Raspberries, Dewberries.

JULY. Yellow Transparent Apple, Gooseberries, Carman and Sneed Peach.

AUGUST. Red Astrachan Apple, Clapp's Favorite Pear, Plums, Champion and Mt. Rose Peach.

SEPTEMBER. McIntosh, Gravenstein and Crab Apples, Bartlett Pear, Grapes, Crawford and Oldmixon Peach.

OCTOBER. Fall Pippin Apple, Quince, Duchess and Seckel Pears, Stump and Stevens Rare Ripe Peach.

NOVEMBER. Fameuse and Wealthy Apple, Anjou Pear. DECEMBER. Spitzenburg, Greening and Smokehouse Apples, Winter Nellis Pear.

We shall be glad to talk over quantities.

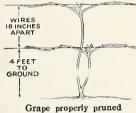
WESTBURY, LONG ISLANDAR



Twenty Currant bushes will give plenty of fruit for a family

CRAPES Plant Grape-vines this year, and eat Grapes next. The sketch shows how to prune. A separate trunk is trained for each wire. Six to eight buds are allowed to remain on each arm, which produce fruiting branches. These arms are to be removed entirely the following winter and replaced by the new fruiting canes which have grown from the spurs. Tie these canes to the wire, and cut back to six or eight buds.

2 years, 20 cts. each, \$1.50 for 10, \$10 per 100. Pocklington. Golden; juicy; sweet. Worden. Large; black; sweet; early. Concord. Blue-black; sweet; productive. Salem. Red; large berry; sweet. Niagara. Pale yellow; sweet; productive. Delaware. Small; red; sweet; aromatic. Moore's Early. Large; black; good flavor. Moore's Diamond. Large; white; juicy.



CURRANTS Keep all wood over two years cut out. The currant worm is easily controlled by hellebore powder, dusted on in the morning while the foliage is wet with dew.

15 cts. each, \$1 for 10, \$7.50 per 100

Cherry. Dark red; acid. Fine for jelly. Fay's Prolific. Red; large, long bunch.

White Grape. White; excellent; sweet. Black Naples. Musky. Good for jams.

GOOSEBERRIES They thrive in any garden

soil, and the varieties we

offer are very satisfactory for home use.

25 cts. each, \$2 for 10, \$15 per 100.

Industry. Large; dark red; productive. Downing. Medium; green; productive.

RLACKBERRIES Blackberries are as easy

to grow as Raspberries,

and require the same treatment. Use arsenate of lead or hellebore to control insects.

8 cts. each, 50 cts. for 10, \$4 per 100

Lucretia Dewberry (Large; juicy, sweet). Erie (Large; very early), Early Harvest (Good quality; prolific; very early). Snyder (Medium size; good flavor).

RASPBERRIES Fresh Raspberries are yours if you say so. Simply remove the dead canes every year. Pinch the terminal growth of new canes when they become 4 feet high. This will induce the formation of lateral shoots, which can be

8 cts. each, 50 cts. for 10, \$4 per 100

Cuthbert. Very large, pointed, deep red berries of delicious

pinched off when they have grown 14 inches.

Golden Queen. Yellow; juicy and sweet.
Gregg. One of the largest of the Blackcap family; fruit large, black; juicy, sweet and rich. Ripens late and evenly.
Marlboro. Bright scarlet; of large size. Early.
Miller's Red. Berry large, firm, bright red.
Souhegan. Black. Fruit large and handsome; plant a strong grower and hardy, bears fruit in great profusion. Ripens early.

STRAWBERRIES You can plant Strawberries 2 feet apart, in the spring, and allow the runners to take root and make a matted row, or you can plant 1 foot apart in August and September and allow no runners to form. Keep cultivated, and

you will have an abundant harvest in either case. We carry only the very best standard varieties which we know will yield large crops of big, handsome, luscious berries.

Per. indicates perfect-flowered.

IMP. indicates imperfect-flowered. Plant with perfect-flowered varieties near,

Excelsior. Per. A firm, productive, high-colored berry.
Sharpless. Per. Very large, conical; fine flavor. One of the best sorts.
Bubach. Imp. Large; fine, excellent flavor.
Clyde. Per. Fruit large; abundant; mild flavor. Foliage not strong.
Gandy. Per. One of the latest, if not the latest in cultivation.
Glen Mary. Per. A long, tapering fruit of sweet flavor; very prolific.
Nick Ohmer. Per. Extra large; splendid color; excellent.

25 cts. for 10, \$1 per 100. Potted plants, for August and September planting, 50 cts. for 10, \$4 per 100

MISCELLANEOUS ROOTS

	Each	Per 10	100
ASPARAGUS. 2 yrs		\$0 15	\$1 00
RHUBARB	. \$0 20	1 50	
HORSE-RADISH	. 15	1 00	
MINT	10	80	5 00
THYME	15	1 25	
SAGE	15	1 25	



Raspberries are one thing you cannot buy satisfactorily, therefore grow your own. Plant 3 feet apart

HICKS NVRSERIES



NUT TREES

The possibilities of Nut-culture are as little developed as any use of the earth's surface. The available knowledge of Nut-culture in the northeastern states is very slight, and you can contribute a share by experimenting. For literature, send to the United States Department of Agriculture, Washington, D. C. Join the Northern Nut Growers' Association, W. C. Deming, Secretary, Georgetown, Connecticut. Subscribe to the "American Nut Journal," Rochester, N. Y.



BUTTERNUT. WHITE WALNUT. Juglans cinerea. Medium-sized tree, native along the north shore of Long Island. We recommend it to any one starting a grove of nut trees. Quan. 300 Each Per 10 100 \$0 40 \$3 00 \$20 00 3-5 ft. high, trans.....

HAZELNUT This adapts itself to dry-ground conditions. Its fruiting qualities need no introduction. Used as a cover-plant under trees it holds

 sture and leaf-mold, and the trees grow much faster.
 Each Per 10 100

 1-1½ ft. high...
 \$0 15 \$1 25 \$12 00

 moisture and leaf-mold, and the trees grow much faster.

HICKORY, MOCKERNUT. Hicoria tomentosa, or Carya tomentosa. Would you like a lot of Hickory in a grove? We dig these seedlings with tops 3 inches high and roots 2 feet deep. Hickory makes a sure foundation before starting upward. Plant them in crowbar holes, and Nature will do the rest. You cannot get big trees. You will find the little Hickories growing sturdily.

Quan. Each Per 10 100

4-8 in. high, 2-yr. seedlings, \$30 per M. 4,000 \$0 06 \$0 50 \$4 00

1 ft. high. 100 35 3 00 25 00

1 ft. high....

Shagbark or Shell-bark Hickory. The only way to get a grove is to plant little trees.

SHAGBARK HICKORY. Hicoria ovata, or Carya alba.

We cannot use Nature's forces to better advantage than to produce food without the expense of plowing, cultivating and manuring. Nut-growing is a step in this direction. Do not be afraid of the Hickory bark borer. Try watering, see page 5. It is not new and it is not killing all the trees.

3-6 in. high, 2-yr. seedlings. Quan. 5,000 1-2 ft. high 200 Each Per 10 \$0 06 \$0 50 15 1 25 \$4 00 10 00

PIGNUT. Hicoria glabra.

PECAN. Hicoria Pecan. The hardy variety from Indiana.

WALNUT, BLACK. Juglans nigra. A very large-growing tree, preferring deep soil.

 Each
 Per 10

 3 ft. high.
 \$0 40
 \$3 00

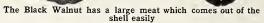
 4-6 ft. high.
 1 00
 8 00
 \$20 00

ENGLISH WALNUT. Juglans regia.

There are many large trees of the English or Persian Walnut bearing on Long Island. They do not look entirely happy and sometimes the tips of some varieties winter-kill.

Each Per 10





SOME INSECTS AND FUNGUS TO EXPECT ON LONG ISLAND, AND HOW TO OVERCOME THEM

San José Scale on Fruit Trees, Currants, Flowering Fruits and Japanese Quince. Spray with lime-sulphur solution or Scalecide when dormant, preferably in November.

Codlin-Moth, a worm in Apple, Pear and Quince. Spray with arsenate of lead and bordeaux mixture immediately after the blossoms fall, and ten days later.

Currant Worm. Hellebore, dry or sprinkled on with water.

Army Worm. Frequent on Long Island in 1914 and 1880. Write to Dr. E. P. Felt, State Entomologist, Albany, for directions for poison bait.

Apple Tree Tent Caterpillar. Cut off the cylindrical egg masses before they hatch on Wild Cherry, etc.

Forest Tent Caterpillar. Serious on Long Island, but likely Gupytil Co., Boston.

Grape Rot and Mildew. Bordeaux mixture when the buds first swell and at intervals later.

Brown Rot on Peach and Plum. Summer spraying with selfboiled lime-sulphur.

Apple Maggot, or Railroad Worm. Destroy all infested fruit. Cucumber, Muskmelon and Celery. Spray every ten days with bordeaux mixture. Rose Aphis and Leaf Hopper. Spray with kerosene emulsion or tobacco water.

Elm-Leaf Beetle. Spray in May with arsenate of lead.

Rhododendron Lace-Wing Fly. Spray the under side of the leaves in May and June with whale-oil soap. Not serious when plants are in moist or shady places.

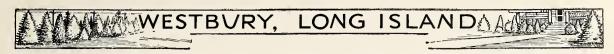
The Fall Web-Worm. Webs may be cut off, or the trees sprayed with arsenate of lead.

Hickory Borer. Send for literature to Dr. E. P. Felt, State Entomologist, Albany, N. Y.

Chestnut Bark Disease. Send for literature to Dr. Haven Metcalf, U. S. Department of Agriculture, Washington, D. C.

Apple and Peach Borer. Dig them out with a knife, chisel and

See Annual Report of New York State Entomologist, Albany, for Locust-Leaf Miner, which is browning the foliage, and can be controlled by spraying with arsenate of lead in May; Two-lined Chestnut Borer, which is killing some Oak trees. The trees should be cut and burned before the beetles come out. The same remedy applies to the White Birch Borer and the Hickory Borer.



PLANTS FOR LATE PLANTING-MAY, JUNE, JULY

How many times have you wished you had shrubs, trees or flowers, and were told by your gardener and nurseryman that you would have to wait several months to plant them, and a year to see them bloom. Hicks Nursery has provided that you may have them the next day. We have planted in boxes, tubs and pots a quantity of the best specimens in our nursery. Call or phone. Set them on the ground and arrange them. Dig a hole, pull the plant out of the box, or set the box in the hole and knock the sides off, pack the earth around the roots, and water.

WE GUARANTEE THEM, -- A NEW PLANT FREE IF THEY DO NOT GROW SATISFACTORILY

With hardy flowers it permits you to fill up the vacancies as the early varieties finish blooming or die out.

Do you move to your country place in the middle of May or June 1? Have you not seen a number of places on your grounds you would like to plant, or beautiful plants you would like to have? Come and pick them out just as they are in bloom. Come in your auto and select the plants, and take some home with you. Larger ones can be delivered by freight, express, auto-truck or team.

SOME OF THE PLANTS IN BOXES OR POTS ARE: Magnolia, Purple Beech, White Birch, Linden, Norway Maple, Oak, Climbing Roses, Garden Roses, English Ivy, Bush Honeysuckle, Pearl Bush, Spiræa, Deutzia, Japanese Maple, Lilac, Snowball, Hardy Flowers. Send for price-list.

There are many new houses being completed in May or June. We have made a specialty of keeping on hand trees prepared immediately to furnish such grounds. We can deliver not only the usual sizes of shrubs, and vines, but large shrubs, evergreens and shade trees. Plants which particularly lend themselves to this early summer planting are those with abundant fibrous roots like Boxwood, Rhododendrons, Retinospora, Cedar, Spruce, and most of the hardy garden flowers.

BIG SHADE TREES IN FULL LEAF

In June you want shade,—cool, hospitable, beautiful. We can supply trees 18 feet wide immediately. Satisfactory growth guaranteed. You take no risk.

Your time is valuable. Will you let us cooperate with you in developing this time-saving method of

planting?

In July, 1912, we moved 80 Norway Maples, twenty years old, 6 inches in diameter, 20 feet high, 15 feet spread. They all lived and made a better growth than if moved at the usual spring or fall season.

By the Hicks System of digging with a ball of earth, clamping with canvas and then setting the ball on a platform, almost anything can be dug up and safely transplanted during the summer. A few species with very coarse roots are apt to wilt down, but continue growing. These we will tell you about when you come to make selections.

TWO HUNDRED CARLOAD AND ELEVEN BARGE-LOAD SHIPMENTS TO THE FOLLOWING AND OTHERS

H. A. Tremaine, Cleveland, Ohio.
Toledo Museum of Art, Toledo, Ohio.
Dr. Austin Flint, Millbrook, N. Y.
Mrs. F. F. Thompson, Canandaigua,
N. Y.
Mrs. John F. Erdmann, Easthampton,
L. I.

Dr. Charles Browne, Princeton, N. J. Dr. Charles Browne, Princeton, N. J. Frank Bradley, Bridgehampton, L. I. Frank C. Thompson, Old Orchard, Mo. William Rockefeller, Bay Pond, N. Y. John D. Larkin, Jr., Buffalo, N. Y. H. R. Rea, Sewickley, Penna. Mrs. Henry Stephens, Detroit, Mich. Alfred G. Smith, Greenwich, Conn. R. A. C. Smith, Greenwich, Conn. J. P. Bartram, Bridgeport, Conn. John D. Chapman, Greenwich, Conn. T. D. Crimmins, West Newton, Mass. William Douglas Sloane, Lee, Mass. Miss Harriet H. Brayton, Fall River, Mass.

Mass.
Newman Erb, Elberon, N. J.
Mrs. Albert B. Boardman, Southampton,
L. I.
William A. Read, Portchester, N. Y.
William W. Cook, Portchester, N. Y.
Henry Ford, Detroit, Mich. William Miller, Akron, Ohio. Paul M. Warburg, Hartsdale, N. Y. Edward Bok, Philadelphia, Pa. James Harper Poor, Southampton, L. I.

Robert P. Huntington, Staatsburg, N. Y.
Mrs. John Hay, Cleveland, Ohio.
Arthur Curtis James, Newport, R. I.
J. Ogden Armour, Everett, III.
James Street, Forked River, N. J.
Jacob Schiff, Little Silver, N. J.
Mrs. George E. Halliday, Wallkill, N. Y.
William Echapted Court of N. V. Mrs. George E. Halliday, Wallkill, N. Y. William Fahnestock, Katonah, N. Y. Richard T. Crane, Jr., Ipswich, Mass. Harris Fahnestock, Lenox, Mass. Mrs. E. H. Harriman, Arden, N. Y. Edward Coykendall, Kingston, N. Y. Miss C. A. Bliss, New Canaan, Conn. Mrs. George D. Widener, Newport, R. I Harry Coulby, Wickliffe, Ohio.

LANDSCAPE ARCHITECTS

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Charles D. Lay
James L. Greenleaf
Hinchman & Pilat
Arthur F. Brinckerhoff
Prentice Sanger

New York Miss Marion C. Coffin Mrs. Beatrix Jones Farrand Miss Mary R. Jay Charles W. Leavitt, Jr. Philadelphia, Pa. Oglesby Paul

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Buffalo, N. Y. Townsend & Fleming Rochester, N. Y. William Pitkin

Olmsted Brothers Pray, Hubbard & White Arthur Grinnell Rotch Warren H. Manning Guy Lowell Sheffield A. Arnold Arthur A. Shurtleff



The transplanting of large trees has reached a very high development at the Hicks Nurseries.

The development of the tree-moving machinery is under the charge of Edward Hicks, who started the work in 1870, moving trees to make a shelter-belt for the arboretum of the late Charles A. Dana, and planting in Garden City, where the late A. T. Stewart was founding a village on a treeless prairie.

We have foremen who have been at the work ten to twenty-two years, and several crews of men

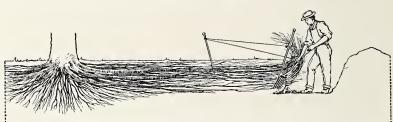
who have developed skill and are available at any time.

Large trees may be supplied in two ways: We can ship from our nurseries trees up to 30 feet high and 20 feet spread of branches; or we can look up large trees within ten or thirty miles of where they are wanted.

Landscape is of three dimensions—length, breadth and height. Planting only small trees results in a ground plan for the future. No other planting of trees gives elevation against the sky and broad

shadows on the lawn. It frames beautiful vistas and shuts out undesirable views.

Frequently people plant their places with trees of the ordinary size, and five years later substitute our larger trees. Why not save those years of disappointment, and use big trees at the beginning? A few farsighted people have even planted big trees before they built. You can get large trees here in any size up to 45 feet high and 30 feet wide. They are offered close to cost of production and digging.



The method we have invented for digging large trees. We start digging 15 to 20 feet away from the center, digging down to below the roots, and make an undercut, dissect out the soil with the picking bar, which is shown beside the fork. As the roots are uncovered, we tie them in bundles and bend them up out of the way.

We have 100 or more men employed all the year. From them are selected the

most expert to dig large trees and operate the machinery.



Our steel tree-mover No. 20, designed for large deciduous trees. With this we can move trees 70 feet high, 50 feet wide, with an area of roots 45 feet in diameter. There are two screws used to swing the tree over. The cradle is padded, to distribute the pressure. The rear wheels are steered by a wheel, enabling trees 80 feet high to get around sharp corners.

WESTBURY, LONG ISLANDAR

TREE-MOVING





Large Silver Maple from the nursery to shade the tennis-court for Mrs. Robert Bacon. Note the thousands of small feeding-roots. We are careful to get a large proportion, for therein lies the vigor of the tree. They can make a full normal growth the second year, and continue to grow as if planted small. Fifty more trees like this in our nursery 24 years old. They will give you the biggest mass of foliage for the least money. All they ask is a good drink every two weeks during the summer.

GUARANTEE

On large trees moved for you, and not from the nursery, we cannot make an unconditional guarantee, as with trees from the cannot make an unconditional guarantee, as with trees from the nursery. For instance, you may have a tree-mover shipped three hundred miles, and have twenty trees moved. If one dies from having naturally poor roots, too much or too little water, it would be very expensive to send mover and men to move one more tree. Write about it.

With 45 years' records of large tree moving, we know accurately your chances, and we are willing to arrange to take the risk, if you say so, when asking for estimate.

Each bundle of roots contains several hundred small roots. These are spread out and occupy an area 30 feet wide. The area of such a circle is 675 square feet. Had this tree been moved in the old way, with a ball of roots, 8 feet in diameter, the area would be 75 feet, or one-ninth as much. The old method resulted in the widespread opinion that moving large trees was a failure, or at best a temporary expedient, because they grew slowly, looked unhappy, and small trees, the size usually transplanted, quickly overtook them.



The superintendent said that our sixteen horses started together as if you had thrown a lever. This tree was 75 feet broad, 52 feet high, 24 inches in diameter, 45 feet spread of roots. Note the wheels, $2\frac{1}{2}$ feet wide, to enable the tree to be pulled across plowed ground. Where teams could not pull it direct, they were put on a wire cable and pulleys, which multiplied the power. Mover No. 20.



HICKS NVRSERIES

TREE-MOVING





LARGE NORWAY MAPLE, PLANTED BY US AT GLEN COVE

We have sold 812 large shade trees during the past six years, including Maples, Oaks, Lindens and Elms. Fifty-seven failed. All but five of these have been replaced free. Don't let the tradition that Lig trees will not succeed dissuade you from having one of the things most essential to comfort about your home.

Besides these time-saving shade trees, we remind you of our fifteen-year-old White Pines as illustrated on page 26. With such trees to work with you can have as much seclusion on a small area, an hour's ride from your business, as on several acres.

These two items constitute the two main features of this nursery.

Norway Maple planted by us about twelve years ago. You may have the impression that "large trees die in a few years" or "never recover from the shock." The tree in the picture still looks vigorous. Let us show you more like it. Your investment in large trees from the nursery is not a risk, for we guarantee satisfaction. Neither will it be a disappointment.





Large Norway Maples arching paths at entrance-court of Middleton S. Burrill, Jericho, N. Y. We planted eighty-six trees, 23 feet high, 12 feet spread, eighteen years old. Every tree grew vigorously. They were thick and solid the second year after planting.

A barge-load of similar trees were shipped on the order of Mr. Oglesby Paul, landscape architect, for Mrs. G. D. Widener, Newport. A year later Mr. Paul wrote as follows: "I had the planting inspected and everything was found satisfactory." The trees were trimmed as cubes, to surround a formal garden. We have 800 large Norway Maples, nursery-grown, ready for such plantings.



We have shipped 175 carloads of large evergreens, 8 to 30 feet high. We guarantee satisfaction whether you buy a single tree or a carload.



TREE-MOVING

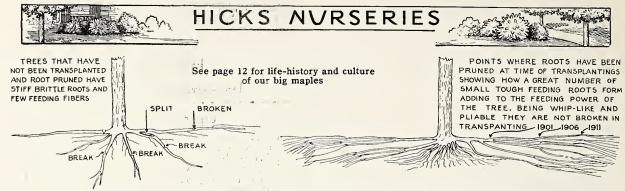


RESIDENCE OF MR. WINTHROP BURR, LAWRENCE, L. I.

Grove of large trees selected at our nursery. Norway Maple on the left; Silver Maple on the right; Pin Oak in the center. You need not wait half a lifetime for trees. We can supply mature specimens from the nursery, and guarantee them for as long as you wish.



Tree-Mover No. 21, all steel. Estimated capacity, 30 tons. With this we can move very large evergreen trees, with a heavier ball of earth than has heretofore been practicable. Wheels are very wide, and can be made wider as shown on page 74. This mover is another illustration of the fact that we invent and build whatever is necessary to move trees.



HOW TO GET THE MOST BEAUTY FROM YOUR INVESTMENT

Your trees are presumably permanent fixtures. If they are to render a service consistent with their import, or mature into beautiful specimens of character, they must have your coöperation. If your attitude is a thorough one, your trees are pretty apt to thrive and give you the largest returns for your investment by way of a maximum growth and healthy appearance. A tree will always do its best under conditions provided. That's Nature. A diseased, ill-shaped, dejected-looking tree is a reflection on man and not on the tree.

Turning on a hose a few moments is usually inadequate. The right way is to ascertain by actual tests when a sufficient application has been given. The surface may be damp and the soil a foot deep may be dry as powder. Do not be deceived by surface conditions, and do not consider scratching the soil with the foot a proper inspection. Test every week or ten days regardless of the rainfall. A steady rain all day long may amount to 1 or 2 inches, which may or may not saturate the earth to the root-level. Intermittent showers, while benefiting vegetable crops and plants with roots near the surface, seldom are sufficient for newly planted trees with roots a foot below the surface. Watering may be impractical with many trees on account of location or quantity. There are three things to do:

- 1. Mulch with manure, straw, grass, weeds or leaves. Weeds and grass are generally available. Cut them in May, and pile them around the tree.
 - 2. Make a dust mulch of soil by stirring the ground 3 inches deep every two weeks from May to September.
- 3. Cut back severely. This makes less drain upon the tree while the young roots are starting in June, and by July the few vigorous leaves have made enough new roots to carry the tree if it is helped by mulching.



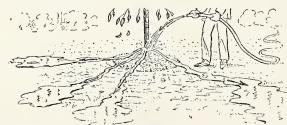
Dig down 1½ feet deep among the roots, and ascertain the moisture conditions. (An auger is quick, easy and thorough.) If the soil blows like dust, it is too dry. If water oozes out when the soil is compressed, it is too wet.

The trees which it is not practicable either to water or mulch are plantations of several acres of Pines 4 inches high and Oaks 1 foot high, set out in the thin woods and brush or sandy land. These usually take care of themselves, and it may be cheaper to replant a few than to work around each tree to mulch it or water it.

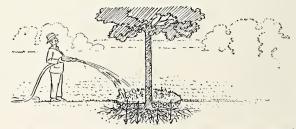
On clay, hardpan or other retentive soils, put in a drain. This is a safety that can do no harm. Several trees have died because the owner said, "I do not want to go to the expense of a drain. I will take the risk." To have a drain to an outlet on the surface down hill is the best. Another way is to dig a pit alongside of the hole and fill with stones. A barrel can be sunk in the pit. A vertical pipe can come to the surface to see if water is standing there. However, the chance of too much water is slight on the sandy subsoils of Long Island.

This advice on watering is not only for your recently planted trees, but for those planted as long as twenty years ago. It also applies to shrubbery.

Spade up an area as wide as the spread of branches. You may feel the beauty of your place is impaired if you cannot have a lawn right up to the base of the tree. Be fair with the tree, and give it conditions as near like the forest as possible. If a tree is worthy of your investment, it is worth the care and attention necessary to make the best possible growth.



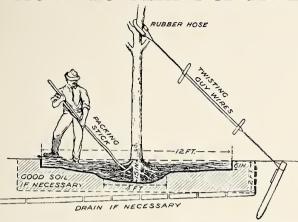
Be fair, and take away that mound. Else how can your tree get water?



If the soil is loose, as it should be, water will immediately penetrate to the roots.

WESTBURY, LONG ISLANDA AND

HOW TO PLANT A TREE



On arrival, put the roots in the soil, and cover closely with earth. Pack with the packing-stick or the heel.

Stock can remain this way for several weeks.

You can plant stock heeled-in in this way even when it is out in leaf. You will have it out of the ground only a short time, and if watered when planted, the new shoots keep right

Make the hole wide enough for the full spread of the roots. Keep the side roots up within 6 inches of the surface. They like to be in aërated soil just underneath the leaf-mold or mulch

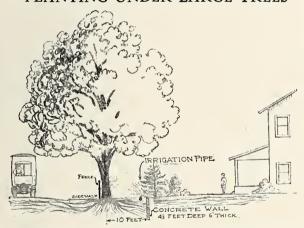
of manure.

Stand the tree in the hole, spread out the roots naturally, throw mellow earth in the center, pack it between the roots. Water is not essential. In May, water is more helpful, because

the buds are starting.

Trimming is essential to the best growth of the tree. Cut back the previous year's growth to one to three buds, and thin out the balance of the tree one-half. If the tree is starting slowly, do not be afraid to cut more during the summer. Frequently we cut trees back before shipment, to be sure that it

PLANTING UNDER LARGE TREES



Many people ask what to grow in the shade. The grass does not grow there, and the hedge seems to die out. We have to ask what kind of shade, and the reply almost invariably is Maples or Elms. These need a large amount of moisture, and they reach out twice the length of branches to get it. They occupy every cubic inch of the surface with little roots to catch the rain as soon as it falls. Grass and shrubs will grow in such soil in May, but dry up in July. Oaks and Locust do not rob the surface so much, and you can plant under them.

Here is a plan we have seen tried between a Privet hedge and a flower garden, and it should work on trees. The wall must not be too close to the trees, or there is danger of their blowing over: 10 feet should be safe with trees 1½ feet in diameter.

To get the best results, it is necessary to study water requirements of both your trees and the new planting. An irrigation pipe, which can be turned on and off, will leave no excuse for the trees going thirsty, and will result in such a rapid and beautiful growth as to prove the most valuable garden investment.

most valuable garden investment.

HEDGES

Time-Saving, New and Good

WHITE SPRUCE

Attractive all the year. Keeps dense whether trimmed or not. We offer trees trained as a readymade hedge. For prices and illustrations see page 33.

This is the greatest value in our catalogue. Here is a suggestion for laying out suburban development: Separate the plots with an evergreen hedge or a belt of evergreens and oaks. It will make a most attractive inclosure. Are you located at the seashore, and are you tired of Privet? Try White Spruce.

EUROPEAN HORNBEAM

If you want an immediate green wall around the servicecourt or laundry-yard. It retains its dried russet leaves all winter, and will keep dense at the base. See page 6 for prices.

ALTHEA, or ROSE OF SHARON

Try a flowering hedge for a change, between the different sections of your garden. This will be exceedingly decorative in August.

JAPANESE BARBERRY

Our plants 12 inches high and 8 inches wide, at \$4.50 per 100, will give you a popular hedge at surprising low

DEUTZIA CRENATA

This will give you a big flowering hedge, quickly and cheaply. Plant 3 feet apart. Give good soil.

CALIFORNIA PRIVET. See page 42.

IBOTA PRIVET

This is hardier than the California Privet, which frequently kills to the ground during a severe winter. See page 42 for established hedge we offer in this variety, twelve years old.

REGEL'S IBOTA PRIVET

This is a flat-growing variety of the above. Perfectly hardy. We can also supply an old hedge of this as offered on page 42.

BUSH HONEYSUCKLE

This will give you a very distinguished hedge. Dense, branched to the ground, and pleasing, undulating outlines. Red berries make it glisten in July.

VIBURNUM DENTATUM

Especially appropriate for hedges, being wide at the base. Its healthy foliage will compensate you for using it.

Hemlock hedge forty years old. We have two such hedges. This is a rare opportunity to secure an inclosure, with which brick or stone are not to be compared for dignity and grace. 12 feet high, 10 feet wide. Price, \$16 per linear foot, delivered, planted, and guaranteed within fifteen miles, or packed on board cars at Westbury.

In Europe they make hedges from anything that is native. That is one reason why the gardens are so beautiful. Nothing could be more permanent for your soil than Oak. We offer them at \$40 per 1,000. Plant 1 foot apart in a double row, and they will make a thick hedge 3 feet high the second season. Plant with crowbar as sketched on page 17.



HICKS NURSERIES



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J. Horace McFarland Company, Horticultural Printers, Harrisburg, Pa.							

YOUR LONG ISLAND LAND

SOME FACTORS IN ITS BEST USE

Factors of plant-growth are:

Temperature Air in the soil

Rainfall Humus in the soil Moisture in the soil Mineral elements in the soil



Map showing number of days between the last killing frost in spring and first killing frost in autumn, from Agricultural Experiment Station, Cornell University, Ithaca, N. Y.

FROST MAP. Long Island has a much longer growing season than the adjacent mainland. Vegetables can be planted one month cearlier. Hardy flowers continue blooming several weeks later.

Many southern plants extend north along the coast of Long Island, as Holly, Liquid-Many southern plants extend north along the coast of Long Island, as Holly, Liquid-ambar, Persimmon, Sweet Bay Magnolia. Along the shore of Long Island you can grow Hydrangea Otaksa with its pink-and-blue blossoms because the long gradual autumn season has no sudden frost to kill the blossom-buds. Cauliflower and the cabbage seed industry has developed on the north point of Long Island because the oceanic climate is similar to the coast of England where the cabbage is native. The season is longest where Long Island Sound is the widest and

tempers the cold north winds.

The long season permits two crops per year. One may be a cover-crop as rye, crimson clover or vetch to add humus and nitrogen.

The ocean influence on the climate prevents deep freezing and permits planting trees and grading nearly all winter. especially where mulched.

SALT MAP. Normal unpolluted waters which are near the sea are high in chlorine (common Salt).

The map shows the amount of chlorine in the wells and

The map shows the amount of children in parts per million in the wells and streams. Salt does not injure the plants that the coast, where heavy

except just at the coast, where heavy deposits on the twigs and leaves kill them. Then a second growth starts which may not be damaged that season. See pages 4, 29, 34 and 66, for salt-resisting

pages 4, 29, 34 and 66, for salt-resisting species at low rates.

A few hundred feet back from the shore, behind a windbreak, salt is not injurious, and conditions are most favorable for a gloriously beautiful flowergarden, equal to the more northern gardens at Bar Harbor, Berkshire Hills, or England, because of the equalizing influence of the ocean on the temperature and on the moisture in the air.

influence of the ocean on the temperature and on the moisture in the air.

The greatest asset of Long Island, is the cool, moist afternoon and evening sea-breeze. It makes it a comfortable place in which to live and sleep.

Near the coast, California Privet is hardiest. The long autumn season allows it to ripen gradually. The ocean prevents the sudden freezing and thawing and dry, cold winds alternating with hot sunshine. The ocean prevents deep freezing and sap can come up all winter.

Hemlock is injured at the sea-coast, but likes it where the winters are colder.

winters are colder.

RAINFALL. Long Island has about 48 inches of rainfall per year. North of the hills, as at Great Neck, there are 2 inches more rain in the growing season than south of the hills. This is because showers moving from the west deposit rain on the northwest side of the hills. Rain is unequally distributed, making irrigation necessary for full crops and most beautiful growth of trees and flowers. See page 70 and "Use of Land" descriptive catalogue, Hicks Nurseries, 1915, pages 16–69.

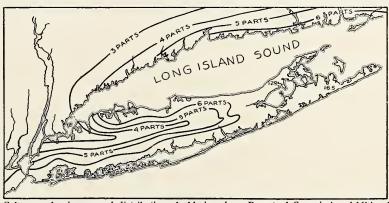
descriptive catalogue, Hicks Nurseries, 1915, pages 10–09.

MOISTURE IN THE SOIL. A large part of Long Island has sandy and gravelly subsoil, letting a large amount of rainfall quickly pass beyond the reach of the roots. This results in a native growth of plants adapted to dry soil. See Oaks, pp. 16–19, Pines, pp. 25–29. See "Soil Survey of Long Island," U. S. Department Agriculture, distributed through members of Congress, Long Island and Brooklyn, 1904, which says: "The demonstration of the possibilities of irrigation within this area should constitute the next most important step in the agricultural history of the island.

"A series of wells which could be pumped by a centrifugal pump would furnish an adequate water-supply for small farms

pump would furnish an adequate water-supply for small farms of 15 to 30 acres."

AIR IN THE SOIL. Large parts of the mainland are benefited by tile underdrains to remove the excess water which kills the roots a few inches below the surface. Most of Long Island is blessed with good natural underdrainage.



Salt map showing normal distribution of chlorine, from Report of Commission Additional Water-Supply, New York.

This permits planting crops a month earlier than on wet, clay soils. This well-drained, sandy soil is most favorable to vegetable-growing. Therefore, Long Island should supply the freshest vegetables to New York and New England with the least distance for transportation.

HUMUS IN THE SOIL. Decaying vegetable matter is the life of the forest and the farm. It is the most important of all elements in supporting the maximum number of people on the land. Practise every possible method of increasing manure, decaying leaves, peat, thatch, eel-grass, seaweed, clover, rye, etc. See page 38.

MINERAL ELEMENTS IN THE SOIL.—Lime is not abundant, as indicated by the hardness of water, being 20 parts per million as compared with 95 parts for streams on the east side of the Hudson Valley, or 335 parts for Columbus, Ohio. See Report of Commission Additional Water-Supply, New York. See "Agricultural Utilization of Acid Lands by Means of Acid-Tolerant Crops," at Government Printing Office, Washington (5 cts.). Grow trees that do not need lime. Most purseries are on lime soil and grow trees that may not Most nurseries are on lime soil and grow trees that may not be best for Long Island.

LITERATURE HELPFUL TO LONG ISLANDERS

Underground Water Resources \ U. S. Geological Survey.

of Long Island
Geology of Long Island
Geology of Nassau County, University of New York,
Albany, N. Y. 25 cts.
Topographic Maps. U. S. Geological Survey. 5 cts.
Pilot Charts, U. S. Coast Survey.
Get botanical literature in the library of New York or
Brooklyn Botanical Gardens. Get these maps, with explanations of the local features, framed on the school walls.
The above may help you to get the most out of your land.

Certificate of Inspection of Nursery Stock

This is to certify that the stock in the nursery of I. HICKS & SON, of Westbury, County of Nassau, State of New York, was duly examined in compliance with the provisions of Section 305 of the Agricultural Law, and was found to be apparently free from any contagious or infectious disease or diseases, or the San José Scale or other dangerously injurious insect pest or pests. This certificate Apriles September 1, 1916. (Signed) CALVIN J. HUSON,
Dated, Albany, N. Y., September, 1915 Commissioner of Agricultus expires September 1, 1916.

Commissioner of Agriculture

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HOME LANDSCAPES

TREES THAT SAVE TEN YEARS





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